



Contracted Suppliers:	Amergy Disposal Contract ID: CC-0149	MedPro Disposal Contract ID: CC-0150	Allied Holdings Contract ID: CC-0151	Green Resource Management Contract ID: CC-0152
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Product, Pricing, and Services Available

This contract category includes vendors that provide regulated medical and waste collection, transportation, and disposal services, as well as sharps management, pharmaceutical waste handling, and compliance support. These solutions help healthcare providers maintain safe, compliant, and environmentally responsible disposal processes. Offerings are designed to reduce risk, ensure adherence to federal and state regulations, and streamline waste management operations across clinical settings.

Class of Trade Eligibility

All Healthcare Organizations

How to Operationalize This Agreement

Member service agreements are required for all vendors.

Vendor Attributes

This section provides a high-level overview of pricing and offerings from all vendors. For a comprehensive understanding of each vendor’s full suite of services and pricing structure, direct engagement with the respective vendors is strongly recommended.

Key Contract Values

Vendor	Services Offered Include:	Coverage	% Discount off Standard Price	Price Protection
Amergy Disposal	Regulated medical waste, sharps, pharmaceutical, hazardous/RCRA, trace chemo, shredding, mail-back, compliance training, sustainability consulting, recycling, and sharps container mail-back solution through PureWay.	National Coverage	15%	Discount is Firm through 1/31/2029
Allied Holdings	Medical waste, sharps, biohazardous, pharmaceutical, trace chemo, RCRA, and document destruction.	National Coverage (Operates Own Fleets in SoCal, AZ, and UT)	10%	Discount is Firm through 1/31/2029
MedPro Disposal	Medical waste, sharps, hazardous, pharmaceutical, document destruction, compliance software, sharps mail-back solution, benchmarking, and sustainability metrics.	National Coverage (Except HI, AK, and NJ)	10%	Discount is Firm through 1/31/2029
Green Resource Management	Medical waste, sharps, pharma, chemo, and shredding.	Midwest Regional Coverage in: IA, NE, SD, MN, WI, IL, MO, and KS	20%	Discount is Firm through 1/31/2029



Key Value Adds

Amergy Disposal

- Volume-based discounts or tiers (e.g. 5% off for >500 lbs/month) and multi-site or system-wide pricing incentives are available in addition to the 15% CNECT member discount.
- **Guaranteed 25% cost savings** on current program when a Stericycle or waste management invoice is provided.

Allied Holdings

- Free online portal access.
- Transition to Allied in 2026 and qualify for **two months of free service**.

MedPro Disposal

- **Save a minimum of 20%** on route-based waste disposal services compared to prior documented waste disposal spend.

Additional Offerings

Vendor	Service Model	Additional Services	Compliance
Amergy Disposal	Full Service	Sustainability audits, compliance training, and dedicated contract management.	Certifications (ISO, DOT, NAID AAA, OSHA) and third-party audits.
Allied Holdings Group	Full Service	Sustainability audits and compliance training.	Compliance with federal and state regulations, HIPAA and OSHA compliance, and “cradle to grave” and chain-of-custody documentation.
MedPro Disposal	Full Service	SCORE report (TCO analysis) and compliance resources.	Certifications (DOT, OSHA, EPA, NAID AAA, ISO) and annual audits.
Green Resource Management	Full Service	Sustainability metrics and compliance training.	DOT compliance, NAID AAA, and annual audits.

Terms and Performance

Vendor	Payment Terms	Customer Service	Operational Efficiency
Amergy Disposal	• Net 30 • 1.5% Late Fee	• Dedicated Account Team • 98.3% On-Time Pickup • 96% Retention • Quarterly Reviews • Emergency Response	• Comprehensive, customizable reports via online portal. • Advanced contingency planning, cross-trained staff, and fleet redundancy.
Allied Holdings Group	• Net 30 • 5% Late Fee after 60 Days	• Dedicated Rep • 95% On-Time Pickup • Quarterly Reviews • Emergency Response	• Customizable pickup logs and manifests accessible via portal. • Robust customer service team for emergencies/holidays.
MedPro Disposal	• Net 0 • \$25 Late Fee after 30 Days	• Dedicated Client Manager • 99% On-Time Pickup • 97% Retention • Quarterly Reviews	• Manifests, proof of destruction, compliance reports, and benchmarking accessible via portal or email. • Multiple haulers for failsafe and advance scheduling.
Green Resource Management	• Net 10 (Negotiable up to Net 30)	• Dedicated Reps • 98% Retention • Periodic Check-Ins • Emergency Response	• Customizable service summaries and manifests. • Proactive scheduling and cross-trained staff.

Considerations When Reviewing Vendor Service Agreements

- Fees and Payment Terms
 - Is there a rate escalation clause?
 - Do the payment terms align with your organization's accounting schedule?
- Penalties
 - Are there early termination fees?
 - Late payment fees?
- Term and Termination
 - Is the service agreement a 1-, 3-, 5-year term?
 - How many days' notice is required for notice of termination?

Resources

Amergy Disposal: Chad DeGroot (Director of Sales), chad@amergydisposal.com

Allied Holdings Group: Jordan Wynn (Director of Sales), jordan@alliedusa.net

MedPro Disposal: George Shanine (Head of BD), george@mp1solution.com

Green Resource Management: Nick Poulter (VP Special Projects), Nick@the-shredder.com

CNECT: [Contact your representative.](#)

<https://cnectgpo.com/contract/medical-waste-management-services/>

<https://cnectgpo.com/contract/medical-waste-management-services-kickstart/>

Sourcing Summary

The CNECT contracting team conducted a national RFP. Vendor participants are indicated in the table below. An award was based upon an analysis of the market, vendor attributes, and services. Upon review of key criteria, the category was approved for a multi-source award.

RFP Summary	
Sourcing Process/Public Notification	RFP Posted to CNECT Website
Vendors Invited to Participate	■ Allied Holdings Group ■ Amergy Disposal ■ MedPro Disposal ■ Shred America ■ Green Resource Management ■ Clean Harbors Environmental ■ Daniels Sharpsmart ■ Sharps Medical Waste ■ Stericycle ■ Waste Management
RFP Questionnaire – Key Supplier Attributes Evaluated	Service Offering, Pricing, and Key Supplier Attributes
Bidders	■ Allied Holdings Group ■ Amergy Disposal ■ MedPro Disposal ■ Shred America ■ Green Resource Management
Award Criteria	Vendor attributes , services, and competitive pricing that meet the needs of members.
Contracting Staff	All contract decisions for this category were decided upon by a team of dedicated professionals with a combined 40+ years of GPO experience.
Awarded Vendors	■ Allied Holdings Group ■ Amergy Disposal ■ MedPro Disposal ■ Green Resource Management

Questions

For questions about this agreement, please [contact your local representative](#) or the CNECT contracts team at rfp@cnectgpo.com.

As a group purchasing organization, CNECT does not assume any liability with respect to individual participating members’ compliance with the terms and conditions of the group purchasing agreements which each member elects to access. Each participating member is solely responsible for its performance under such agreements and for being aware of its obligations under such agreements.