



Healthcare Technology Capabilities

Derive partners with medical, nursing, pharmacy, and clinical engineering leadership to improve patient care and experiences, and streamline clinical efficiencies with technology. For more than 20 years, Derive has achieved these outcomes for some of the world's leading hospital systems, teaching hospitals, research organizations, clinical and sub-acute care facilities, and leading physician practice groups.

Our focus: Enable customers to improve clinical efficiencies and maximize technology ROI.

Support for Physician, Nursing, Pharmacy, and Clinical Engineering Leadership

With more than two decades of experience supporting physicians, nursing, pharmacy, infection control, and IT professionals, Derive works with our customers every step of the way to implement complete healthcare technology solutions encompassing:

- Clinical workflow optimization
- Diagnostic monitors and equipment
- Mobile (wireless) point-of-care
- Wireless security
- Secure application delivery over all approved devices in any working paradigm
- Core IT infrastructure and data centers, and cloud computing and hybrid cloud transformation
- Technology procurement and managed lifecycle support for point-of-care workstations and standard computing technology
- Self-service kiosk solutions

Our Solutions

Consulting Services

Derive's consulting services have been developed over the course of two decades through collaborative work with globally recognized healthcare providers and technology manufacturers, plus medical, nursing, administrative, and environmental regulatory compliance and standards organizations. Our solutions include:

- Accurate and honest technology analyses and assessments
- Solutions that reflect an inside understanding of regulatory control and administration

- Modernization to eliminate excess infrastructure, secure expensive equipment, and optimize existing hardware
- Competitive technology financing options
- Assessments to analyze current state and enable advice and consultations on technology improvements

Clinical Point-of-Care Solutions

Derive provides technology solutions with strategic alliance partners that improve services directly at the point-of-care. Our offerings include products such as mobile clinical workstations, medication delivery, wall arm systems, displays and much more.

Workflow Transformations

Derive helps healthcare providers evaluate current workflows, analyze how a provider gets work done, and collaborates with all providers to create new workflow patterns that improve efficiency and healthcare quality.

Medication Management

Derive collaborates with our strategic partners to offer products that span the medication delivery spectrum to needs for the patient bedside, the OR, nursing units, and more. These solutions secure the medication and pharmacy process and empower doctors, nurses and administrators.

Infection Control / Medical Grade

Derive provides a suite of technology solutions with our strategic partners that improve the cleanliness and hygiene of healthcare provider environments, dramatically reducing risk of infection. This spans a spectrum from antimicrobial keyboards and touch systems to waterproof electronics and more.

Telemedicine

Derive offers a range of clinical solutions to accommodate the new challenges of Telemedicine care delivery. Whether you are looking to deploy Telemedicine for the first time, or are expanding your capabilities, Derive, and our strategic Telemedicine and Telehealth solution partners, have an offering to fit your needs.

Healthcare Technology Infrastructure

Derive's technology infrastructure expertise spans all modern business needs surrounding computing systems – in and out of the data center – that power healthcare organizations.

Service Plans / Lifecycle Support

Derive helps healthcare providers to select and procure, and offers complete support services for, all healthcare systems, including mobile point-of-care technologies. We provide end-to-end deployment services, and a unique lifecycle service program for mobile medical workstations that reduces their cost, enhances their environmental footprint, and improves clinical outcomes. Derive's state-of-the-art Configuration, Staging and Proof-of-Concept Center—uniquely positioned in the heart of New

York's Wall Street district—supports efficient IT product pre-configuration, testing, and shipping (anywhere in North America and across the globe), as well as comprehensive, managed, healthcare technology support services.

Biomed Solutions

Derive offers a range of BioMed solutions and services including diagnostic hardware, PPE, scales, lighting, and medical furniture. Plus installation of mounting solutions, and clinical/diagnostic/surgical displays.

Derive is nationally and locally certified as a Minority-Owned Business Enterprise (MBE), reflecting our deep commitment to supplier diversity. Derive leverages this and other certifications to further enable cost savings for products and services for healthcare clients. ■



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