

PFIZER VACCINES DISCOUNTS ON DEMAND

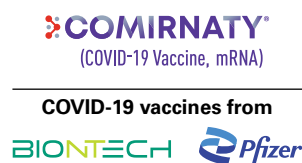
Contract Discounts

- Customers receive the base discount on all purchases
- Customers may earn contract discounts for aggregate market share performance
- All discounts are off-invoice: a reduction of purchase price



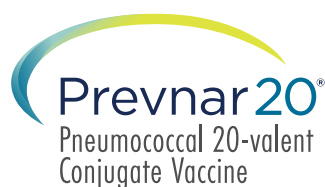
Base Discount		Earned Contract Discount		Total Possible Discount [†]
1%	+	5%*	=	up to 6%

*5% earned contract discount is added if the aggregate market share of ABRYSVO ≥80%.



Base Discount		Earned Contract Discount		Total Possible Discount [†]
1%	+	4%*	=	up to 5%

*4% earned contract discount is added if the aggregate market share of COVID Vaccine ≥80%



Base Discount		Earned Contract Discount		Total Possible Discount [†]
1%	+	5%*	=	up to 6%

*5% earned contract discount is added if the aggregate market share of Pprevnar 13® & Pprevnar 20® is ≥80%.



Base Discount		Earned Contract Discount		Total Possible Discount [†]
1%	+	6%*	=	up to 7%

*6% earned contract discount is added if the aggregate market share of Pprevnar 13® & Pprevnar 20® is ≥80%.



Base Discount		Earned Contract Discount		Total Possible Discount [†]
11%	+	8%*	=	up to 19%

*8% earned contract discount is added if the aggregate market share of Trumenba® is ≥70%.

If you need help enrolling in Pfizer Vaccines Discounts on Demand, please email Contracts@Pfizer.com or call Customer Service at 833-412-0426 for support.

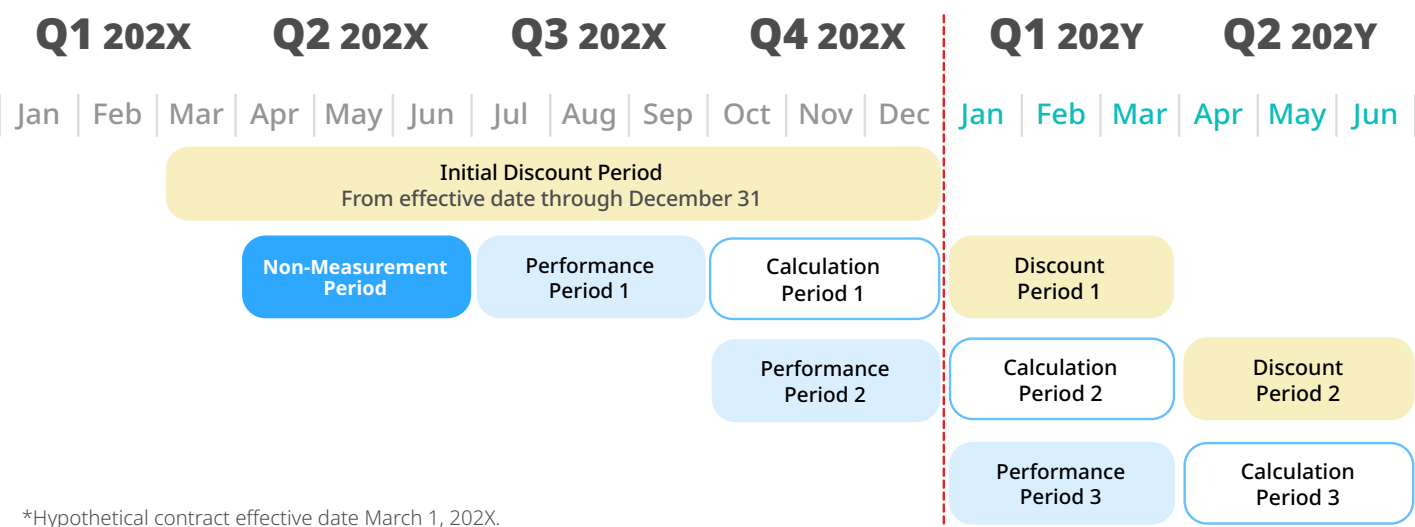
[†]Contract discounts will be available to eligible accounts who enter into the Pfizer Vaccines Discounts On Demand contract; subject to terms and conditions. Customers purchasing directly from Pfizer Prime or Pfizer Customer Service may be eligible for an additional prompt pay discount of 2%, subject to terms and conditions.

PFIZER VACCINES DISCOUNTS ON DEMAND

Initial Contract Discount

Contract Discounts will be available directly through Pfizer or from Pfizer Distributors typically within five (5) days of Effective Date (up to 30 business days in some circumstances). The **Initial Contract Discount** will be equal to the base discount plus the earned contract discount. The **Initial Discount Period** extends through a **Non-Measurement Period**, the first **Performance Period**, and the first **Calculation Period**.

Contract Discount Timing Off-Quarter Start Example*



Earned Contract Discounts

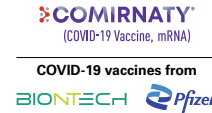
Applied using the following three-quarter calculation method:

1. A **Performance Period** is a full calendar quarter during which market share is *measured*
2. The following quarter, the **Calculation Period**, is used to *calculate* the market share achieved during the performance period
3. The discount calculated during the calculation period then applies to purchases in the *following quarter*, the **Discount Period**

PFIZER VACCINES DISCOUNTS ON DEMAND

FOLLOW THESE FOUR STEPS TO ENROLL

Contract discounts will be available to eligible accounts who enter into the Pfizer Vaccines Discounts On Demand contract; subject to terms and conditions.



Things you'll need:

- Preferred Vaccine Group Purchasing Organization (GPO), if any
- Products for which you'd like to contract
- Identifiers used to order Pfizer Vaccines (DEA, HIN, 340B, Pfizer Account #)

Step 1: Visit Pfizer Vaccines Discounts on Demand Website

- Visit www.PfizerVaccinesDiscounts.Pfizer.com
- Enter email address of the Authorized Signatory* for your organization
- Enter Confirmation Code (received via your email) into the portal

Step 2: Sign the Confidential Disclosure Agreement (CDA)

- Provide your organization's name and address
- Review and sign the CDA
- If necessary, create a Prime Contracts account and then log in

Step 3: Sign the Discount Contract

- Select Primary GPO (or 'no GPO' option)
- Select Products
- Enter Identifiers you use to purchase Pfizer Vaccines (DEA, HIN, 340B, Pfizer Account #)
- Review and sign the Discount Contract

Step 4: Review your Contract Eligibility

- Log in at www.PrimeContracts.Pfizer.com
- On the dashboard, review eligibility in the facilities grid
- See Agreement for Discount availability (typically within 5 days)

If you need enrollment help, please email Contracts@Pfizer.com or call 1-833-412-0426.

*The Authorized Signatory is the person who has authority to enter into binding contracts and sign on behalf of the customer.