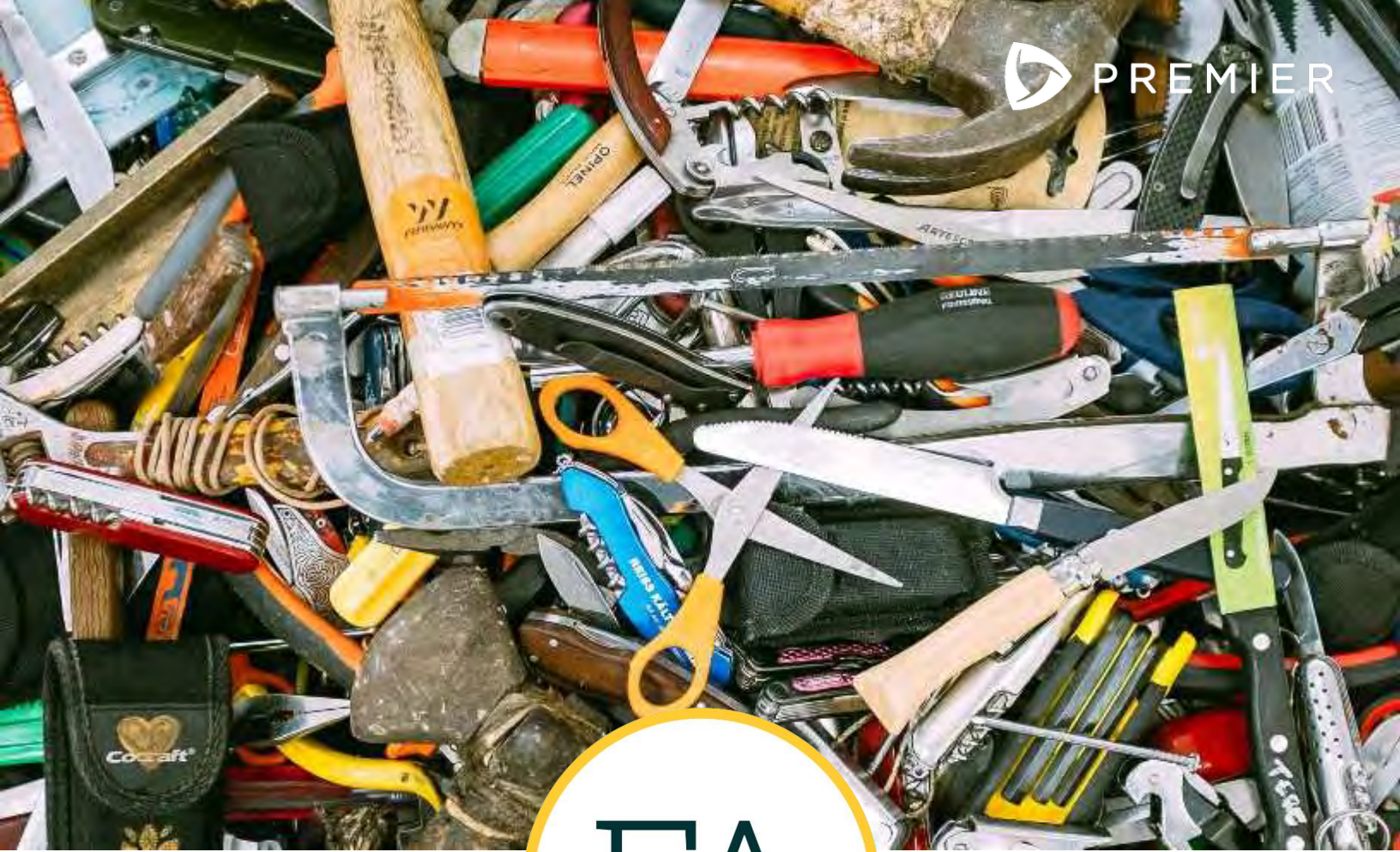




FA

Facilities, Construction and Environmental Services

Portfolio Overview and Resources

Updated June 2026



Visit [Supply Chain News](#) for all of the latest supply chain updates, including details for all recent contract launches, extensions and terminations.

The following categories recently launched:

- Disaster Preparedness
- Television Hardware and Interactive Software Systems

The following suppliers were added to categories:

- Aerobiotix has been awarded a Breakthrough Technology Contract in the Room Environment Infection Prevention Products category
- Camfil has been added to the Air Filtration Products category
- CED and Nixon Power have been added to the Electrical and Plumbing Building Materials category
- EOS Surfaces has been awarded a Breakthrough Technology Contract in the Furniture and Systems, Seating and Accessories category
- JMA Wireless has been added to the Cellular and Public Safety DAS and ERRCS Solutions category

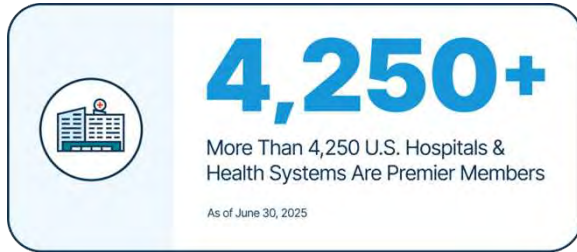
The following agreements were terminated:

- Display Solutions agreement terms with Berry & Homer, GDS, Howard, MazeMap and Sharp were reduced
- Mobile Carts and Storage Systems agreement terms with Kewaunee, Lakeside and Spacesaver were reduced
- Modular Solutions agreement terms with Falkbuilt, Haworth, Krueger (KI) and Teknion were reduced
- Aggreko's Rental Equipment and Specialty Solutions agreement term was reduced
- Air Filter Systems' (AFS') Air Filtration Products agreement term was reduced
- Consolidated Hospitality's Hospitality Supplies, Equipment and Distribution agreement term was reduced
- Design Décor Art Group's Wall and Door Covering and Protection agreement term was reduced
- Direct Supply's Microfiber Products, Mats and Accessories agreement term was reduced
- FacilityConneX's Total Building Environment Systems and Controls agreement term was reduced
- GOJO's Housekeeping and Laundry Products agreement term was reduced
- Milliken's Flooring Products and Services agreement term was reduced
- ModuForm's Furniture and Systems, Seating and Accessories agreement term was reduced
- Shared Service Systems' Exam Room Furniture Equipment agreement term was reduced
- Tristate Apartment Furnishers (TAF)'s Room Upfit and Turnover Products and Services agreement term was reduced
- vda's Facilities Management and Environmental Services Consulting Services contract term was reduced
- White Hat's Facilities Building Solutions, Installation and Distribution agreement term was reduced



Premier Overview

With integrated data and analytics, collaboratives, supply chain solutions, advisory services and other services, Premier enables better care and outcomes at a lower cost. Premier plays a critical role in the rapidly evolving healthcare industry, collaborating with members to co-develop long-term innovations that reinvent and improve the delivery of care to patients nationwide.



Our mission:

To improve the health of communities

Our vision:

Through the collaborative power of the Premier alliance, we will lead the transformation to high-quality, cost-effective healthcare.

How do we do it?

Through our people, our data and our ability to connect healthcare organizations across the country. Our people are dedicated to improving healthcare. We are passionate about what we do. We show the utmost integrity in our work. We seek out innovative ideas. And we focus on respect for each other.



Our ability to connect is our trademark. It's how we share best practices. It's how we solve pressing issues. It's how and why we build new technologies. Only by working together can we overcome today's fragmented system and really drive improvement.



Table of Contents

Design and Construction	6
Clinical Headwalls	6
Display Solutions	8
Doors, Frames and Hardware	10
Exam Room Furniture Equipment	12
Facilities Building Solutions, Installation and Distribution	14
Flooring Products and Services	16
Mobile Carts and Storage Systems	19
Modular Solutions	22
Nurse Call Systems	24
Paint and Related Sundries	26
Rental Equipment and Specialty Solutions	28
Room Upfit and Turnover Products and Services	30
Stainless Steel Equipment	32
Wall and Door Covering and Protection	34
Environmental Services	36
Can Liners (A)	36
Cubicle Curtains, Tracks and Privacy Screens	38
Environmental and Facility Management Services	40
Floor Care Equipment (A)	42
High Level Disinfectants (A)	44
Hospitality Supplies, Equipment and Distribution	46
Housekeeping and Laundry Products (A)	48
Intermediate Level Disinfectant Wipes (A)	51
Microfiber Products, Mats and Accessories (A)	53
Paper and Janitorial Supply Distribution (A)	55
Paper Towels, Tissues and Dispensers (A)	57
Pharmacy Cleanroom Cleaning and Disinfection Services	59
Reusable Textiles and Textile Services (A)	61
Room Environment Infection Prevention Products	63
Soaps, Lotions and Waterless Hand Rinses (A)	66
Uniforms (A)	69
Waste Management Products and Services	71
Facility Support Services	73
Bulk Oxygen and Other Gases	73
Cylinder Gases (A)	75
Facilities Management and Environmental Services Consulting Services	77
Hard Copy Document Shredding and Offsite Storage Services	79
Landscaping and Grounds Maintenance Services	81
Medical Gas Pipeline Equipment, Service and Accessories	82
Parking, Shuttle and Valet Products and Services	84
Patient Beds, Mattresses and Therapeutic Surfaces - Purchase	86
Patient Beds, Mattresses and Therapeutic Surfaces - Rental (A)	88
Pest Elimination Services	90
Postage Meters and Mailing Systems	92

(A) These categories have AscenDrive agreements. For AscenDrive launch materials and more information about committed programs, please visit the [Performance Groups Portal](#).

To view the content of the hyperlinks in each executive summary, you must have access to Supply Chain Advisor.



Table of Contents

Sharps Disposal Containers (A).....	93
Support Services SaaS.....	94
Therapeutic Gas.....	96
Maintenance and Engineering.....	98
Air Filtration Products.....	98
Batteries and Battery Products (A).....	100
Ceiling Tiles, Panels and Systems.....	102
Cellular and Public Safety DAS and ERRCS Solutions.....	103
Cold Chain Solutions, Shipping and Packaging Products.....	105
Conveying Systems - Elevators, Escalators and Other Products and Services.....	107
Disaster Preparedness.....	109
Electrical and Plumbing Building Materials.....	111
Energy Services - Procurement, Efficiency and Renewable.....	113
Fire and Life Safety Products and Services.....	115
Furniture and Systems, Seating and Accessories.....	117
HVAC Equipment, Controls and Services.....	121
Ice Machines and Water Dispensing Products and Services.....	123
Maintenance, Repair and Operations.....	125
Pneumatic Tube Systems and Services.....	127
Roofing Products, Systems and Services.....	128
Security Systems and Services.....	130
Television Hardware and Interactive Software Systems.....	132
Total Building Environment Systems and Controls.....	134
Water Treatment Products, Systems and Services.....	136
Related Categories.....	138
Asset Tracking and Management Solutions.....	138
Equipment Recycling and eWaste Management Services.....	140
Hardware and Software Resellers, Services and Refurbished Equipment.....	142
Infant and Patient Security Solutions.....	144
Moving Services.....	145
Reusable Surgical Linen and Gown Reprocessing Services.....	147
Supply Chain Visibility and Resilience Software.....	148
Weapons Detection.....	150
Additional Premier Resources.....	151
Capital Equipment Solutions.....	151
Facilities Portfolio Advisory Services.....	153
Supply Disruption Manager.....	154
Value Based Contracting Slick.....	155
MWDVBE and Small Business Initiative Overview.....	156
Digital Communities, Solution Center, Supply Chain Advisor.....	157

(A) These categories have Ascendrive agreements. For Ascendrive launch materials and more information about committed programs, please visit the [Performance Groups Portal](#).

To view the content of the hyperlinks in each executive summary, you must have access to Supply Chain Advisor.



Effective April 1, 2025 through October 31, 2028

Products and Services Available

This category includes clinical headwall systems. Types of headwalls include vertical, horizontal, patient service columns and decorative.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Amico.
- PA/PMDF is not required with Paladin due to a single tier offering.

Aggregation Opportunities

- Amico allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Paladin due to a single tier offering.

Class of Trade

Agreements with Amico and Paladin are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Paladin's pricing is firm for the term of the agreement.
- Amico's pricing is firm for 12 months; then pricing may increase annually up to 3% in aggregate.
- Financial analysis reveals:
 - Paladin's new agreement pricing is flat compared to its expiring agreement.
 - Amico is the low-cost supplier for intermediate care/step down, intensive/critical care column and labor and delivery aesthetic headwalls according to pricing scenarios.
 - Paladin is the low-cost supplier for medical/surgical headwalls according to pricing scenarios.
- If unable to supply products, Amico and Paladin will reimburse the difference in substitute product costs within 30 days of document submission.
- Paladin offers a 2% early payment discount.
- Paladin has a large order threshold.
- Amico does not offer installation.
- Paladin offers installation included in the product price.
- Available through distribution: Paladin
- Available direct: Amico, Paladin

Supplier Contact Information

- Amico Corporation: Scott Flynn, 416.895.8864, sflynn@amico.com
- Paladin Healthcare LLC: Judy Davis, 469.585.2877, jdavis@paladinhc.com

Note: Supplier contact information is current as of November 1, 2024. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Furniture and Systems, Seating and Accessories: Furniture, cabinetry and seating
- Medical Gas Pipeline Equipment, Services and Accessories: Capital equipment that delivers gas through a facility
- Modular Solutions: Integrated pre-fabricated construction for individual modules, such as toilet rooms, headwalls, footwalls, casework, walls and mechanical/electrical/plumbing (MEP) racks or entire room modules
- OR Lights and Booms: Overhead surgical lights and ceiling-mounted columns or racks designed to hold equipment that is needed for surgical procedures

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2155	New
	PP-FA-2156	PP-FA-945

Paladin is a small business enterprise (SBE).

The current agreement with DIRT (PP-FA-946) expires March 31, 2025. DIRT's products can now be found in the Modular Solutions category.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Effective April 1, 2025 through October 31, 2028

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Effective March 1, 2024 through August 31, 2027

Products and Services Available

This category includes interior and exterior digital and static signage solutions, services and accessories that support informational, identifying, directional and regulatory messaging.

This category was previously sourced as two separate categories: Custom Whiteboards and Interior and Exterior Signage.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDf) or electronic price activation (PA) is required at Tier 2 or higher with Berry and Homer, Chameleon, Howard, MazeMap and Taylor.
- A PMDF/PA is not required with GDS, Kiosk & Display and Sharp due to single tier offerings.

Aggregation Opportunities

- Berry and Homer, Chameleon, Howard, MazeMap and Taylor allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with GDS, Kiosk & Display and Sharp due to single tier offerings.

Class of Trade

- Agreements with Berry and Homer, Chameleon, GDS, Howard, Kiosk & Display, MazeMap and Taylor are available to all classes of trade listed on Premier's membership roster.
- Sharp's agreement is available to select healthcare classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Berry and Homer, Chameleon, GDS, Kiosk & Display and Taylor.
- Pricing is firm for 12 months with Howard, MazeMap and Sharp.
 - Pricing with Howard and Sharp may increase annually up to 5% in aggregate.
 - MazeMap's pricing may increase annually up to 3% in aggregate.
- Financial analysis reveals:
 - Taylor's new agreement pricing has an overall 8.9% increase compared to its expiring Custom Whiteboards agreement.
 - Chameleon's new agreement pricing is flat compared to its expiring Custom Whiteboards agreement.
 - Low-cost supplier varies based on pricing scenario; see financial analysis for details.
- Chameleon offers discounted front-sided inserts and an extended warranty as value-adds; see Exhibit I for details.
- MazeMap offers a discount on MMH indoor maps bundle for five-year contracts; see Exhibit I for details.
- Taylor provides no-charge ideation, electronic proofs and e-commerce ordering and discounted GHX/Ariba/EDI integration, e-commerce punch-out services and website/art development as value-adds; see Exhibit I for details.
- If unable to supply products:
 - Berry and Homer, Chameleon, GDS, Kiosk & Display, MazeMap and Sharp will reimburse the difference in substitute product costs within 30 days of document submission.
 - Howard and Taylor will not reimburse the difference in substitute product costs.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2037	New
	PP-FA-2036	PP-FA-870
	PP-FA-2039	New
	PP-FA-2040	New
	PP-FA-2044	New
	PP-FA-2041	New
	PP-FA-2042	New
	PP-FA-2043	PP-FA-869

Kiosk & Display is a small business enterprise (SBE).

The current agreement with HCI (PP-FA-841) expires February 29, 2024.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Agreement terms with Berry & Homer (PP-FA-2037), GDS (PP-FA-2039), Howard (PP-FA-2040), MazeMap (PP-FA-2041) and Sharp (PP-FA-2042) were reduced due to low contract utilization and now expire June 30, 2026.
- All contracts in this category were extended and now expire Aug. 31, 2027.



Effective March 1, 2024 through August 31, 2027

Other Key Value and Terms (Continued)

- GDS offers an early payment discount.
- Berry and Homer has a \$180 minimum order requirement.
- Taylor is the Premier market share leader.
- Available through distribution: Sharp
- Available direct: Berry and Homer, Chameleon, GDS, Howard, Kiosk & Display, MazeMap, Sharp, Taylor

Supplier Contact Information

- Roe Marketing Group dba Berry and Homer: Steven Saltzman, 917.623.8667, steven@berryandhomer.com
- Chameleon Corporation Inc.: Matthew Green, 615.656.3280, matt@chameleonwhiteboard.com
- Grafton Data Systems Inc. dba GDS Inc.: Jess Cohen, 888.437.9993, jcohen@gdssigns.com
- Howard Industries Inc. dba Howard Technology Solutions: Jennifer McLelland, 601.399.5038, jmcllland@howard.com
- The Kiosk & Display Company: Jon VanderMeer, 404.622.2303, jon@kioskanddisplay.com
- MazeMap AS: Alan Tangen, 205.218.8424, alan.tangen@mazemap.com
- Sharp Electronics Corporation: Wayne Elliott, 704.672.3089, wayne.elliott@sharpusa.com
- Taylor Healthcare Inc.: Patrick Kennedy, 937.221.1516, pat.kennedy@taylor.com

Note: Supplier contact information is current as of Jan. 10, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Advertising and Marketing Services: Companies that create advertising campaigns, implement public relations campaigns and engage in media buying
- Electrical and Plumbing Building Materials: Electrical and plumbing products and services used to assist in new, retrofit and renovation projects
- Office Supplies and Business Services: Routine office supplies, products and services that help run your business
- Television Hardware and Interactive Software Systems: Television systems, accessories (cabling, speakers) and software systems, such as interactive television programming solutions (education offerings, games, internet and music) and integration between television applications and networked healthcare patient and hospitality guest databases

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Effective January 1, 2022 through March 31, 2027

Products and Services Available

This category includes total door-opening solutions for doors and frames, including mechanical and electro-mechanical locking, access control, entrance automation, security and identity controls.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at **all tiers** with Allegion and ASSA ABLOY.
- A PMDF/PA is required at Tier 2 or higher with Construction Specialties.
- A member agreement may be required with all suppliers to determine scope of service.

Aggregation Opportunities

- Allegion and ASSA ABLOY allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Construction Specialties allows aggregation for multi-facility systems.

Class of Trade

Agreements are available to acute care, non-acute healthcare, non-healthcare, including business and industry, retail pharmacies and durable medical equipment suppliers.

Other Key Value and Terms

- Discounts are firm for the term of the agreement with Allegion and ASSA ABLOY.
 - Allegion's quotes for construction projects will be held firm for 12 months from issue date.
 - ASSA ABLOY's list price can change once annually by brand with 30 days' notice.
- Construction Specialties' pricing is firm for the term of the agreement.
- Financial analysis reveals:
 - Allegion's new agreement pricing offers up to a 72% discount off list price.
 - ASSA ABLOY's new agreement pricing offers up to a 40% discount off list price.
 - Construction Specialties' agreement offers up to 54% discount off list price.
 - A supplier comparison is not available due to the customizable nature of this category.
- Allegion offers architectural services as a value-add; see Exhibit I for details.
- ASSA ABLOY is the Premier market share leader.
- Available through distribution: Allegion, ASSA ABLOY, Construction Specialties

Supplier Contact Information

- Allegion dba Schlage Lock Company LLC: Gene Jones, 615.631.8650, gene.jones@allegion.com
- ASSA ABLOY Sales and Marketing Group Inc.: Tom Morgan, 814.923.2794, thomas.morgan@assaabloy.com
- Construction Specialties Inc.: Jennifer Michalski, 262.281.1184, jmichalski@c-sgroup.com

Note: Supplier contact information is current as of July 7, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Fire and Life Safety Products and Services: Products designed to protect and facilitate the emergency evacuation of a building
- Maintenance, Repair and Operations (MRO): The distribution of MRO items

Contracted Suppliers

Supplier	New Contract	Expiring Contract
 	PP-FA-943	New
ASSA ABLOY	PP-FA-944	PP-FA-663
 Construction Specialties	PP-FA-1094	New

Schlage is a brand within the Allegion group of companies.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- All agreements were extended and now expire March 31, 2027.
- Construction Specialties has been added to the category effective March 1, 2023.



Effective January 1, 2022 through March 31, 2027

Related Categories (Continued)

- Wall and Door Covering and Protection: Wall and door coverings, such as wallpaper, handrails, chair rails, corner guards, bumper rails and door protectors, that provide increased protection for daily use and high-impact areas

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Exam Room Furniture Equipment



Effective April 1, 2023 through April 30, 2028

Products and Services Available

This category includes furniture designed for exam rooms in physician offices, surgery centers, imaging centers, dialysis centers and acute care settings. Items include exam and procedure tables, stools, chairs, tabletop sterilizers, carts, mobile desks, cabinets/casework, lighting and accessories.

How to Operationalize These Agreements

A Participating Member Designation Form (PMDf) or electronic price activation (PA) is required at Tier 2 or higher with MTI, Midmark, Shared Service and UMF Medical.

Aggregation Opportunities

- MTI does not allow aggregation.
- Midmark allows aggregation for group purchasing organizations (GPOs) and established networks of facilities at Tier 2 and for members who own, lease or manage multi-facility systems at Tier 3 through Tier 6.
- Shared Service and UMF Medical allow aggregation for multi-facility systems, GPOs and established networks of facilities.

Class of Trade

- Agreements with Shared Service and UMF Medical are available to all classes of trade listed on Premier's membership roster.
- MTI's agreement is available to acute care, non-acute healthcare, non-healthcare, including business and industry, and retail pharmacies; see Exhibit B-2 for details.
- Midmark's agreement is available to select healthcare and non-healthcare classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- MTI's pricing is firm for 12 months; then pricing may be adjusted annually.
- Midmark's discounts off list price are firm for the term of the agreement; list prices may be adjusted annually.
- Shared Service's pricing mark-ups are firm for the term of the agreement.
- UMF Medical's pricing is firm for 12 months; then pricing may increase up to 10%; if there is an unusual increase in costs ($\geq 15\%$), a price increase proportionate to the increase in seller's manufacturing cost may occur
- Financial analysis reveals:
 - MTI's new agreement pricing has an overall 4.0% increase compared to its expiring agreement.
 - Midmark's new agreement pricing has an overall 8.0% increase compared to its expiring agreement.
 - UMF Medical's new agreement pricing has an overall 16.9% increase compared to its expiring agreement.
 - Midmark and UMF Medical are the low-cost suppliers according to pricing scenarios.
- Midmark and Shared Service offer an early payment discount.
- UMF has a \$250,000 large order threshold.
- Midmark is the Premier market share leader.
- Available through distribution: MTI, Midmark, UMF Medical
- Available direct: Shared Service (Shared Service is a distributor), UMF Medical

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-1071	PP-FA-804
	PP-FA-1072	PP-FA-805
	PP-FA-1074	New
	PP-FA-1075	PP-FA-808

MTI is a small business enterprise (SBE). UMF Medical is a woman-owned business enterprise (WBE).

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Shared Service Systems' contract term was reduced due to low contract utilization, and agreement PP-FA-1074 now expires June 30, 2026.
- Agreements with MTI, Midmark and UMF Medical were extended and now expire April 30, 2028. Avante/DRE Medical's contract (PP-FA-1070) was not extended and remains effective through March 31, 2026.
- Oakworks reduced its contract term, and agreement PP-FA-1073 now expires July 10, 2025.



Exam Room Furniture Equipment



Effective April 1, 2023 through April 30, 2028

Supplier Contact Information

- Medical Technology Industries (MTI) Inc.: Brad Baker, 801.887.5114, brad.baker@mti.net
- Midmark Corporation: Missy Simons, 405.315.3974, msimons@midmark.com
- Shared Service Systems: Emily Jennings, 402.536.5394, quotes@sharedomaha.com
- UMF Medical: Eric Estes, 828.200.3793, eestes@umfmedical.com

Note: Supplier contact information is current as of April 1, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Adult and Pediatric Exam Table Paper: Paper products used to protect exam tables and the patient
- Furniture and Systems, Seating and Accessories: Furniture, cabinetry, seating, ergonomics, related accessories, restoration and repair
- Imaging Tables: Patient tables and accessories used primarily for radiology-based imaging studies
- Modular Casework, Storage Systems and Mobile Carts: Non-stainless steel casework, storage systems, wire shelving, work centers and mobile transport carts (dispensing, linen, medication, procedure, supply, utility, etc.)
- Patient Scales: Medical scales and patient weighing systems, including digital mechanical scales, digital wheelchair scales, digital/mechanical chair scales and pediatric tray scales
- Stainless Steel Equipment: Stainless steel cabinetry, casework/casegoods, shelving (open storage), IV and specialty stands, scrub sinks, tables and mobile transport carts

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISSEMINATION



Facilities Building Solutions, Installation and Distribution



Effective October 1, 2023 through August 31, 2029

Products and Services Available

This category includes distributors and service providers that install, test, inspect, integrate, service and monitor a comprehensive range of advanced technologies that includes heating/ventilation/air conditioning (HVAC), fire alarms, sprinklers, life safety, security and monitoring systems, building artificial intelligence, signage and doors.

How to Operationalize These Agreements

- Electronic price activation or a Participating Member Designation Form (PMDf) (PA) is required at Tier 2 or higher with BuildingLogiX.
- A PA/PMDf is required at **all tiers** with Carrier Enterprise.
- A PA/PMDf is required at NGS' single tier.
- A PA/PMDf is not required with Cook & Boardman, Storage Systems Unlimited or White Hat due to single tier offerings.
- A member agreement may be required with BuildingLogiX, Carrier Enterprise and White Hat to determine scope of service.

Aggregation Opportunities

- BuildingLogiX and Carrier Enterprise allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
 - Carrier Enterprise requires integrated delivery network (IDN) members who do not purchase products from seller for a 12-month period to be removed from Tier 3 for the following 12-month period.
- Aggregation is not applicable with Cook & Boardman, NGS, Storage Systems Unlimited or White Hat due to single tier offerings.

Class of Trade

- Agreements with BuildingLogiX, Cook & Boardman, NGS, Storage Systems Unlimited and White Hat are available to all classes of trade listed on Premier's membership roster.
- Carrier Enterprise's agreement is available to all classes of trade except colleges, universities and schools; see Exhibit B-2 for details.

Other Key Value and Terms

- Pricing with BuildingLogiX, Cook & Boardman and NGS is firm for 12 months.
 - BuildingLogiX's pricing may increase annually up to 3% in aggregate.
 - Cook & Boardman's pricing may increase annually based on the Producer Price Index.
 - NGS' pricing may increase annually up to 5% in aggregate.
- Discounts off list price are firm for the term of the agreement with Carrier Enterprise, Storage Systems Unlimited and White Hat.
- Financial analysis reveals:
 - BuildingLogiX's new agreement pricing has an overall 28.3% increase compared to its expiring agreement.
 - Carrier Enterprise's new agreement pricing is flat compared to its expiring agreement.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-1095	PP-FA-865
	PP-FA-1096	PP-FA-1044
	PP-FA-2163	New
	COND-0203	COND-0203*
	PP-FA-2154	New
	PP-FA-1098	New

Storage Systems Unlimited is a woman-owned business enterprise (WBE).

The current agreement with Texas Air Systems (PP-FA-866) expires Sept. 30, 2023.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

*NGS was added to the category effective Aug. 1, 2025. This agreement was previously available only to Conductiv members and is now available to all Premier members.

Updates:

- White Hat's contract term was reduced due to low contract utilization, and agreement PP-FA-1098 now expires June 30, 2026.
- Contracts with BuildingLogiX, Carrier Enterprise and Cook & Boardman were extended and now expire Aug. 31, 2029. Storage Systems Unlimited's contract (PP-FA-2154) was not extended and remains effective through Sept. 30, 2026.
- Cook & Boardman was added to the category effective Dec. 1, 2024.
- Storage Systems Unlimited was added to the category effective Oct. 1, 2024.



Facilities Building Solutions, Installation and Distribution



Effective October 1, 2023 through August 31, 2029

Other Key Value and Terms (Continued)

- Due to the customizable nature of this category, a supplier comparison is not available.
- BuildingLogiX offers guaranteed savings and discounts on Niagara hardware and software and Honeywell unit controllers as value-adds; see Exhibit I for details.
- Carrier Enterprise offers a credit rebate structure for IDNs and HVAC training as value-adds; see Exhibit I for details.
- BuildingLogiX and White Hat offer an early payment discount.
- Carrier Enterprise has a minimum order requirement of \$50 excluding delivery, taxes or other costs.
- BuildingLogiX, Carrier Enterprise, Cook & Boardman, NGS and Storage Systems Unlimited offer national coverage.
- White Hat offers coverage for states east of the Rocky Mountains.
- BuildingLogiX connects mechanical and building automation systems, from air handler units to chilled water plants, providing operational and energy efficiency, reducing maintenance and repair time and saving dollars.
- Carrier Enterprise is distributor of heating, ventilating and air conditioning (HVAC) equipment, parts and supplies for commercial systems and acts as a crucial link between manufacturers and the HVAC contractors and technicians who install and service these systems.
- Cook & Boardman provides fully integrated access and security solutions.
- NGS specializes in the sale and installation of window films, graphics, signage and architectural surface products, focusing on energy, security and branding retrofits for commercial buildings.
- Storage Systems Unlimited provides products, planning, design, installation and project management for storage solutions.
- White Hat specializes in commercial roof restoration.
- Available through sub-distribution: BuildingLogiX
- Available direct: BuildingLogiX, Carrier Enterprise, Cook & Boardman, NGS, Storage Systems Unlimited, White Hat

Supplier Contact Information

- BuildingLogiX Solutions Inc.: Alex Waibel, 937.603.8564, alex.waibel@buildinglogix.net
- Carrier Enterprise LLC: Jim Cosgrove, 978.884.9313, james.cosgrove@carrierenterprise.com
- The Cook & Boardman Group: Allie Warrick, 336.816.3653, awarrick@cookandboardman.com
- National Glazing Solutions LLC dba NGS Films and Graphics: Ken Patterson, 470.758.1934, ken.patterson@ngs.inc
- Storage Systems Unlimited Inc.: Becky Hammond, 615.310.9740, bhammond@storagesystemsul.com
- White Hat LLC: Nick Butcher, 317.501.9528, nbutcher@whitehatindustrial.com

Note: Supplier contact information is current as of Dec. 17, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Air Filtration Products: Air filtration products used to assist in the heating, ventilation and air conditioning (HVAC) systems' air quality purification and control processes using microfiber filtration materials
- Fire and Life Safety Products and Services: Products designed to protect and facilitate the emergency evacuation of a building
- HVAC Equipment, Controls and Service: Chillers, air handlers, condensing units, generator sets, control systems, maintenance and services necessary to provide comfort, air quality, ventilation and room air distribution
- Security Systems and Services: Security products and services, such as guest identification, identification badging, access control, closed-circuit television (CCTV) cameras, property protection and training

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Flooring Products and Services



Effective December 1, 2024 through November 30, 2027

Products and Services Available

This category includes carpet, resilient flooring (bamboo, linoleum, laminate, wood, vinyl), ceramic tiles, rubber flooring, artificial turf and related sporting arena-type flooring systems.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with AHF, Forbo, Mannington, Milliken, Mohawk and Shaw.
- PA/PMDF is not required with Engineered Floors, Shannon or Tarkett due to single tier offerings.
- PA/PMDF is required at **all tiers** with Construction Specialties and Interface/nora.

Aggregation Opportunities

- AHF, Forbo, Interface/nora, Milliken, Mohawk and Shaw allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Construction Specialties and Mannington allow aggregation for multi-facility systems.
- Aggregation is not applicable with Engineered Floors, Shannon or Tarkett due to single tier offerings.

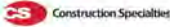
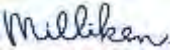
Class of Trade

- Agreements with AHF, Construction Specialties, Engineered Floors, Forbo, Mannington, Milliken, Shannon and Tarkett are available to all classes of trade listed on Premier's membership roster.
- Agreements with Interface/nora and Mohawk are available to select classes of trade; see Exhibit B-2 for details.
- Shaw's agreement is available to acute care, non-acute healthcare, retail pharmacies and durable medical equipment suppliers.

Other Key Value and Terms

- Forbo's discounts off list price are firm for the term of the agreement; list price is firm for 12 months and then may increase annually up to 4%.
- Mohawk's pricing is firm for the term of the agreement.
- Pricing is firm for 12 months with AHF, Construction Specialties, Engineered Floors, Interface/nora, Mannington, Milliken, Shannon, Shaw and Tarkett.
 - Pricing with AHF, Milliken, Shannon and Tarkett may increase annually up to 5% in aggregate.
 - Construction Specialties' pricing may increase annually up to the change of the Producer Price Index (PPI) or 3% in aggregate, whichever is higher.
 - Engineered Floors' pricing may increase annually up to 10% in aggregate.
 - Pricing with Interface/nora, Mannington and Shaw may increase annually up to 3% in aggregate.
- Financial analysis reveals:
 - Construction Specialties' new agreement pricing has an overall 0.1% increase compared to its expiring agreement.
 - Forbo's new agreement pricing has an overall 4.4% increase compared to its expiring agreement.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2124	New
	PP-FA-2123	PP-FA-2058
	PP-FA-2195	New
	PP-FA-2125	PP-FA-923
	PP-FA-2129	PP-FA-925
	PP-FA-2126	PP-FA-931
	PP-FA-2127	PP-FA-932
	PP-FA-2128	PP-FA-930
	PP-FA-2130	PP-FA-922
	PP-FA-2131	PP-FA-924
	PP-FA-2132	PP-FA-929

Current agreements with Ecore (PP-FA-921), Flexco (PP-FA-927), Kahrs (PP-FA-926), Mondo (PP-FA-933), Roppe (PP-FA-928), SlipNot (PP-FA-1003) and Virginia Tile (PP-FA-1004) expire November 30, 2024.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Milliken's contract term was reduced due to low contract utilization, and agreement PP-FA-2127 now expires June 30, 2026.
- Engineered Floors was added to the category effective Aug. 1, 2025.



Effective December 1, 2024 through November 30, 2027

Other Key Value and Terms (Continued)

- Interface/nora's new agreement pricing has an overall 17.8% increase compared to its expiring agreement.
- Mannington's new agreement pricing has an overall 4.0% increase compared to its expiring agreement.
- Milliken's new agreement pricing has an overall 30.8% increase compared to its expiring agreement.
- Mohawk's new agreement pricing has an overall 2.5% increase compared to its expiring agreement.
- Shannon's new agreement pricing has an overall 1.6% increase compared to its expiring agreement.
- Shaw's new agreement pricing has an overall 12.9% increase compared to its expiring agreement.
- Tarkett's new agreement pricing has an overall 6.6% increase compared to its expiring agreement.
- Engineered Floors is the low-cost supplier for luxury vinyl tile and carpet according to pricing scenarios.
- Forbo, Mohawk and Shannon offer employee discount programs as value-adds; see Exhibit L for details.
- Forbo offers a discount on the Forbo Immediate On installation System as a value-add; see Exhibit I for details.
- Mannington offers volume discounts as a value-add; see Exhibit I for details.
- If unable to supply products:
 - Engineered Floors, Mohawk and Shaw will not reimburse the difference in substitute product costs.
 - AHF, Construction Specialties, Forbo, Interface/nora, Mannington, Milliken, Shannon and Tarkett will reimburse the difference in substitute product costs within 30 days of document submission.
- Mannington and Shannon offer a 2% early payment discount.
- Milliken has a 25-yard minimum order requirement for carpet tiles and a one-carton minimum order requirement for luxury vinyl tile, Obex and Walk Off products.
- Certain Tarkett products are subject to minimum purchase order and overage requirements as defined by industry standards.
- Construction Specialties has a large order threshold.
- Mannington is the Premier market share leader.
- Available through distribution: AHF, Interface/nora, Milliken, Mohawk, Shannon (in Puerto Rico and Canada), Shaw, Tarkett
- Available direct: Construction Specialties, Engineered Floors, Forbo, Interface/nora, Mannington, Milliken, Mohawk, Shannon (in the United States), Shaw, Tarkett

Supplier Contact Information

- AHF LLC dba AHF Products: Mark Chirello, 312.919.4326, mark.chirello@ahfproducts.com
- Construction Specialties Inc.: Jennifer Michalski, 262.281.1184, jmichalski@c-sgroup.com
- Engineered Floors LLC: Rachell Byers, 800.241.4586, rachell.byers@engineeredfloors.com
- Forbo Flooring Inc.: Eric Bower, 631.796.9483, eric.bower@forbo.com
- Mannington Mills Inc.: Kathy Griffel, 904.742.4883, kathy.griffel@mannington.com
- Milliken Services LLC: Stephen Matthews, 864.706.1534, stephen.matthews@milliken.com
- Mohawk Carpet Distribution LLC: Lacreata Hackney, 706.624.2187, lacreata_hackney@mohawkind.com
- Interface Americas Inc. and nora Systems: Ellen Hawley, 205.908.4900, ellen.hawley@interface.com
- Shannon Specialty Floors LLC dba Teknoflor: Nicolette Grieco, 312.576.7299, ngrieco@hmtx.global
- Shaw Industries Inc.: Kelly Sherrill, 770.387.7270, kelly.sherrill@shawinc.com
- Tarkett USA Inc.: Ken Barnabee, 708.646.2023, ken.barnabee@tarkett.com

Note: Supplier contact information is current as of April 2, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Floor Care Equipment: Industrial-grade cleaning equipment for the maintenance of hard and soft surfaces
- Housekeeping and Laundry Products: Products used to disinfect and clean general surface areas, laundry and flooring



Effective December 1, 2024 through November 30, 2027

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- [Excel workbook](#): Due to the number of awarded suppliers in this category, an Excel workbook has been created to provide details on the product offering, critical specifications, tiers and terms and conditions for each supplier.

NOT FOR DISTRIBUTION



Effective July 1, 2024 through May 31, 2028

Products and Services Available

This category includes non-stainless steel storage solutions, such as shelving (aluminum or high density), endoscope cabinets and scope transport carts, static storage and carts (procedure, medication, etc.).

This category was previously sourced as Modular Casework, Storage Systems and Mobile Carts. Modular casework can now be found in the Modular Solutions category.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDf) or electronic price activation (PA) is required at Tier 2 or higher with Harloff, Howard, InterMetro, Kewaunee, Lakeside, LogiQuip and QC Storage.
- A PMDF/PA is not required with InnerSpace due to a single tier offering.
- A PMDF/PA is required at Quantum Medical's single tier offering.
- Price activation is not available with Spacesaver because pricing is based on order size; a PMDF is not required.

Aggregation Opportunities

- Harloff, Howard, InterMetro, Kewaunee, Lakeside, LogiQuip and QC Storage and Spacesaver allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with InnerSpace and Quantum Medical due to single tier offerings.
- Aggregation is not applicable with Spacesaver because pricing is based on order size.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Harloff, Lakeside, LogiQuip and QC Storage.
 - If LogiQuip experiences an increase of 15% or more in raw material or manufacturing costs during any 12-month period, a price increase may occur.
- Pricing is firm for 12 months with Howard, InnerSpace, InterMetro and Kewaunee.
 - Howard's pricing may increase annually up to 5% in aggregate.
 - InnerSpace's pricing may increase once up to 6% in aggregate.
 - Pricing with InterMetro and Kewaunee may increase annually up to 3% in aggregate.
- Quantum Medical's pricing is firm for six months; then pricing may increase annually.
- Spacesaver's discounts off list price are firm for the term of the agreement.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2059	PP-FA-1090
	PP-FA-2060	PP-FA-1080
	PP-FA-2067	PP-FA-878
	PP-FA-2062	PP-FA-880
	PP-FA-2063	New
	PP-FA-2064	New
	PP-FA-2065	PP-FA-873
	PP-FA-2066	PP-FA-881
	COND-0205	COND-0205*
	PP-FA-2068	New

InnerSpace and QC Storage are small business enterprises (SBEs).

Current agreements with Herman Miller (PP-FA-876), Trendway (PP-FA-874) and Vari (PP-FA-875) expire June 30, 2024.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

*Quantum Medical was added to the category effective Aug. 1, 2025. This agreement was previously available only to Conductiv members and is now available to all Premier members.

Updates:

- Agreement terms with Kewaunee (PP-FA-2063), Lakeside (PP-FA-2064) and Spacesaver (PP-FA-2068) were reduced due to low contract utilization and now expire June 30, 2026.
- Contracts with Harloff, Howard, InnerSpace, InterMetro LogiQuip and QC Storage were extended and now expire May 31, 2028.
- Effective Oct. 1, 2024, Fellowes' products can be found on its Modular Solutions agreement, PP-FA-2103.



Effective July 1, 2024 through May 31, 2028

Other Key Value and Terms (Continued)

- Financial analysis reveals:
 - Harloff's new agreement pricing has an overall 0.02% increase compared to its expiring agreement.
 - Howard's new agreement pricing has an overall 1.1% increase compared to its expiring agreement.
 - InnerSpace's new agreement pricing offers an overall 0.1% savings compared to its expiring agreement.
 - InterMetro's new agreement pricing has an overall 10.4% increase compared to its expiring agreement.
 - LogiQuip's new agreement pricing offers an overall 4.7% savings compared to its expiring agreement.
 - QC Storage's new agreement pricing has an overall 17.5% increase compared to its expiring agreement.
 - The low-cost supplier varies according to pricing scenarios.
- Harloff, Kewaunee and LogiQuip offer rebates as value-adds; see Exhibit I for details.
- InnerSpace and QC Storage provide storage assessments and room design as value-adds; see Exhibit I for details.
- If unable to supply products:
 - Howard, InnerSpace, InterMetro and Quantum Medical will not reimburse the difference in substitute product costs.
 - Harloff, Kewaunee, Lakeside, LogiQuip, QC Storage and Spacesaver will reimburse the difference in substitute product costs within 30 days of document submission.
- InterMetro, Kewaunee, Lakeside, LogiQuip, QC Storage and Spacesaver offer an early payment discount.
- Harloff, Howard, InterMetro, Kewaunee and Lakeside have large order thresholds.
- InterMetro has a fee for orders less than \$250.
- InterMetro is the Premier market share leader.
- Available through distribution: Harloff, InnerSpace, InterMetro, Lakeside, LogiQuip
- Available direct: Harloff, Howard, InnerSpace, InterMetro, Kewaunee, Lakeside, LogiQuip, Quantum Medical, Spacesaver

Supplier Contact Information

- The Winsford Company LLC dba Harloff Company: Greg Stadjuhar, 719.466.9048, gstadjuhar@harloff.com
- Howard Industries Inc. dba Howard Technology Solutions: Jennifer McLelland, 601.399.5038, jmclelland@howard.com
- Solaire Medical Storage LLC dba Innerspace H.C.: Walt Beasley, 919.306.2031, wbeasley@innerspacehealthcare.com
- InterMetro Industries Corporation: Bill Daggett, 214.842.4259, bill.daggett@metro.com
- Kewaunee Scientific Corporation: Jon Cichelli, 704.871.3305, joncichelli@kewaunee.com
- Lakeside Manufacturing Inc.: Kendal McDearmon, 815.718.1739, kmcdearmon@elakeside.com
- LogiQuip LLC: Bobby Oliver, 210.317.9621, bobby.oliver@logiquip.com
- QC Storage LLC: Earl Logan, 855.824.5572, earl@qcstorage.net
- Quantum Medical LLC: Chris Stegura, 615.428.9545, chris@quantummedical.com
- Spacesaver Corporation: Stephanie Gulizizia, 920.563.0592, sgulizizia@spacesaver.com

Note: Supplier contact information is current as of Aug. 11, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Furniture, Systems, Seating and Accessories: Furnishings, furniture, cabinetry, seating, ergonomics, fabrics, artwork, accessories, restoration and repair
- Medication and Supply Automation: Supply automation, unit-based pharmacy automation, acute care pharmacy-based automation, prescription (Rx) kit technology and anesthesia technology
- Modular Solutions: Integrated pre-fabricated construction for individual modules, such as toilet rooms, headwalls, footwalls, casework, walls and mechanical/electrical/plumbing (MEP) racks or entire room modules
- Stainless Steel Equipment: Stainless steel products, such as warmers, sinks, work tables, stools, hampers, basins, IV poles and Mayo stands



Effective July 1, 2024 through May 31, 2028

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- [Excel Workbook](#): Due to the number of awarded suppliers in this category, an Excel workbook has been created to provide details on the product offering, critical specifications, tiers and terms and conditions for each supplier.

NOT FOR DISTRIBUTION



Effective October 1, 2024 through September 30, 2027

Products and Services Available

This category includes integrated pre-fabricated construction for individual modules (e.g., toilet rooms, headwalls, footwalls, casework, walls and mechanical/electrical/plumbing [MEP] racks) or entire room modules. These solutions can be permanent structures or relocatable modular structures and can be constructed away from the building site in a controlled environment or onsite.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDf) is required at Tier 2 with STERIS.
- Price activation is not available with DIRT, Falkbuilt, Fellowes, Haworth, Steelcase and Teknion because pricing is based on order size; a PMDF is not required.
- PA/PMDf is not required with KI or Stryker due to single tier offerings.
- Stryker requires Exhibit K for members requiring installation.

Aggregation Opportunities

- STERIS allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with DIRT, Falkbuilt, Fellowes, Haworth, Steelcase and Teknion because pricing is based on order size.
- Aggregation is not applicable with KI or Stryker due to single tier offerings.

Class of Trade

- Agreements with DIRT, Falkbuilt, Fellowes, Haworth, KI, Steelcase, Stryker and Teknion are available to all classes of trade listed on Premier's membership roster.
- STERIS' agreement is available to hospitals and ambulatory care; see Exhibit B-2 for details.

Other Key Value and Terms

- Discounts off list price are firm for the term of the agreement with DIRT, Falkbuilt, Fellowes, Haworth, KI, Steelcase and Teknion. For details on list price changes, see terms and conditions.
- STERIS' pricing is firm for 12 months; then pricing may increase once up to 4% in aggregate.
- Stryker's pricing is firm for 12 months; then pricing may increase annually up to a 3% weighted average.
- Financial analysis reveals:
 - DIRT's new agreement pricing offers an approximate 0.8% savings compared to its expiring agreement.
 - Falkbuilt's new agreement pricing is flat compared to its expiring agreement.
 - Fellowes' new Modular Solutions agreement pricing is flat compared to its expiring Mobile Carts and Storage Systems agreement list price.
 - Haworth's new agreement pricing has an approximate 9% increase compared to its expiring agreement.
 - Steelcase's new agreement pricing has an approximate 9% increase compared to its expiring agreement.
 - STERIS' new agreement pricing has an approximate 2.5% increase compared to its expiring agreement.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
DIRT	PP-FA-2101	PP-FA-936
FALK BUILT™	PP-FA-2102	PP-FA-934
Fellowes	PP-FA-2103	PP-FA-2061*
HAWORTH'	PP-FA-2099	PP-FA-938
KI	PP-FA-2100	New
Steelcase	PP-FA-2104	PP-FA-940
STERIS	PP-FA-2105	PP-FA-941
stryker	PP-FA-2098	New
teknion	PP-FA-2106	PP-FA-942

* These products were previously found under Fellowes' Mobile Carts and Storage Systems agreement.

Stryker [acquired](#) mfPHD in April 2024.

Current agreements with Allsteel (PP-FA-935) and Kimball (PP-FA-939) expire Sept. 30, 2024.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update April 2026: Agreement terms with Falkbuilt (PP-FA-2102), Haworth (PP-FA-2099), Krueger (KI) (PP-FA-2100) and Teknion (PP-FA-2106) were reduced due to low contract utilization and now expire June 30, 2026.



Effective October 1, 2024 through September 30, 2027

Other Key Value and Terms (Continued)

- Teknion's new agreement pricing is flat compared to its expiring agreement.
- Due to the customizable nature of this category, a supplier comparison is not available.
- KI offers healthcare furniture education, space auditing, on-site training, quarterly webinars, manufacturing tours and case studies as value-adds; see Exhibit J for details.
- If unable to supply products:
 - Falkbuilt, Steelcase and Stryker will not reimburse the difference in substitute product costs.
 - STERIS will reimburse up to 10% of the difference in substitute product costs within 30 days of document submission.
 - DIRT, Fellowes, Haworth, KI and Teknion will reimburse the difference in substitute product costs within 30 days of document submission.
- Falkbuilt offers a 1% early payment discount.
- DIRT, Falkbuilt, Fellowes, Haworth and Steelcase have large order thresholds.
- Steelcase is the Premier market share leader.
- Available through distribution: DIRT, Falkbuilt, Fellowes, Haworth, Steelcase, Teknion
- Available direct: KI, STERIS, Stryker, Teknion

Supplier Contact Information

- DIRT Environmental Solutions Inc.: Valeria Fimbres, 587.284.1248, vfimbres@dirtt.com
- Falkbuilt Ltd.: Toni Pahl, 312.833.4829, tonipahl@falkbuilt.com
- Fellowes Inc.: Amy Maxey, 812.661.0599, amaxey@fellowes.com
- Haworth Inc.: Matt Corl, 616.889.8775, matt.corl@haworth.com
- Krueger International (KI): Andy Van Straten, 920.468.2394, andrew.van.straten@ki.com
- Steelcase Inc.: Steve Knippen, 630.806.5537, sknippen@steelcase.com
- STERIS Corporation: Jon Parnell, 616.510.0678, jon_parnell@steris.com
- Stryker Sales LLC acting through Stryker Communications Inc.: Ed Harris, 941.234.8699, ed.harris@stryker.com
- Teknion LLC: Valerie Windrim, 416.735.3438, valerie.windrim@teknion.com

Note: Supplier contact information is current as of April 2, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Clinical Headwalls: Vertical and horizontal headwalls, patient service columns and over-bed lighting systems
- Furniture and Systems, Seating and Accessories: Furniture, cabinetry, seating, ergonomics, accessories, restoration and repair
- Mobile and Modular Pharmacy Cleanrooms: Specialized, self-contained or installable cleanroom environments designed to meet the stringent requirements of sterile and hazardous drug compounding
- Mobile Carts and Storage Systems: Non-stainless steel mobile carts, storage systems, wire shelving and work centers
- Stainless Steel Equipment: Stainless steel products, such as warmers, sinks, work tables, stools, hampers, basins, intravenous (IV) therapy poles and Mayo stands

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Effective May 1, 2024 through April 30, 2027

Products and Services Available

This category includes the hardware, software, accessories and services needed to install and support nurse call systems, which are used to provide electronic communication between patients and caregivers.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Ascom, Jeron, Rauland and West-Com.
- PA/PMDF is required at **all tiers** with Austco and Hillrom.
- A member agreement is required with Ascom, Austco, Hillrom, Rauland and West-Com to determine scope of service.

Aggregation Opportunities

- Ascom, Austco, Jeron and West-Com allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Hillrom allows aggregation for multi-facility systems, multiple purchase orders or single project orders accumulated by the respective parent organization and remitted in a single transmission or determined and agreed on by seller and member.
- Rauland allows aggregation for approved IDNs.

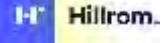
Class of Trade

- Agreements with Jeron, Rauland and West-Com are available to all classes of trade listed on Premier's membership roster.
- Hillrom's agreement is available to select classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- Pricing with Ascom, Hillrom and Jeron is firm for the term of the agreement.
- Austco's pricing is firm for 12 months; then pricing may increase annually up to 3%; if there is an unusual increase in costs ($\geq 20\%$), pricing may increase annually up to 20%.
- Rauland's pricing is firm for 12 months; then pricing may increase annually up to 8%; if there is an unusual increase in costs ($\geq 20\%$), pricing may increase annually up to 20%.
- West-Com's pricing is firm for 12 months; then pricing may increase annually up to 3% or the most recently published Consumer Price Index (CPI) value, whichever is less.
- Financial analysis reveals:
 - Ascom's new agreement pricing has an overall 55% increase compared to its expiring agreement.
 - Hillrom's new agreement pricing has an overall 2% increase compared to its expiring agreement.
 - Jeron's new agreement pricing has an overall 25% increase compared to its expiring agreement.
 - Rauland's new agreement pricing has an overall 20% increase compared to its expiring agreement.
 - West-Com's new agreement pricing has an overall 6% increase compared to its expiring agreement.
 - Supplier's new agreement pricing is flat compared to its expiring agreement.
 - Jeron is the low-cost supplier according to pricing scenarios.
- Austco offers a labor discount as a value-add; see Exhibit J for details.
- If unable to supply products:
 - Hillrom will not reimburse the difference in substitute product costs.
 - Ascom, Austco, Jeron and West-Com will reimburse the difference in substitute product costs within 30 days of document submission.
- Austco and Jeron offer early payment discounts.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-IT-347	PP-IT-257
	PP-IT-346	New
	PP-IT-345	PP-IT-253
	PP-IT-343	PP-IT-254
	PP-IT-348	PP-IT-256
	PP-IT-344	PP-IT-255

Jeron, Rauland and West-Com are small business enterprises (SBEs).

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 3 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update April 2026: Austco's contract term was reduced due to low contract utilization, and agreement PP-IT-346 now expires June 30, 2026.



Effective May 1, 2024 through April 30, 2027

Other Key Value and Terms (Continued)

- Hillrom has a late payment penalty.
- Jeron and Rauland have large order thresholds.
- Available through distribution: Ascom, Austco, Jeron, Rauland, West-Com
- Available direct: Ascom, Austco, Hillrom, Jeron, West-Com

Supplier Contact Information

- Ascom (U.S.) Inc.: Alex Veytsel, 224.240.3439, alex.veytsel@ascom.com
- Austco Marketing and Service (USA) Ltd.: Chris Harrison, 972.929.0974, chris.harrison@austco.com
- Hill-Rom Company Inc.: Jon Pitts, 402.547.9809, jon_pitts@baxter.com
- Jeron Electronic Systems Inc.: Kymberly Turco, 224.283.4899, kturco@jeron.com
- Rauland-Borg Corporation: Bill Noble, 203.912.4908, bill.noble@ametech.com
- West-Com Nurse Call Systems Inc.: Kristina Duque, 369.212.7421, kduque@westcomnics.com

Note: Supplier contact information is current as of June 1, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Physiological Monitoring Systems: Systems that continuously monitor a patient's physiological parameters, such as respiratory rate, body temperature, non-invasive blood pressure and invasive blood pressure
- Remote Patient Monitoring: Technology that enables the remote monitoring of patients in a clinical setting or at the home which may increase access to care and decrease healthcare delivery costs
- Television Hardware and Interactive Software Systems: Healthcare-grade and commercial-grade television systems and accessories (including pillow speakers which integrate with nurse call systems)

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Effective March 1, 2022 through August 31, 2030

Products and Services Available

This category includes paints, coatings (primers, sealers, undercoating, acrylic block fillers, varnishes, urethane, epoxies, tints, bases and additives), stains and finishes for interior and exterior surfaces of residential, commercial, institutional and industrial buildings; product coatings applied as part of the manufacturing process; specialty coatings for ships, offshore oil/gas rigs, auto refinishing and highway/traffic markings; and sundries (brushes, roller supplies, spray equipment, caulks, sealants, tape, patching, sandpaper, drop cloths, ladders and scaffolds).

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PDMF) is required at **all tiers** with Sherwin-Williams.
 - Additionally, painting contractors should fill out Exhibit J Third Party Spend Exhibit and take it to a Sherwin-Williams Paint Store to track usage for all paint materials supplies used by a Premier member.
 - Sherwin-Williams requires Exhibit I for members purchasing at Tier 2 or Tier 3. Before price activating, work with your national account representative to determine the appropriate program and complete the exhibit.
- PA/PDMF is not required with Pittsburgh Paints due to a single tier offering.

Aggregation Opportunities

Aggregation is not applicable with either supplier.

Class of Trade

- Pittsburgh Paints' agreement is available to all classes of trade listed on Premier's membership roster.
- Sherwin-Williams' agreement is available to select healthcare classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- Pittsburgh Paints' pricing is firm for 12 months; then pricing may increase annually up to 5% per line item.
- Effective March 1, 2025, Sherwin-Williams' pricing is firm for 12 months; then pricing may increase annually up to 5% in aggregate.
- Financial analysis reveals that effective March 1, 2025:
 - Pittsburgh Paints' extended agreement pricing has an overall 4.85% increase compared to its current agreement.
 - Sherwin-Williams' extended agreement pricing has an overall 4.77% increase compared to its current agreement.
 - Pittsburgh Paints is the low-cost supplier according to a pricing scenario.
- Pittsburgh Paints offers an annual rebate, on-site consultations and employee discount program as value-adds; see Exhibits I, J and K for details.
- Sherwin-Williams offers a committed rebate program for integrated delivery networks (IDNs) and an employee discount program as a value-add; see Exhibits I and K for details. Complete Exhibit I-1 or Exhibit I-2 by working with your Premier Member Account Management representative or with your Sherwin-Williams representative.
- Sherwin-Williams is the Premier market share leader.
- Available through authorized dealers: Pittsburgh Paints
- Available direct: Pittsburgh Paints, Sherwin-Williams

Contracted Suppliers

Supplier	New Contract	Expiring Contract
 PITTSBURGH PAINTS CO.	PP-FA-978	PP-FA-735
 SHERWIN-WILLIAMS	PP-FA-979	New

In June 2026, PPG [changed its name](#) to Pittsburgh Paints.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update March 2025: All agreements in this category were extended and now expire Aug. 31, 2030.



Effective March 1, 2022 through August 31, 2030

Supplier Contact Information

- The Pittsburgh Paints Co: Chris Curren, 504.418.5274, christopher.curren@pittsburghpaints.com
- The Sherwin-Williams Company: Brent Monachino, 216.318.4792, brent.a.monachino@sherwin.com

Note: Supplier contact information is current as of June 8, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Maintenance, Repair and Operations: Distribution of maintenance, repair and operations (MRO) products
- Room Upfit and Turnover Products and Services: Products and services required to completely upfit and or refresh a room, including appliances, furnishings, painting, electrical, turnkey upfit and installation
- Wall and Door Covering and Protection: Wall and door coverings that provide increased protection for daily use and high-impact areas

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Rental Equipment and Specialty Solutions



Effective April 1, 2022 through July 31, 2028

Products and Services Available

This category includes equipment and tool rentals and outsourced services, such as pump solutions, cleaning and climate control.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Aggreko's single tier.
- A PMDF/PA is required at Tier 2 with Herc Rentals.
- A PMDF/PA is not required with United Rentals due to a single tier offering.
 - United Rentals authorizes third-party sales so the member must let the contractor know to use this Premier agreement.
- A member agreement is required with all suppliers.

Aggregation Opportunities

- Aggreko and Herc Rentals allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with United Rentals due to single tier offering.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm for 12 months with Aggreko, Herc Rentals and United Rentals:
 - Aggreko's pricing may increase annually up to 3%.
 - Herc Rentals' pricing may increase annually up to 2% in aggregate.
 - United Rentals' pricing may increase annually up to 6%.
- Financial analysis reveals that Herc Rental's new agreement pricing is flat compared to its expiring agreement.
- Herc Rentals offers a 2% early payment discount if paid within 10 days.
- United Rentals offers a 5% early payment discount if paid within 30 days.
- Herc Rentals is the Premier market share leader.
- Available direct: Aggreko, Herc Rentals, United Rentals

Supplier Contact Information

- Aggreko LLC: Tricia Keenan-Assaid, 803.977.0375, tricia.assaid@aggreko.com
- Herc Rentals Inc.: Matthew Lilley, 562.355.4273, matthew.lilley@hercrentals.com
- United Rentals (North America) Inc.: Jason Ramsey, 919.524.9875, kramsey@ur.com

Note: Supplier contact information is current as of Feb. 16, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Category

Maintenance, Repair and Operations (MRO): Distribution of MRO items

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
aggreko	PP-FA-1049	New
Herc Rentals	PP-FA-975	PP-FA-751
United Rentals	PP-FA-2045	New

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Aggreko's contract term was reduced due to low contract utilization, and agreement PP-FA-1049 now expires June 30, 2026.
- All contracts in this category were extended and now expire July 31, 2028.
- United Rentals has been added to the category effective July 15, 2023.
- Aggreko has been added to the category effective October 1, 2022.



Effective April 1, 2022 through July 31, 2028

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Room Upfit and Turnover Products and Services



Effective October 1, 2024 through October 31, 2029

Products and Services Available

This category includes products and services required to completely upfit or refresh a room, including turnkey upfit, minor renovation services and appliances.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Direct Supply's single tier.
- Price activation not available with NBF; pricing is based on order size; a PMDF is not required.
- PA/PMDF is required at Tier 2 or higher TAF.

Aggregation Opportunities

- Aggregation is not applicable with Direct Supply or NBF.
- TAF allows aggregation for multi-facility systems, GPOs and established networks of facilities.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Direct Supply's pricing is firm through December 31, 2024; then pricing may increase January 1 and July 1 each year.
- Discounts off list price are firm for the term of agreement with NBF and TAF.
 - NBF's list price may be updated if seller moves to another list price on General Services Administration (GSA) agreements twice per contract year.
 - TAF's list price is firm for 12 months; then list price may increase annually.
- Financial analysis reveals:
 - Direct Supply's new agreement pricing offers an overall 5.8% savings compared to its expiring agreement.
 - Due to the customizable nature of this category, a supplier comparison is not available.
- NBF offers no-cost planning and design, project management and consulting as value-adds; see Exhibit I for details.
- If unable to supply products, Direct Supply, NBF and TAF will not reimburse the difference in substitute product costs.
- TAF has a \$1,000,000 large order threshold.
- Direct Supply is the Premier market share leader.
- Available direct: Direct Supply, NBF, TAF

Supplier Contact Information

- Direct Supply Inc.: J.T. Getty, 414.213.8840, j.t.getty@directsupply.com
- National Business Furniture (NBF) LLC: Joanna Terry, 414.639.6995, joannat@nbf.com
- Tristate Apartment Furnishers (TAF) LLC: Esty Marcus, 718.665.3700, esty@apartmentfurnishers.com

Note: Supplier contact information is current as of July 1, 2024. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Flooring Products and Services: Carpet, resilient flooring (bamboo, linoleum, laminate, wood, vinyl), ceramic tiles, rubber flooring, artificial turf and related sporting arena-type flooring systems
- Furniture and Systems, Seating and Accessories: Furniture, cabinetry, seating, artwork, restoration and repair

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2116	CC-FA-016
	PP-FA-2114	New
TAF	PP-FA-2115	New

The current agreement with Sherwin-Williams (PP-FA-947) expires Sept. 30, 2024. Those products and services can be found in the Paint and Related Sundries category.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Tristate Apartment Furnishers (TAF)'s contract term was reduced due to low contract utilization, and agreement PP-FA-2115 now expires June 30, 2026.
- All agreements in this category were extended and now expire Oct. 31, 2029.



Room Upfit and Turnover Products and Services



Effective October 1, 2024 through October 31, 2029

Related Categories (Continued)

- Ice Machines and Water Dispensing Products and Services: Ice and water dispensing machines, stand-alone water dispenser units, under-counter healthcare-grade refrigeration/freezers and related services
- Hospitality Supplies, Equipment and Distribution: Products that serve hospitality customers, such as bed and bath linens, personal care amenities and accessories and in-room appliances
- Paint and Related Sundries: Coatings (paints, primers, sealers, wood undercoats, acrylic block filters, varnishes, urethanes, sanding-sealers, oil stains, deck sealers, epoxies) and sundries (brushes, ladders)

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Stainless Steel Equipment



Effective July 1, 2024 through June 30, 2027

Products and Services Available

This category includes stainless steel products, such as warmers, sinks, work tables, stools, hampers, basins, intravenous (IV) therapy poles and Mayo stands.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with Pedigo and STERIS.
- A PMDF/PA is not required with Blickman.
- A PMDF/PA is required at Health Care Logistics' single tier.

Aggregation Opportunities

- Pedigo allows aggregation for IDNs.
- STERIS allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Blickman or Health Care Logistics due to single tier offerings.

Class of Trade

- Agreements with Blickman, Health Care Logistics and Pedigo are available to acute care, non-acute healthcare, non-healthcare, including business and industry, retail pharmacies and durable medical equipment suppliers.
- STERIS' agreement is available to acute and non-acute healthcare classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- Pricing is firm for 12 months with all suppliers.
 - Blickman's pricing may increase annually up to 5% in aggregate.
 - Health Care Logistics' pricing may increase annually up to 3% in aggregate.
 - Pricing with Pedigo and STERIS may increase annually up to 4% in aggregate.
- Financial analysis reveals:
 - Blickman's new agreement pricing has an overall 12.0% increase compared to its expiring agreement.
 - Pedigo's new agreement pricing has an overall 6.0% increase compared to its expiring agreement.
 - STERIS' new agreement pricing offers an overall 1.2% savings compared to its expiring agreement.
 - Low-cost supplier varies according to pricing scenarios.
- If unable to supply products:
 - Health Care Logistics and STERIS will not reimburse for the difference in substitute product costs.
 - Pedigo will reimburse for up to 15% of the difference in substitute product costs within 30 days of document submission.
 - Blickman will reimburse for the difference in substitute product costs within 30 days of document submission.
- Blickman has a \$25 minimum order requirement.
- Blickman has a \$50,000 large order threshold.
- All suppliers offer stainless steel products for non-foodservice areas of a facility.
- Health Care Logistics and Pedigo offer stainless steel products for foodservice areas of a facility.
- All suppliers manufacture products in the United States.
- Pedigo is the Premier market share leader.
- Available through distribution: Blickman, Pedigo
- Available direct: Blickman, Health Care Logistics, Pedigo, STERIS

Contracted Suppliers

Supplier	New Contract	Expiring Contract
BLICKMAN	PP-FA-2070	PP-FA-882
Health Care Logistics	PP-FA-2072	New
PEDIGO	PP-FA-2073	PP-FA-883 PP-FA-2071
STERIS	PP-FA-2074	PP-FA-884

Blickman and Pedigo are small business enterprises (SBEs).

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update October 2024: Pedigo acquired Enthermics. Enthermics' agreement (PP-FA-2071) has been terminated, and those products have now moved over to Pedigo's agreement.



Effective July 1, 2024 through June 30, 2027

Supplier Contact Information

- Blickman Industries LLC: Anthony Lorenzo, 973.330.0560, alorenzo@blickman.com
- Health Care Logistics Inc.: Emma Tappel, 800.848.1633, etappel@gohcl.com
- Pedigo Products Inc.: Brenda Gillas, 360.695.3500, brenda.gillas@pedigo-usa.com
- STERIS Corporation: Jon Parnell, 440.354.2600, jon_parnell@steris.com

Note: Supplier contact information is current as of September 5, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Clinical Headwalls: Vertical and horizontal headwalls, patient service columns and over-bed lighting systems
- Furniture and Systems, Seating and Accessories: Furniture, cabinetry, seating, accessories
- Mobile Carts and Storage Systems: Non-stainless steel storage solutions, such as shelving (aluminum or high density), endoscope cabinets and scope transport carts, static storage and carts (procedure, medication, etc.)

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Wall and Door Covering and Protection



Effective February 1, 2025 through January 31, 2028

Products and Services Available

This category includes wall and door coverings that provide increased protection for daily use, high-impact abuse and acoustical attenuation. Products include wallpaper, handrails, chair rails, corner guards, bumper rails, wall panels, bed locators and door protectors.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Design Décor and Pawling.
- PA/PMDF is required at **all tiers** with Construction Specialties and Inpro.
 - Inpro requires affiliates and aggregation groups to attach a signed PMDF to all price activations.

Aggregation Opportunities

- Design Décor and Pawling allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Construction Specialties allows aggregation for multi-facility systems.
- Inpro allows aggregation for multi-facility systems and established networks of facilities.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Discounts off list price, list price and/or pricing is firm for the term of the agreement with Design Décor and Pawling.
- Construction Specialties' pricing is firm for 12 months; then pricing may increase up to the change of the Producer Price Index (PPI) or 3% in aggregate, whichever is higher.
- Inpro's pricing is firm for 12 months; then pricing may increase up to 3% in aggregate.
- Financial analysis reveals:
 - Construction Specialties' new agreement pricing is flat compared to its expiring agreement.
 - Design Décor's new agreement pricing has an overall 30.9% increase compared to its expiring agreement.
 - Inpro's new agreement pricing has an overall 12.7% increase compared to its expiring agreement.
 - Pawling's new agreement pricing is flat compared to its expiring agreement.
 - Inpro is the low-cost supplier at access tier and Pawling is the low-cost supplier at top tier according to pricing scenarios.
- Inpro offers additional discounts for members who have significant projects, entire facility or multi-facility and/or large purchases as a value-add; see Exhibit I for details.
- If unable to supply products:
 - Inpro will not reimburse the difference in substitute product costs.
 - Construction Specialties, Design Décor and Pawling will reimburse the difference in substitute product costs within 30 days of document submission.
- Design Décor, Inpro and Pawling offer a 2% early payment discount.
- Construction Specialties has a \$200,000 large order threshold.
- Construction Specialties and Inpro are the Premier market share leaders.
- Available through distribution: Construction Specialties
- Available direct: Construction Specialties, Design Décor, Inpro, Pawling

Contracted Suppliers

Supplier	New Contract	Expiring Contract
 Construction Specialties	PP-FA-2134	PP-FA-1056
 DESIGN DÉCOR	PP-FA-2136	PP-FA-962
 inpro	PP-FA-2137	PP-FA-963
 www.pawling.com CORPORATION	PP-FA-2135	PP-FA-964

Pawling is a small business enterprise (SBE).

The current agreement with Altro (PP-FA-1055) expires Jan. 31, 2025.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update April 2026: Design Décor Art Group's contract term was reduced due to low contract utilization, and agreement PP-FA-2136 now expires June 30, 2026.



Wall and Door Covering and Protection



Effective February 1, 2025 through January 31, 2028

Supplier Contact Information

- Construction Specialties Inc.: Jennifer Michalski, 262.281.1184, jmichalski@c-sgroup.com
- Design Décor Art Group LLC: Scott Schilling, 859.816.4241, scott@designdecorart.com
- Inpro Corporation: Karlee R. Horlacher, 920.304.2288, khlorlacher@inprocorp.com
- Pawling Corporation: Heather Coldrick, 845.661.6625, hcoldrick@pawling.com

Note: Supplier contact information is current as of Oct. 24, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Flooring Products and Services: Carpet, resilient flooring (bamboo, linoleum, laminate, wood, vinyl), ceramic tiles, rubber flooring, artificial turf and sporting arena-type flooring systems
- Furniture and Systems, Seating and Accessories: Furniture, cabinetry, seating, ergonomics, accessories, restoration and repair
- Paint and Related Sundries: Coatings (paints, primers, sealers, wood undercoats, acrylic block filters, varnishes, urethanes, sanding-sealers, oil stains, deck sealers, epoxies) and sundries (brushes, ladders)

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION

Effective August 1, 2023 through July 31, 2029

Products and Services Available

This category includes can liners used to store and transport various types of waste, including standard waste, infectious waste, biohazardous waste, chemotherapy waste, soiled linen, infectious linen and food service.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with Berry and Buckeye.
- A PMDF/PA is not required with I.B.S. or Novolex due to single tier offerings.

Aggregation Opportunities

- Aggregation is allowed for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities with Berry and Buckeye.
- Aggregation is not applicable with I.B.S. or Novolex due to single tier offerings.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm for 180 days with all suppliers; pricing adjusts every six months based on the IHS/CMAI resin index.
- Financial analysis reveals:
 - I.B.S.' new agreement pricing offers an overall 0.01% savings compared to its expiring agreement.
 - Novolex's new agreement pricing offers an overall 2.1% savings compared to its expiring agreement.
 - Novolex is the low-cost supplier on crossed items at access tier, and Berry is the low-cost supplier at top tier with 84.7% of the spend.
 - Buckeye is the low-cost supplier according to pricing scenarios.
- I.B.S. offers a purchase volume rebate as a value-add; see Exhibit I for details.
- Novolex is the Premier market share leader.
- Available through distribution: Berry, Buckeye, I.B.S., Novolex

Supplier Contact Information

- Berry Global Inc.: Karen Zingle, 763.370.4344, karenzingle@berryglobal.com
- Buckeye International Inc.: Bill Thomas, 314.874.0194, bthomas@buckeyeinternational.com
- I.B.S. Solutions Corporation: William Moody, 620.230.5714, wmoody@pittplastics.com
- Novolex Heritage Bag LLC: Chris Thompson, 610.220.0363, chris.thompson@novolex.com

Note: Supplier contact information is current as of August 8, 2023. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Maintenance, Repair and Operations: Distribution of maintenance, repair and operations (MRO) products
- Medical and Surgical Products Distribution: Distributors of medical and surgical products, such as intravenous (IV) therapy items, janitorial and sanitation materials, suture and endomechanical products and private label goods
- National Foodservice Distribution: Distributors of foodservice products and services, including food and culinary supplies
- Office Supplies and Business Services: Paper, toner, routine office supplies, furniture, janitorial and sanitation supplies
- Paper and Janitorial Supply Distribution: Distributors who provide products and services in the janitorial and sanitary supply arena

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
	PP-FA-1087	New
	PP-FA-1088	New
	PP-FA-1089	PP-FA-814
	PP-FA-1086	PP-FA-815

Buckeye is a small business enterprise (SBE). I.B.S. is a minority-owned business enterprise (MBE).

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update June 2025: All contracts in the category were extended and now expire July 31, 2029.



Effective August 1, 2023 through July 31, 2029

Related Categories (Continued)

- Pharmacy Equipment Supplies – Alcohol, Vials and Bags: Patient belonging bags, re-closable bags, clear bags, colored bags
- Waste Management Products and Services: Consulting, waste audits, collection, hauling, incineration, landfill, pharmaceutical disposals, regulated medical waste disposal, bioremediation and other waste streams

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Product cross reference (*now available in the Reports tab of SCA*): A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.

NOT FOR DISTRIBUTION



Cubicle Curtains, Tracks and Privacy Screens



Effective December 1, 2024 through November 30, 2027

Products and Services Available

This category includes disposable and reusable cubicle curtains, tracks, privacy screens, window treatments, blinds, shades and shower curtains.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Bannack, ICP Medical and Standard Textile
- PA/PMDF is required at **all tiers** with Cintas and Construction Specialties.
- A member agreement is required with Cintas to determine scope of service.

Aggregation Opportunities

- Bannack Medical, ICP Medical and Standard Textile allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Construction Specialties allows aggregation for multi-facility systems.
- Aggregation is not applicable with Cintas due to a single tier offering.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

- Cintas may exclude hospitality, gaming and other non-healthcare members with branded national contracts.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Bannack Medical, Construction Specialties and ICP Medical.
- Cintas' price protection varies per customer type:
 - For current customers using the Premier agreement, pricing is firm for the term of agreement.
 - For current customers using a locally negotiated agreement, pricing is firm for 12 months; then pricing may increase annually up to 5% in aggregate but will not exceed Premier negotiated pricing.
 - For new customers, pricing may increase annually up to 5% in aggregate if the Consumer Price Index (CPI) increases by more than 5%.
- Standard Textile's pricing is firm for 12 months; then pricing may increase annually up to 12% if economic conditions warrant it.
- Financial analysis reveals:
 - Cintas' new agreement pricing is flat compared to its expiring agreement.
 - Construction Specialties' new agreement pricing is flat compared to its expiring agreement.
 - ICP Medical's new agreement pricing has an overall 2.4% increase compared to its expiring agreement.
 - Standard Textile's new agreement pricing is flat compared to its expiring agreement.
 - Standard Textile is the low-cost supplier on disposable and reusable curtains according to pricing scenarios.
- Bannack Medical offers a free trial as a value-add; see Exhibit I for details.
- ICP Medical offers no-cost trial products, free design and warehousing and a volume discount as value-adds; see Exhibit I for details.
- If unable to supply products:
 - Cintas and Construction Specialties will not reimburse the difference in substitute product costs.
 - Bannack Medical, ICP Medical and Standard Textile will reimburse the difference in substitute product costs within 30 days of document submission.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2117	New
	PP-FA-2118	PP-FA-2077
	PP-FA-2119	PP-FA-2008
	PP-FA-2120	PP-FA-906
	PP-FA-2122	PP-FA-908

Bannack Medical is a woman-owned business enterprise (WBE).

Current agreements with Inpro (PP-FA-910), Phoenix Textile (PP-FA-907) and Silentia (PP-FA-909) expire November 30, 2024.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Cubicle Curtains, Tracks and Privacy Screens



Effective December 1, 2024 through November 30, 2027

Other Key Value and Terms (Continued)

- Bannack Medical and Standard Textile offer a 2% early payment discount.
- Cintas has a late payment penalty.
- Cintas has a \$250 minimum order requirement.
- Standard Textile has a case pack minimum order requirement.
- Standard Textile offers grandfathering of current pricing.
- Cintas offers rental of reusable curtains and curtain tracks.
- Bannack Medical, Construction Specialties, ICP Medical and Standard Textile offer purchase of reusable and disposable curtains.
- All suppliers manufacture products in the United States.
- Standard Textile is the Premier market share leader.
- Available through distribution: ICP Medical
- Available direct: Bannack Medical, Cintas, Construction Specialties, ICP Medical, Standard Textile

Supplier Contact Information

- Bannack Medical LLC: Frank Ripullo, 949.842.2520, fripullo@bannackmedical.com
- Cintas Corporation: Beth Markiewicz, 708.910.6356, markiewicz@cintas.com
- Construction Specialties Inc.: Jennifer Michalski, 262.281.1184, jmichalski@c-sgroup.com
- ICP Medical LLC: Liz MacLeod, 313.447.6224, liz.macleod@teamtech.com
- Standard Textile Co. Inc.: Norman Frankel, 513.761.9255, nfrankel@standardtextile.com

Note: Supplier contact information is current as of June 2, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Furniture and Systems, Seating and Accessories: Furniture, cabinetry, seating, ergonomics, accessories, restoration and repair
- Reusable Textiles and Textile Services: Reusable textile products, such as bedding, pillows, robes, bath rugs, terry products (towels, curtains, etc.), surgical textiles, hamper bags and incontinence products

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Environmental and Facility Management Services



Effective April 1, 2022 through October 31, 2028

Products and Services Available

This category includes third-party outsourcing of environmental services, laundry and dry cleaning, facility maintenance, construction services, emergency response consultation and patient transportation. Foodservice is not included.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with MasterCorp and Vestis.
- A PMDF/PA is not required with MEDtegrity, Nexus AMR, Powerhouse or Sodexo due to single tier offerings.
- A member agreement is required with MasterCorp, MEDtegrity, Nexus AMR and Vestis.
- A member agreement may be required to determine scope of services with Powerhouse, Sodexo and SodexoMagic.

Aggregation Opportunities

- MasterCorp and Vestis allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with MEDtegrity, Nexus AMR, Powerhouse or Sodexo due to single tier offerings.

Class of Trade

- Agreements with MasterCorp, MEDtegrity, Nexus AMR, Powerhouse and RSG are available to all classes of trade listed on Premier's membership roster.
- Sodexo's agreement is available to acute care, non-acute healthcare and durable medical equipment suppliers.
- SodexoMagic's agreement is available to acute care and non-acute healthcare; see Exhibit B-2 for details.
- Vestis' agreement is available to acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers.

Other Key Value and Terms

- MasterCorp's pricing is firm for the term of the agreement.
- MEDtegrity's pricing is firm for the term of the agreement; if there is a change in existing law or new legal requirement that increases service costs, then pricing may increase annually up to 5%.
- Pricing is locally negotiated with Nexus AMR, Powerhouse, Sodexo and SodexoMagic.
- Vestis' pricing is firm through Jan. 1, 2026; then pricing may increase annually up to 3%.
- Financial analysis reveals:
 - MEDtegrity's new agreement pricing is flat compared to its expiring agreement.
 - Vestis' new agreement pricing is flat compared to Aramark's expiring agreement.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
MasterCorp	PP-SV-421	New
MEDtegrity HEALTHCARE LINEN & UNIFORM SERVICES	PP-SV-336	PP-SV-216
NEXUS AMR	PP-SV-422	New
POWERHOUSE PEOPLE + PROCESS + TECHNOLOGY	PP-SV-334	PP-SV-311
RSG	COND-0096	COND-0096*
sodexo	PP-SV-337	PP-SV-214
sodexo magic A SODEXO COMPANY PARTNERING	SD-SV-009	New
vestis	PP-SV-333	PP-SV-211

SodexoMagic is a minority-owned business enterprise (MBE). SodexoMagic was founded in 2006 between Sodexo and Magic Johnson.

In 2023 [Aramark announced Vestis™](#) as the new name for the spin-off of its uniforms and workplace supplies business.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 3 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

*RSG was added to the category effective Aug. 1, 2025. This agreement was previously available only to Conductiv members and is now available to all Premier members.

Updates:

- Nexus' contract term was reduced due to low contract utilization, and agreement PP-SV-422 now expires June 30, 2026.
- Contracts with MasterCorp, MEDtegrity, Nexus, Powerhouse, Sodexo, SodexoMagic and Vestis were extended and now expire Oct. 31, 2028. CTSI's contract (PP-SV-335) was not extended and expired March 31, 2025.
- MasterCorp and Nexus AMR have been added to the category effective Jan. 1, 2024.
- SodexoMagic has been added to this category with an MWDVBE and Small Business Initiative agreement effective Dec. 15, 2022.



Environmental and Facility Management Services



Effective April 1, 2022 through October 31, 2028

Other Key Value and Terms (Continued)

- Due to the customizable nature of this category, a supplier comparison is not available.
- MasterCorp, MEDtegrity, Nexus AMR, Powerhouse, Sodexo, SodexoMagic and Vestis offer national coverage.
- RSG offers coverage in CT, FL, GA, IN, MA, MI and NJ.
- RSG will provide Joint Commission preparedness audits quarterly and equipment cleaning quarterly at no added cost; see Exhibit A-1 for details.
- MasterCorp, MEDtegrity, Powerhouse, RSG, Sodexo, SodexoMagic and Vestis offer key performance indicators; see exhibits for details.
- Powerhouse offers a 2% early payment discount.
- Vestis has a \$25 minimum order per location for rental services.
- Sodexo is the Premier market share leader.
- Available direct: MasterCorp, MEDtegrity, Nexus AMR, Powerhouse, RSG, Sodexo, SodexoMagic, Vestis

Supplier Contact Information

- MasterCorp Commercial Services LLC: Douglas Newcomb, 216.956.8931, douglas.newcomb@mastercorp.com
- MEDtegrity Healthcare Linen & Uniform Services: Jay Speer, 816.304.3427, jayspeer@medtegrity.us
- Nexus AMR Healthcare Inc.: Drew Pitts, 917.710.3378, dpitts@nexusamr.com
- Powerhouse Retail Services LLC: Erika Stone, 305.979.2603, erika.stone@powerhousenow.com
- RSG-Solutions LLC: Ray Pressley, 877.704.0212, rpressley@rsg-solutions.com
- Sodexo Operations LLC: Daryl Stilley, 346.225.0264, daryl.stilley@sodexo.com
- SodexoMagic LLC: Robbi Stiell, 407.790.8577, robbi.stiell@sodexomagic.com
- Vestis Services LLC: Laura Skaggs, 417.396.8271, laura.skaggs@vestis.com

Note: Supplier contact information is current as of Dec. 10, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Clinical Equipment Repair and Maintenance Services: Third-party outsourcing of clinical biomedical engineering, which includes the repair, maintenance and diagnostic services of clinical equipment
- Facilities Management and Environmental Services Consulting: Suppliers that help develop and maintain services that support and improve the efficiency of facilities operations
- Housekeeping and Laundry Products: Chemical products and accessories related to general housekeeping, cleaning, disinfecting and laundry
- Landscaping and Grounds Maintenance Services: Consulting, design, build, installation, excavation, exterior maintenance, tree-care services, lawn care chemicals and weed control
- Ride Sharing Services: On-demand service providers that transport passengers by vehicle
- Uniforms: Rental and purchase of uniforms

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Floor Care Equipment



Effective March 1, 2026 through February 28, 2029

Products and Services Available

This category includes industrial-grade cleaning equipment, such as scrubbers, burnishes, vacuums and extractors, used to maintain hard and soft surfaces.

Floor cleaning services are not included.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Tennant.
- PA/PMDF is not required with Karcher or Tacony due to single tier offerings.

Aggregation Opportunities

- Tennant allows aggregation for owned and operated multi-facility systems.
- Aggregation is not applicable with Karcher or Tacony.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm for 12 months with all suppliers.
 - Karcher's pricing may increase annually up to 7% in aggregate.
 - Pricing with Tacony and Tennant may increase annually up to 5% in aggregate.
- Financial analysis reveals:
 - Tennant's new agreement pricing has an overall 20.5% increase compared to its expiring agreement.
 - Due to the differences in supplier equipment, a supplier comparison is not available.
- If unable to supply products:
 - Karcher will not reimburse the difference in substitute product costs.
 - Tacony and Tennant will reimburse the difference in substitute product costs within 30 days of document submission.
- Tacony and Tennant offer an early payment discount.
- Karcher and Tacony have a \$10,000 minimum order requirement for seller to pay transportation and insurance costs.
- Karcher has a \$200,000 large order threshold.
- Tennant is the Premier market share leader.
- Available through distribution: Tacony, Tennant
- Available direct: Karcher, Tacony, Tennant

Supplier Contact Information

- Karcher North America Inc.: Kim Keenum, 803.558.2548, kim.keenum@karcher.com
- Tacony Corporation: Shawn Hudson, 314.440.8213, s.hudson@tacony.com
- Tennant Sales and Service Company: Todd McClelland, 616.260.1117, todd.mcclelland@tennantco.com

Note: Supplier contact information is current as of Nov. 1, 2025. For up-to-date contact information, see Supply Chain Advisor.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2205	New
	PP-FA-2204	New
	PP-FA-2203	PP-FA-1048

Current agreements with Diversey (PP-FA-1046), ICE Cobotics (PP-FA-1045) and Nilfisk (PP-FA-1047) expire Feb. 28, 2026.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Effective March 1, 2026 through February 28, 2029

Related Categories

- Environmental and Facility Management Services: Third-party outsourcing of environmental services
- Flooring Products and Services: Carpet, resilient floors (bamboo, linoleum, laminate, wood, vinyl), ceramic tiles, rubber flooring, artificial turf and related sporting arena-type flooring
- Housekeeping and Laundry Products: Products used to disinfect and clean general surface areas and flooring
- Paper and Janitorial Supply Distribution: Distributors that provide products and services in the janitorial and sanitary supply arena; contracted pricing from manufacturers' agreements (e.g., floor care equipment) is extended to contracted distributors

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Product cross reference (now available in the Reports tab of SCA): A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.

NOT FOR DISTRIBUTION

Effective May 1, 2023 through April 30, 2029

Products and Services Available

This category includes high-level disinfectant chemicals capable of killing bacteria, viruses and bacterial spores when used in sufficient concentration under suitable conditions, primarily used to disinfect semi-critical items.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at ASP's single tier.
- A PMDF/PA is required at Tier 2 or higher with Metrex.

Aggregation Opportunities

- Aggregation is not applicable with ASP due to a single tier offering.
- Metrex allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

- ASP's agreement is available to select healthcare classes of trade; see Exhibit B-2 for details.
- Metrex's agreement is available to acute care, non-acute healthcare, non-healthcare, including business and industry, retail pharmacies and durable medical equipment suppliers.

Other Key Value and Terms

- ASP's pricing is firm for the term of the agreement.
- Metrex's pricing is firm for 12 months; then pricing may increase by the lesser of 4% or the change in the U.S. Producer Price Index (PPI).
- Financial analysis reveals effective May 1, 2026:
 - ASP's extended agreement pricing offers an overall 1% savings compared to its current agreement.
 - Metrex's extended agreement pricing is flat compared to its current agreement.
 - Metrex is the low-cost supplier on crossed items with 97% of the spend.
- Available through distribution: Metrex
- Available direct: ASP

Supplier Contact Information

- Advanced Sterilization Products (ASP) Services Inc.: Travis DeManby, 559.269.2110, travis.demanby@asp.com
- Metrex Research Corporation: Matt Tharp, 563.340.5402, matt.tharp@envistaco.com

Note: Supplier contact information is current as of Aug. 19, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Automated Endoscopic Reprocessor: Automated systems for cleaning, disinfecting or sterilization by chemical immersion of heat-sensitive medical instruments of complex design (disinfectants included)
- Housekeeping and Laundry Products: Products used to disinfect and clean general surface areas and flooring
- Instrument Cleaners and Enzymatics: Detergents, enzymatics, rinses and lubricants used for manual or mechanical cleaning
- Intermediate Level Disinfectant Wipes: Disinfectant wipes used to disinfect patient care areas and equipment between patient use
- Steam Sterilizers: Products used as a final step in reprocessing reusable medical instruments in preparation for use on the next patient or to sterilize nonsterile products before use
- Sterile Reprocessing: Third-party reprocessors that collect used, open and unused single-use surgical devices from a facility – these items are cleaned, tested/inspected, tracked per number of reprocessing cycles, repackaged and sterilized

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
	PP-NS-1721	PP-NS-1348
	PP-NS-1722	PP-NS-1349

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update July 2025: All contracts in this category were extended and now expire April 30, 2029.



Effective May 1, 2023 through April 30, 2029

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Product cross reference (*now available in the Reports tab of SCA*): A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.

NOT FOR DISTRIBUTION



Hospitality Supplies, Equipment and Distribution



Effective November 1, 2022 through August 31, 2029

Products and Services Available

This category includes products that serve hospitality customers, such as bed and bath linens, personal care amenities and accessories and in-room appliances.

How to Operationalize These Agreements

- Electronic price activation (PA)/Participating Member Designation Form (PMDF) is not required with American A1 nor Consolidated Hospitality due to single tier offerings.
- PA/PMDF is required at **all tiers** with ODP.

Aggregation Opportunities

- Aggregation is not applicable with American A1 nor Consolidated Hospitality due to single tier offerings.
- ODP allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

- Consolidated Hospitality allows hotels/motels on a case-by-case basis.

Other Key Value and Terms

- Discounts off list price are firm for the term of the agreement with all suppliers.
- Financial analysis reveals:
 - A1 American's new agreement pricing offers a 12% savings off list price.
 - Consolidated Hospitality's new agreement pricing offers a 3% savings off list price.
- A1 American offers a drop size incentive as a value-add; see Exhibit I for details.
- A1 American has a \$10 fee for orders less than \$250.
- Consolidated Hospitality has a \$20 fee for orders less than \$50.
- ODP has a \$60 minimum order requirement.
- Available direct: A1 American, Consolidated Hospitality

Supplier Contact Information

- A1 American: Marc Soblick, 631.875.7091, msoblick@a1americangroup.com
- Consolidated Hospitality Supplies (CHS) LLC: Michael Kutch, 224.786.1371, mkutch@ch-supplies.com
- ODP Business Solutions LLC: Jim Czajka, 630.679.1649, jim.czajka@odpbusiness.com

Note: Supplier contact information is current as of Sept. 15, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Cubicle Curtains, Tracks and Privacy Screens: Disposable and reusable cubicle curtains, tracks, privacy screens, blinds, shades and shower curtains
- Food and Nutrition portfolio: Coffee, tea, cocoa, snacks, carbonated beverages, water, cereals, etc.
- Furniture and Systems, Seating and Accessories: Furniture, cabinetry, seating, ergonomics, accessories, restoration and repair
- Housekeeping and Laundry Products: Chemical products and accessories related to general housekeeping cleaning and disinfecting and laundry

Contracted Suppliers

Supplier	New Contract	Expiring Contract
A1 AMERICAN	PP-FA-1068	New
CONSOLIDATED	PP-FA-1069	New
odp	PP-FA-2207	New

A1 American is a minority-owned business enterprise (MBE).

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Consolidated Hospitality's agreement term was reduced due to low contract utilization, and agreement PP-FA-1069 now expires June 30, 2026.
- ODP was added to the category effective Nov. 1, 2025.
- All contracts in this category were extended and now expire Aug. 31, 2029.



Effective November 1, 2022 through August 31, 2029

Related Categories (Continued)

- Office Supplies and Business Services: Office supplies and services, such as paper, toner, break room and janitorial supplies, technology, furniture, print service and promotional products
- Paper and Janitorial Supply Distribution: Distributors who provide products and services in the janitorial and sanitary supply arena, such as can liners, housekeeping products, paper towels, tissue, soaps and lotions
- Paper Towels, Tissue and Dispensers: Paper products (such as napkins, toilet paper, tissue, dry and wet wipes) and related dispensers
- Personal Care Kits and Components: Toothbrushes, toothpaste, hairbrushes, shaving cream, single-edged razors, deodorant, mouthwash, lotion, shampoo, conditioner and emery boards
- Reusable Textiles and Textile Services: Bedding, robes, bath rugs, terry products and hamper bags
- Room Upfit and Turnover Products and Services: Products and services required to completely upfit and or refresh a room, including but not limited to appliances, furnishings, painting, electrical, turnkey upfit and installation

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Housekeeping and Laundry Products



Effective January 1, 2025 through December 31, 2029

Products and Services Available

This category includes chemical products and accessories related to general housekeeping, cleaning, disinfecting and laundry.

How to Operationalize These 60-month Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Gurtler, Metrex, Procter & Gamble and Spartan.
- PA/PMDF is not required with 3M, Ecolab, Healthmark or UNX-CHRISTEYNS due to single tier offerings.
- PA/PMDF is required with Diversey at Tier 3 or higher.
- PA/PMDF is required with GOJO at Tiers 2 and 3.

Aggregation Opportunities

- Diversey, GOJO, Gurtler, Metrex and Spartan allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with 3M, Ecolab, Healthmark or UNX-CHRISTEYNS due to single tier offerings.
- Procter & Gamble allows aggregation for approved multi-facility systems.

Class of Trade

- Agreements with 3M, Diversey, Gurtler, Metrex, Procter & Gamble and UNX-CHRISTEYNS are available to all classes of trade listed on Premier's membership roster.
 - Metrex requires dental, durable medical equipment (DME) and home medical equipment (HME) classes of trade to be approved by seller.
- Ecolab's agreement is available to select healthcare facilities; see Exhibits B-2 and B-3 for details.
- GOJO's agreement is available to acute care, non-acute healthcare, non-healthcare, including business and industry, and retail pharmacies.
- Agreements with Healthmark and Spartan are available to select classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- GOJO's pricing is firm for the term of the agreement.
- Pricing with 3M, Diversey, Ecolab, Gurtler, Healthmark, Metrex, Procter & Gamble, Spartan and UNX-CHRISTEYNS is firm for 12 months.
 - Pricing with 3M and Metrex may increase annually up to 4% in aggregate.
 - Pricing with Diversey and Ecolab may increase annually based on the Consumer Price Index (CPI) and Producer Price Index (PPI).
 - Pricing with Gurtler and UNX-CHRISTEYNS may increase annually up to 3%.
 - Healthmark's pricing may increase annually up to 5% in aggregate.
 - Procter & Gamble's pricing may increase annually up to 3% in aggregate or the change in the PPI, whichever is greater.
 - Spartan's pricing may increase every six months up to 10% in aggregate.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2141	PP-FA-951
	PP-FA-2140	PP-FA-954
	PP-FA-2147	PP-FA-955
	PP-FA-2139	New
	PP-FA-2142	PP-FA-956
	PP-FA-2146	PP-FA-1091
	PP-FA-2148	PP-FA-1099
	PP-FA-2145	PP-FA-958
	PP-FA-2144	PP-FA-960
	PP-FA-2143	PP-FA-961

Gurtler and UNX-CHRISTEYNS are small business enterprises (SBEs). GOJO is a woman-owned business enterprise (WBE).

Current agreements with Americo (PP-FA-952), Hospeco (PP-FA-957) and SC Johnson (PP-FA-959) expire Dec. 31, 2024.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update April 2026: GOJO's agreement term was reduced due to low contract utilization, and agreement PP-FA-2139 now expires June 30, 2026.



Effective January 1, 2025 through December 31, 2029

Other Key Value and Terms (Continued)

- Financial analysis reveals:
 - 3M's new agreement pricing has an overall 6.9% increase compared to its expiring agreement.
 - Diversey's new agreement pricing has an overall 3.7% increase compared to its expiring agreement.
 - Ecolab's new agreement pricing has an overall 8.0% increase compared to its expiring agreement.
 - Gurtler's new agreement pricing has an overall 4.8% increase compared to its expiring agreement.
 - Healthmark's new agreement pricing is flat compared to its expiring agreement.
 - Metrex's new agreement pricing has an overall 2.9% increase compared to its expiring agreement.
 - Procter & Gamble's new agreement pricing has an overall 5.3% increase compared to its expiring agreement.
 - Spartan's new agreement pricing has an overall 20.1% increase compared to its expiring agreement.
 - UNX-CHRISTEYNS' new agreement pricing has an overall 17.9% increase compared to its expiring agreement.
 - GOJO is the low-cost supplier on crossed items with 23.2% of the spend.
- Diversey offers free dispensers, dispenser hook ups and continuing education courses as value-adds; see Exhibit I for details.
- Healthmark offers a six-month warranty as a value-add; see Exhibit K for details.
- If unable to supply products:
 - Ecolab will reimburse up to 15% of the difference in substitute product costs within 30 days of document submission.
 - Healthmark will reimburse up to 10% of the difference in substitute product costs within 30 days of document submission.
 - Metrex will reimburse up to 20% of the difference in substitute product costs for up to 60 days after the initial inability to supply date within 30 days of document submission.
 - 3M, Diversey, GOJO, Gurtler, P&G, Spartan and UNX-CHRISTEYNS will reimburse the difference in substitute product costs within 30 days of document submission.
- Healthmark and UNX-CHRISTEYNS offer an early payment discount.
- Ecolab has a fee for orders less than 250 pounds.
- Gurtler has a \$250 minimum order requirement.
- Healthmark has a \$7.50 fee for orders less than \$75.
- 3M, Ecolab, GOJO and Metrex offer housekeeping products.
- Diversey, Procter & Gamble, Spartan and UNX-CHRISTEYNS offer housekeeping and laundry products.
- Gurtler offers laundry products.
- Healthmark offers cleaning gloves.
- Diversey is the Premier market share leader.
- Available through distribution: 3M, Diversey, Ecolab, GOJO, Gurtler, Healthmark, Metrex, Procter & Gamble, Spartan
- Available direct: Ecolab, Gurtler, Healthmark, UNX-CHRISTEYNS

Supplier Contact Information

- 3M Company: Rob Cilia, 650.207.7440, rcilia@mmm.com
- Diversey Inc.: Hector Espallat, 954.465.0838, [hespaillat@solenis.com](mailto:hespallat@solenis.com)
- Ecolab Inc.: Alexandra Friedman, 786.918.5457, alexandra.friedman@ecolab.com
- GOJO Industries Inc.: Loretta Ilges, 314.374.9149, ilgesl@gojo.com
- Gurtler Industries Inc.: Jake Gurtler, 800.638.7300, jgurtler@gurtler.com
- Healthmark Industries Co. Inc.: Fred Alston, 724.448.4121, falston@hmark.com
- Metrex Research LLC: Matt Tharp, 563.340.5402, matt.tharp@envistaco.com
- Procter & Gamble (P&G) Distributing LLC: Michael Parsons, 494.985.5003, parsons.m@pg.com
- Spartan Chemical Company Inc.: Lannie Lohnes, 419.250.1003, llohn@spartanchemical.com
- UNX-CHRISTEYNS LLC: Jeff Sackett, 414.313.2541, jeff.sackett@christeyns.us

Note: Supplier contact information is current as of Jan. 5, 2026. For up-to-date contact information, see Supply Chain Advisor.



Effective January 1, 2025 through December 31, 2029

Related Categories

- Compounding Materials, Supplies and Cleaning Solutions: Materials used to operate and sanitize a pharmacy cleanroom in compliance with USP <797> and <800> standards
- Floor Care Equipment: Industrial-grade cleaning equipment for the maintenance of hard and soft floor surfaces
- High Level Disinfectants: Chemicals used to disinfect semi-critical items
- Intermediate Level Disinfectant Wipes: Wipes used to destroy all vegetative bacteria (but not bacterial spores)
- Medical and Surgical Products Distribution: Distributors of medical and surgical products, such as janitorial materials
- Office Supplies and Business Services: Routine office supplies (including janitorial products)
- Paper and Janitorial Supply Distribution: Distributors who provide products and services in the janitorial and sanitary supply arena (e.g., housekeeping products)
- Paper Towels, Tissue and Dispensers: Paper products (napkins, toilet paper, tissue, wipes) and related dispensers
- Soaps, Lotions and Waterless Hand Rinses: Cleansing products, such as alcohol rubs, hand rinses, foams and lotions
- Warewashing Chemicals and Related Products: Chemicals for cleaning, such as dish detergents, surface cleaners and sanitizers and floor cleaners

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Product cross reference (*now available in the Reports tab of SCA*): A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.
- Excel workbook: Due to the number of awarded suppliers in this category, an Excel workbook has been created to provide details on the product offering, critical specifications, tiers and terms and conditions for each supplier.

NOT FOR DISSEMINATION



Intermediate Level Disinfectant Wipes



Effective May 1, 2026 through April 30, 2029

Products and Services Available

This category includes intermediate level disinfectant wipes and related products that destroy all vegetative bacteria, including tubercle bacilli, as well as lipid- and some non-lipid-containing viruses and fungi, but not bacterial spores. These are used to disinfect patient care areas and equipment between patient use.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 3 or higher with Clorox.
- PA/PMDF is required at Tier 2 or higher with PDI.

Aggregation Opportunities

Both suppliers allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

- Clorox's agreement is available to all classes of trade listed on Premier's membership roster.
- PDI's agreement is available to select classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with both suppliers.
- Financial analysis reveals:
 - Clorox's new agreement pricing has an overall 0.7% increase compared to its expiring agreement.
 - PDI's new agreement pricing is flat compared to its expiring agreement.
 - PDI is the low-cost supplier on crossed items.
- Clorox offers wipes brackets, customized materials/tools, continuing education credits and educational materials as value-adds; see Exhibit I for details.
- PDI offers point-of-care accessories as a value-add; see Exhibit I for details.
- If unable to supply products:
 - Clorox will reimburse up to 20% of the difference in substitute product costs within 30 days of document submission.
 - PDI will reimburse the difference in substitute product costs within 30 days of document submission.
- Clorox offers a 2% early payment discount.
- PDI offers a 1% early payment discount.
- Clorox and PDI manufacture products in the United States.
- PDI is the Premier market share leader.
- Available through distribution: Clorox, PDI

Supplier Contact Information

- The Clorox Sales Company: Corey Fox, 909.643.9856, corey.fox@clorox.com
- Professional Disposables International Inc. (PDI): Christine Skok, 845.521.4991, christine.skok@pdihc.com

Note: Supplier contact information is current as of Jan. 31, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- High Level Disinfectants: Chemicals capable of killing bacteria, viruses and bacterial spores when used in sufficient concentration under suitable conditions and primarily used to disinfect semi-critical items
- Housekeeping and Laundry Products: Products used to disinfect and clean general surface areas and flooring

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-NS-2164	PP-NS-1723
	PP-NS-2163	PP-NS-1726

Current agreements with Diversey (PP-NS-1724), Ecolab (PP-NS-1725) and Metrex (PP-NS-1727) expire April 30, 2026.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Intermediate Level Disinfectant Wipes



Effective May 1, 2026 through April 30, 2029

Related Categories (Continued)

- Instrument Cleaners and Enzymatics: Detergents, enzymatics, rinses and lubricants for manual or mechanical cleaning

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Product cross reference (*now available in the Reports tab of SCA*): A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.

NOT FOR DISTRIBUTION



Microfiber Products, Mats and Accessories



Effective February 1, 2024 through July 31, 2030

Products and Services Available

This category includes the rental and purchase of microfiber products (such as mops, towels, cloths and dusters) accessories used for wet and dry cleaning and floor mats.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with Contec, Direct Supply and UniFirst.
- A PMDF/PA is required at Aramark/Vestis' single tier.
- A PMDF/PA is required at **all tiers** with Cintas.
- A member agreement is required for rental services with Aramark/Vestis, Cintas and UniFirst.

Aggregation Opportunities

- Cintas, Contec, Direct Supply and UniFirst allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Aramark/Vestis due to a single tier offering.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

- Cintas may exclude hospitality, gaming and other non-healthcare members with branded national contracts.
- Direct Supply may restrict certain classes of trade for certain products.

Other Key Value and Terms

- Aramark/Vestis' pricing is firm for the term of the agreement.
- Pricing is firm for 12 months with Cintas, Contec, Direct Supply and UniFirst.
 - Pricing with Cintas and Contec may increase annually up to 5% in aggregate.
 - Direct Supply's pricing may increase annually up to 5% in aggregate or the change in the Producer Price Index (PPI), whichever is higher.
 - UniFirst's pricing may increase annually up to the average change in the Consumer Price Index (CPI).
- Financial analysis reveals:
 - Aramark/Vestis' new agreement pricing has an overall 79.1% increase compared to its expiring agreement.
 - Cintas' new agreement pricing is flat compared to its expiring agreement.
 - Contec's new agreement pricing has an overall 4.7% increase compared to its expiring agreement.
 - UniFirst's new agreement pricing is flat compared to its expiring agreement.
 - Aramark/Vestis is the low-cost supplier on rental products according to pricing scenarios.
- If unable to supply products:
 - Cintas and Direct Supply will not reimburse the difference in substitute product costs.
 - Aramark/Vestis, Contec and UniFirst will reimburse the difference in substitute product costs within 30 days of document submission.
- Aramark/Vestis and UniFirst offer a 2% early payment discount.
- Cintas has a late payment penalty.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2053	PP-FA-835
	PP-FA-2054	PP-FA-837
	PP-FA-2055	PP-FA-838
	PP-FA-2056	New
	PP-FA-2057	PP-FA-840

In 2023 [Aramark announced Vestis™](#) as the new name for the spin-off of its uniforms and workplace supplies business.

Current agreements with Americo (PP-FA-836) and Hospeco (PP-FA-839) expire Jan. 31, 2024.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Direct Supply's contract term was reduced due to low contract utilization, and agreement PP-FA-2056 now expires June 30, 2026.
- All contracts in the category were extended and now expire July 31, 2030.
- Direct Supply was added to the category effective July 1, 2024.



Microfiber Products, Mats and Accessories



Effective February 1, 2024 through July 31, 2030

Other Key Value and Terms (Continued)

- Aramark/Vestis has a \$25 minimum per member location on rental products.
- Cintas has a \$35 minimum per delivery on rental products.
- Aramark/Vestis, Cintas and UniFirst offer rental of reusable microfiber and mat products.
- Direct Supply offers purchases of reusable microfiber and mat products.
- Contec offers purchases of disposable microfiber products.
- Cintas is the Premier market share leader.
- Available through distribution: Contec
- Available direct: Aramark/Vestis, Cintas, Direct Supply, UniFirst

Supplier Contact Information

- Aramark Uniform Services, a division of Aramark Uniform & Career Apparel LLC/Vestis Services LLC: Laura Skaggs, 417.396.8271, laura.skaggs@vestis.com
- Cintas Corporation: Beth Markiewicz, 708.910.6356, markiewicz@cintas.com
- Contec Inc.: Chris Farrell, 631.245.7642, cfarrell@contecinc.com
- Direct Supply Inc.: J.T. Getty, 414.213.8840, j.t.getty@directsupply.com
- UniFirst Corporation: Nathan Pickard, 864.606.2664, nathan_pickard@unifirst.com

Note: Supplier contact information is current as of June 2, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Environmental and Facility Management Services: Third-party outsourcing of environmental services, laundry and dry cleaning, facility maintenance, construction services, emergency response consultation and patient transportation
- Housekeeping and Laundry Products: Chemical products and accessories related to general housekeeping cleaning and disinfecting and laundry
- Reusable Textiles and Textile Services: Bedding (bedspreads, blankets, sheets, pillows, mattress pads), hamper bags, terry products (bath rugs, towels, curtains, robes), shower curtains and window treatments
- Uniforms: Rental/lease and direct purchase of uniforms

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Paper and Janitorial Supply Distribution



Effective November 1, 2023 through December 31, 2028

Products and Services Available

This category includes distributors that provide products, services and training in the janitorial and sanitary supply arena. Contracted pricing from manufacturers' agreements (e.g., can liners, floor care equipment, housekeeping products, paper towels, tissue, soaps and lotion) is extended to these distributors.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with Action, AFFLINK, NOW, ODP, Triple S and Veritiv.
- A PMDF/PA is required at **all tiers** with Global and Hillyard.
- Network requires a PMDF/PA at Tier 1 for all new accounts set up after Nov. 1, 2023, and at Tier 2 or higher for current customers.

Aggregation Opportunities

- Action, AFFLINK, NOW and ODP allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Global allows aggregation for multi-facility systems and GPOs.
- Network, Triple S and Veritiv allow aggregation for multi-facility systems.
 - Network requires multi-facility system to have central management of purchasing decisions.
- Aggregation is not applicable with Hillyard because each class of trade has a single tier.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Cost-plus mark-ups are firm for the term of the agreement with Action, AFFLINK, Global, Hillyard, Network, NOW, ODP, Triple S and Veritiv.
- NOW's pricing is firm for the term of the agreement.
- Financial analysis reveals:
 - AFFLINK's new agreement mark-ups offer an overall 0.3% savings compared to its expiring agreement.
 - Hillyard's new agreement mark-ups are flat compared to its expiring agreement.
 - Network's new agreement mark-ups have an overall 3.2% increase compared to its expiring agreement.
 - ODP's new agreement mark-ups have an overall 1.3% increase compared to its expiring agreement.
 - Triple S's new agreement mark-ups have an overall 0.8% increase compared to its expiring agreement.
 - Veritiv's new agreement mark-ups have an overall 4.0% increase compared to its expiring agreement.
- Mark-ups vary per distributor; lower mark-ups can be achieved with increased distributor commitment.
- AFFLINK offers a conversion incentive and ELEVATE software at no cost as value-adds; see Exhibit I for details.
- Network offers a conversion incentive and discounted Healthy Measures Program as value-adds; see Exhibit I for details.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
ACTION	SD-FA-041	New
AFFLINK	PP-FA-2000	PP-FA-822
GLOBAL INDUSTRIAL	PP-FA-2113	New
HILLYARD	PP-FA-2002	PP-FA-828
network DISTRIBUTION	PP-FA-2004	PP-FA-823
NOW INTERACTIVES	PP-FA-2007	New
odp BUSINESS SOLUTIONS	PP-FA-2005	PP-FA-827
TRIPLE S	PP-FA-2006	PP-FA-825
Veritiv	PP-FA-2001	PP-FA-824

Action and NOW are minority-owned business enterprises (MBEs).

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Effective Nov. 17, 2025, HD Supply moved all products from its Paper and Janitorial Supply Distribution agreement (PP-FA-2003) to its Maintenance, Repair and Operations agreement (PP-FA-992) and terminated PP-FA-2003.
- Contracts with Action, AFFLINK, Global, Hillyard, Network, NOW, ODP, Triple S and Veritiv were extended and now expire Dec. 31, 2028.
- Global was added to the category effective April 15, 2024.
- Action was added to this category with an MWDVBE and Small Business Initiative agreement effective March 1, 2023.



Effective November 1, 2023 through December 31, 2028

Other Key Value and Terms (Continued)

- Triple S offers cost-plus mark-down incentives, no-cost Joint commission compliance training models and discounts on fee-based services and a Gateway facility management platform license as value-adds; see Exhibit I for details.
- Action and NOW offer a 1% early payment discount.
- Network has a late payment penalty of 1.5% per month or the maximum legal rate, whichever is less.
- AFFLINK, Hillyard, Network and Veritiv have minimum order requirements.
- Network is the Premier market share leader.
- Available through sub-distributors: AFFLINK, Network, ODP, Veritiv
- Available direct: Action, Global, Hillyard, Network, NOW, Triple S

Supplier Contact Information

- Action Janitorial Paper Safety: April Mason, 901.522.8783, purchasing@actionjps.com
- AFFLINK LLC: Coya Thornburg, 405.833.8638, cthornburg@afflink.com
- Global Equipment Company Inc. dba Global Industrial: Kevin Taylor, 215.436.5783, ktaylor2@globalindustrial.com
- Hillyard Inc.: Dan Smith, 603.785.6819, danielsmith@hillyard.com
- Network Services Company: Chip Marshall, 224.361.2254, cmarshall@networkdistribution.com
- NOW Interactives LLC: Nicholas Williams, 954.288.0550, nick@nowinteractives.com
- ODP Business Solutions LLC: Jim Czajka, 630.679.1649, jim.czajka@odpbusiness.com
- Standardized Sanitation Systems Inc. dba Triple S: Daniel Wagner, 630.440.0800, dwagner@triple-s.com
- Veritiv Corporation: Jeff Gagliardo, 513.282.8416, jeff.gagliardo@veritivcorp.com

Note: Supplier contact information is current as of Sept. 5, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Can Liners: Can liners used for standard waste, infectious waste, soiled and infectious linen and foodservice
- Cold Chain Solutions, Shipping and Packaging Products: Cold chain solutions and supplies used to ship and pack items
- Floor Care Equipment: Industrial-grade cleaning equipment for the maintenance of hard and soft surfaces
- Hospitality Supplies, Equipment and Distribution: Products that serve hospitality customers, such as bed and bath linens, personal care amenities and accessories and in-room appliances
- Housekeeping and Laundry Products: Chemical products and accessories related to general housekeeping, cleaning, disinfecting and laundry
- Maintenance, Repair and Operations (MRO): The distribution of MRO items
- Office Supplies and Business Services: The distribution of routine office supplies, paper, toner, furniture, janitorial and sanitation supplies and associated business services
- Paper Towels, Tissue and Dispensers: Paper products (such as napkins, toilet paper, tissue, dry and wet wipes) and related dispensers
- Soaps, Lotions and Waterless Hand Rinses: Soaps, lotions and waterless hand rinses used in hand hygiene

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Excel workbook: Due to the number of awarded suppliers in this category, an Excel workbook has been created to provide details on the product offering, critical specifications and terms and conditions for each supplier.



Paper Towels, Tissues and Dispensers



Effective October 1, 2025 through October 31, 2029

Products and Services Available

This category includes paper towels, tissues and related dispensers.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Georgia-Pacific and Kimberly-Clark.
- A PA/PMDF is required at Cintas' single tier.
- A PA/PMDF is required at Tier 3 with Essity.
- PA/PMDF is not required with NOW Interactives due to a single tier offering.
- A member agreement is required with Cintas.

Aggregation Opportunities

- Essity, Georgia-Pacific and Kimberly-Clark allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
 - Georgia-Pacific requires facilities to independently commit to market share requirements.
 - Kimberly-Clark requires facilities to independently commit to SKU requirements.
- Aggregation is not applicable with Cintas or NOW Interactives due to single tier offerings.

Class of Trade

- Agreements with Cintas and NOW Interactives are available to all classes of trade listed on Premier's membership roster.
 - Cintas may exclude hospitality, gaming and other non-healthcare members with branded national contracts.
- Agreements with Essity and Georgia-Pacific are available to all classes of trade listed on Premier's membership roster, except durable medical equipment suppliers.
- Kimberly-Clark's agreement is available to all classes of trade listed on Premier's membership roster, except durable medical equipment suppliers and mail order and retail pharmacies.

Other Key Value and Terms

- Pricing is firm for 12 months with Cintas, Essity, Georgia-Pacific and Kimberly-Clark.
 - Cintas' pricing may increase annually up to 5% in aggregate.
 - Essity's pricing may increase every six months up to 5% annually in aggregate.
 - Pricing with Georgia-Pacific and Kimberly-Clark may increase annually up to 10% in aggregate.
- NOW Interactive's pricing is firm for the term of the agreement.
- Financial analysis reveals:
 - Essity's new agreement pricing has an overall 3.1% increase compared to its expiring agreement.
 - Georgia-Pacific's new agreement pricing has an overall 3.3% increase compared to its expiring agreement.
 - Kimberly-Clark's new agreement pricing has an overall 0.1% increase compared to its expiring agreement.
 - NOW Interactive's new agreement pricing has an overall 2.8% increase compared to its expiring agreement.
 - Essity is the low-cost supplier on crossed items with 95% of the spend.
- NOW Interactives offers no-charge dispensers as a value-add; see Exhibit I for details.
- If unable to supply products:
 - Cintas, Essity, Kimberly-Clark and NOW Interactives will not reimburse the difference in substitute product costs.
 - Georgia-Pacific will reimburse the difference in substitute product costs.
- NOW Interactives offers a 2% early payment discount.

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
	PP-FA-2186	New
	PP-FA-2187	PP-FA-1014
	PP-FA-2188	PP-FA-1015
	PP-FA-2185	PP-FA-1016
	PP-FA-2190	PP-FA-1017

NOW Interactives is a minority-owned business enterprise (MBE).

The current agreement with Von Drehle (PP-FA-1018) expires Sept. 30, 2025.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Paper Towels, Tissues and Dispensers



Effective October 1, 2025 through October 31, 2029

Other Key Value and Terms (Continued)

- Cintas has a \$50 minimum order requirement per delivery location.
- Essity offers [Tork Vision Cleaning](#), a tool that helps environmental services team know when and where cleaning service is needed and ensure dispensers are stocked via its Support Services SaaS agreement, PP-FA-2082.
- Georgia-Pacific is the Premier market share leader.
- Available through distribution: Essity, Georgia-Pacific, Kimberly-Clark
- Available direct: Cintas, NOW Interactives

Supplier Contact Information

- Cintas Corporation: Beth Markiewicz, 708.910.6356, markiewicz@cintas.com
- Essity Professional Hygiene North America LLC: Beth Greene, 617.283.8296, beth.greene@essity.com
- Georgia-Pacific Consumer Products LP: Dominique Stocks, 404.660.7322, dominique.stocks@gapac.com
- Kimberly-Clark Professional, a division of Kimberly-Global Sales LLC: Julie Dreihaupt, 770.598.6853, julie.dreihaupt@kcc.com
- NOW Interactives LLC: Nicholas Williams, 954.288.0550, nick@nowinteractives.com

Note: Supplier contact information is current as of June 2, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Housekeeping and Laundry Products: Products used to disinfect and clean general surface areas and flooring
- Intermediate Level Disinfectant Wipes: Wipes used to disinfect patient care areas and equipment in between patient use
- National Foodservice Distribution: Distributors of foodservice products, including food, culinary equipment and supplies
- Office Supplies and Business Services: Paper, toner, office supplies, furniture and janitorial and sanitation supplies
- Paper and Janitorial Supply Distribution: Distributors who provide janitorial and sanitary supply products and services
- Soaps, Lotions and Waterless Hand Rinses: Cleansing and moisturizing products, such as alcohol rubs, hand rinses, foams, sprays and lotions

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Product cross reference (*now available in the Reports tab of SCA*): A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.



Pharmacy Cleanroom Cleaning and Disinfection Services



Effective April 1, 2026 through March 31, 2029

Products and Services Available

This is a *new* Premier category. This category includes specialized cleaning and disinfection services for pharmacy cleanrooms used in sterile compounding.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDf) is not required with Amerine or Controlled Contamination due to single tier offerings.
- A member agreement is required with Amerine to determine scope of service; see Exhibit K for details.

Aggregation Opportunities

Aggregation is not applicable with Amerine or Controlled Contamination due to single tier offerings.

Class of Trade

Agreements with both suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Amerine's pricing is locally negotiated.
- Controlled Contamination's pricing is firm for 12 months; then pricing may increase annually up to 3% or the percentage increase of the Consumer Price Index, whichever is greater
- Available direct: Amerine, Controlled Contamination

Supplier Contact Information

- Amerine Clean LLC: Jake Amerine, 984.297.0002, jake.amerine@amerineclean.com
- Controlled Contamination Services LLC: Eric Sparks, 856.449.2226, esparks@cleanroomcleaning.com

Note: Supplier contact information is current as of April 20, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Cleanroom and Compounding Equipment Certification: Certification services that rigorously validate and qualify the performance and adherence of equipment to USP <795>, <797>, <800> and <825> standards for pharmaceutical compounding and cleanroom operations
- Compounding Materials, Supplies and Cleaning Solutions: Critical compounding tools like syringes, needles, gowning items, protective supplies and U.S. Environmental Protection Agency (EPA)-registered cleaning agents, disinfectants and sporicidal solutions to ensure compliance with USP <797>, <795> and <800>
- Environmental Monitoring and Personnel Testing Products: Products and equipment designed to monitor and maintain environmental conditions to maintain compliance with USP <795>, <797>, <800> and <825> standards
- Mobile and Modular Pharmacy Cleanrooms: Integrated pre-fabricated construction for individual modules (e.g., toilet rooms, headwalls, footwalls, casework, walls and mechanical/electrical/plumbing [MEP] racks) or entire room modules
- Outsourced Compounded Preparations: Outsourced pharmacy services, including admixed intravenous (IV) medications, compounded ophthalmic medications and drug shortage items
- Pharmaceutical Testing Labs: Accredited laboratories that provide analytical chemistry for pharmaceutical and microbiological testing
- Pharmacy Cleanroom Planning and Design: Materials used to operate and sanitize a pharmacy cleanroom

Contracted Suppliers

Supplier	New Contract	Expiring Contract
 AMERINE CLEAN QUALITY PHARMACY CLEANING	PPPH26AMC01	New
 CONTROLLED CONTAMINATION SERVICES	PPPH26CCS01	New

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update April 2026: Controlled Contamination was added to the category effective May 1, 2026.



Pharmacy Cleanroom Cleaning and Disinfection Services



Effective April 1, 2026 through March 31, 2029

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Information on pharmacy agreements, financial management and member resources can be found in the [Pharmacy Member Resources Community](#).
- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Reusable Textiles and Textile Services



Effective December 1, 2021 through November 30, 2027

Products and Services Available

This category includes reusable textile products, such as bedspreads, pillows (disposable and reusable), pillowcases, linens/sheets, blankets, robes, bath rugs, towels, surgical textiles (such as gowns and drapes), patient apparel, hamper bags and incontinence products.

How to Operationalize These Agreements

A Participating Member Designation Form (PMDf) or electronic price activation (PA) is required at Tier 2 or higher with all suppliers.

Aggregation Opportunities

All suppliers allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

- Agreements with Care Line, Encompass Group, Phoenix Textile and Standard Textile are available to all classes of trade listed on Premier's membership roster.
- Medline's agreement is available to select healthcare classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Encompass Group, Phoenix Textile and Standard Textile.
 - Standard Textile may take a mutually agreed upon price adjustment if economic conditions warrant one.
- Care Line's pricing is firm through November 30, 2022; then a one-time price increase proportionate to seller's extraordinary cost drivers will occur.
- Medline's pricing is firm for 12 months; then annual price adjustments proportionate to the increase in seller's cost to manufacture impacted products may occur.
- Financial analysis reveals:
 - Care Line's new agreement pricing offers an overall 2.9% savings compared to its expiring agreement.
 - Encompass Group's new agreement pricing has an overall 4.9% increase compared to its expiring agreement.
 - Medline's new agreement pricing has an overall 0.9% increase compared to its expiring agreement.
 - Phoenix Textile's new agreement pricing has an overall 0.1% increase compared to its expiring agreement.
 - Standard Textile's new agreement pricing is flat compared to its expiring agreement.
- Encompass Group offers a conversion rebate as a value-add; see Exhibit I for details.
- Phoenix Textile offers linen system review and Textrax® linen management software as value-adds; see Exhibit I for details.
- Standard Textile offers a risk-free trial on DermaTherapy® bedding as a value-add and [value-based contract](#); see Exhibit I and Exhibit J for details.
- Encompass Group, Phoenix Textile and Standard Textile offer early payment discounts.
- Encompass Group has a minimum order requirement for seller to pay for freight.
- Medline and Standard Textile offer grandfathering of current pricing.
- Medline and Standard Textile are the Premier market share leaders.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-916	PP-NS-1154*
	PP-FA-912	PP-FA-705
	PP-FA-913	PP-FA-707
	PP-FA-914	PP-FA-708
	PP-FA-915	PP-FA-709

Care Line is a veteran-owned business enterprise (VET). Encompass Group is a small business enterprise (SBE). Phoenix Textile is a woman-owned business enterprise (WBE).

* Pillows were previously found in Care Line's Personal Care Kits and Components agreement.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Contracts with Care Line, Encompass Group, Medline, Phoenix Textile and Standard Textile were extended and now expire November 30, 2027. George Courey's contract (PP-FA-917) was not extended and remains effective through Nov. 30, 2024.
- Calderon Textiles has given Premier notice of its cancellation of contract PP-FA-911, effective March 1, 2022.



Effective December 1, 2021 through November 30, 2027

Other Key Value and Terms (Continued)

- Available through distribution: Care Line, Encompass Group, Medline
- Available direct: Encompass Group, Medline, Phoenix Textile, Standard Textile

Supplier Contact Information

- Care Line Industries Inc.: Keith Lewis, 615.643.4797, klewis@careline.com
- Encompass Group LLC: Dawn Foust, 770.626.2040, dawn.foust@encompassgroup.net
- Medline Industries Inc.: Derrick Fitchena, 773.771.2021, dfitchena@medline.com
- Phoenix Textile Corporation: Scott Rodgers, 800.325.1440, srodgers@phoenixtextile.com
- Standard Textile Co. Inc.: Norman Frankel, 513.761.9255, nfrankel@standardtextile.com

Note: Supplier contact information is current as of Oct. 8, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Cubicle Curtains, Tracks and Privacy Screens: Disposable and reusable cubicle curtains, tracks, privacy screens, blinds, shades and shower curtains
- Microfiber Products, Mats and Accessories: Purchase and rental of microfiber products (such as mops, towels, cloths and dusters), accessories used for wet and dry cleaning and mats used for entrances and ergonomics
- Reusable Surgical Linen and Gown Reprocessing Services: Sterile drapes and gowns that are collected when soiled and delivered to the operating room once they are cleansed and sterile
- Uniforms: Rental and purchase of uniforms

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Product cross reference (now available in the Reports tab of SCA): A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.



Room Environment Infection Prevention Products



Effective August 1, 2024 through July 31, 2027

Products and Services Available

This general category includes ultraviolet (UV), electrostatic spray or other germicidal irradiation disinfectant light, air purification and hydrogen peroxide vapor equipment used to disinfect room environments and surfaces. Subcategories include:

- Air handling apparatus, surgical operating room – as regulated by the [FDA under 21 CFR 878.5070 for medical applications](#)
- Air purifiers – Ultraviolet, medical – as regulated by the [FDA under 21 CFR 880.6500 for medical applications](#)
- Ultraviolet whole room microbial reduction devices – as regulated by the [FDA under 21 CFR 880.6510 for medical applications](#)
 - Only devices in the above three subcategories may be marketed as approved and regulated for ultraviolet whole room antimicrobial devices (regulated under 21 CFR 880.6510), medical ultraviolet air purifiers (regulated under 21 CFR 880.6500) or air handling room apparatus (regulated under 21 CFR 878.5070). Suppliers who do not comply with these regulations and make marketing claims otherwise may be subject to termination of their GPO agreement.
- Air purifiers – Non-ultraviolet, non-medical
- Mist
- Ultraviolet – Box, non-medical
- Ultraviolet – Portable, non-medical
- Ultraviolet – Whole room microbial reduction devices – other non-medical applications
- Ultraviolet – Shoes, non-medical

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Aerobiotix, Blue Ocean, Dimer, Diversey, Finsen, Ohmnilabs and Surfacing.
- PA/PMDF is not required with TMG due to a single tier offering.
- Price activation not available for Tru-D or UVDI; pricing is based on order size; a PMDF is not required.
- Service agreements may be required.

Aggregation Opportunities

- Aerobiotix, Blue Ocean, Dimer, Diversey, Finsen, Ohmnilabs and Surfacing allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with TMG due to a single tier offering.
- Aggregation is not applicable with Tru-D or UVDI because pricing is based on order size.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
AEROBIOTIX	BT-FA-038	New
BLUE OCEAN ROBOTICS	PP-FA-2089	New
Dimer	PP-FA-2090	New
Diversey	PP-FA-2088	PP-FA-905
Finsen TECH	PP-FA-2091	PP-FA-897
OHMNILABS	PP-FA-2092	New
surfacing®	PP-FA-2093	PP-FA-900
tmg	PP-FA-2094	PP-FA-901
Tru-D SmartUV	PP-FA-2095	PP-FA-902
UVDI	PP-FA-2096	PP-FA-903

Finsen and Ohmnilabs are small business enterprises (SBEs). UVDI is a minority-owned business enterprise (MBE).

In 2023, Solenis [acquired](#) Diversey.

Current agreements with Bioquell (PP-FA-896), MSI Defense (PP-FA-898), Patho3gen (PP-FA-899) and UV-Concepts (PP-FA-904) expire July 31, 2024.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update March 2026: Aerobiotix was added to the category with a Breakthrough Technology agreement effective March 15, 2026.



Room Environment Infection Prevention Products



Effective August 1, 2024 through July 31, 2027

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Aerobiotix, Dimer, Finsen, Ohmnilabs, TMG, Tru-D and UVDI.
- Blue Ocean's pricing is firm for 12 months; then pricing may increase annually 1% plus the percentage increase of the Consumer Price Index (CPI).
- Diversey's pricing is firm for 12 months; then pricing may increase annually up to 8%.
- Surfacide's discounts off list price are firm for term of agreement; list price is firm for 12 months; then it may increase annually up to 5% in aggregate.
- Financial analysis reveals:
 - Diversey's new agreement pricing has an overall 6.6% increase compared to its expiring agreement.
 - Finsen's new agreement pricing has an overall 3.1% increase compared to its expiring agreement.
 - Surfacide's new agreement pricing offers an overall 1.5% savings compared to its expiring agreement.
 - TMG's new agreement pricing is flat compared to its expiring agreement.
 - Tru-D's new agreement pricing offers an overall 1.0% savings compared to its expiring agreement.
 - UVDI's new agreement pricing has an overall 3.2% increase on UVDI-360 and flat pricing on UVDI-Go and UVDI-Go Mini compared to its expiring agreement.
 - Diversey is the low-cost supplier on UV room equipment according to pricing scenarios.
 - TMG is the low-cost supplier on UV box equipment according to pricing scenarios.
- Dimer offers a training program and an evidence-based challenge as value-adds; see Exhibit I for details.
- Finsen offers a conversion rebate as a value-add; see Exhibit I for details.
- TMG offers a rent-to-own program, implementation support and germicidal lamp discount as value-adds; see Exhibit I for details.
- Tru-D offers lease and rental equity options, payment plan, bulk order purchases, certified pre-owned program and rebate as value-adds; see Exhibit I as details.
- UVDI offers trade-up/trade-in programs as value-adds; see Exhibit I for details.
- If unable to supply products:
 - Aerobiotix, Dimer, Finsen, Ohmnilabs, TMG and Tru-D will reimburse the difference in substitute product costs within 30 days of document submission.
 - Blue Ocean will reimburse up to 10% of the difference in substitute product costs within 30 days of document submission.
 - Diversey, Surfacide and UVDI will not reimburse the difference in substitute product costs.
- Aerobiotix, Dimer, Finsen and Ohmnilabs offer an early payment discount.
- Dimer, Finsen and Surfacide have a large order threshold.
- Surfacide and Tru-D are the Premier market share leaders.
- Available through distribution: Aerobiotix, Blue Ocean, Dimer, Diversey, Finsen
- Available direct: Aerobiotix, Blue Ocean, Dimer, Finsen, Ohmnilabs, Surfacide, TMG, Tru-D, UVDI

Supplier Contact Information

- Aerobiotix USA LLC: Paul Ciovacco, 954.805.6928, pciovacco@aerobiotix.com
- Blue Ocean Robotics Inc.: Kyle Huntsman, 636.445.4118, kyhu@uvd-robots.com
- Dimer LLC: Elliot Kreitenberg, 562.754.6260, emk@dimeruv.com
- Diversey Inc.: Hector Espailat, 954.465.0838, [hespaillat@solenis.com](mailto:hespailat@solenis.com)
- Finsen Technologies Inc.: Brian Donahue, 407.542.4884, brian.donahue@finsentech.com
- Ohmnilabs Inc.: Thuc Vu, 650.420.6468, contact@ohmnilabs.com
- Surfacide LLC: T.J. Krasun, 844.390.3538, tj.krasun@surfacide.com
- TMG International LTD dba TMG Health Technologies: Sanford Green, 888.443.1528 x1, sgreen@tmghealthtech.com
- Tru-D SmartUVC LLC: Andy Wells, 901.774.5771, andywells@tru-d.com
- UltraViolet Devices Inc. (UVDI): Chris Clark, 661.289.2850, chris.clark@uvdi.com

Note: Supplier contact information is current as of June 7, 2026. For up-to-date contact information, see Supply Chain Advisor.



Room Environment Infection Prevention Products



Effective August 1, 2024 through July 31, 2027

Related Categories

- Automated Endoscopic Reprocessor: Automated systems used for cleaning, disinfecting or sterilizing by chemical immersion of heat-sensitive complex design medical instruments, such as flexible endoscopes, camera heads or cables
- Floor Care Equipment: Industrial-grade floor cleaning equipment, such as scrubbers, burnishes, vacuums and extractors
- Instrument Containers: Containers used for storage and sterilization of surgical instruments
- Low Temperature Sterilization: Low temperature gas sterilizers that achieve sterilization by a process where gas, usually hydrogen peroxide or peracetic acid, is mixed with radio-frequency or microwave energy
- Gas Plasma Sterilizers: Sterilization where gas is mixed with radio frequency or microwave energy
- Sterilization Assurance: Products used to indicate if conditions of sterilization have been met
- Steam Sterilizers: Sterilization involving the exposure of instruments to heat transferred from saturated steam
- Sterilization Pouches: Packaging used to provide effective sterility maintenance for medical instruments and devices
- Washers and Decontaminators: Units designed to remove blood, bone, fat and other organic debris that can adhere to the instrument or device surfaces allowing for the growth of microorganisms

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Excel workbook: Due to the number of awarded suppliers in this category, an Excel workbook has been created to provide details on the critical specifications and terms and conditions for each supplier.
- Breakthrough Technology supplier addition: A PDF update document providing information about new suppliers added to the category.

NOT FOR DISTRIBUTION



Soaps, Lotions and Waterless Hand Rinses



Effective May 1, 2024 through April 30, 2027

Products and Services Available

This category includes cleansing products, such as alcohol rubs, hand rinses, foams, sprays and lotions, as well as moisturizing lotions intended for use only.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with 3M/Solventum, Buckeye, Ecolab, Georgia-Pacific, GOJO and Kimberly-Clark.
- A PMDF/PA is not required with PDI due to a single tier offering.
- A PMDF/PA is required at **all tiers** with SC Johnson.

Aggregation Opportunities

- Aggregation with 3M/Solventum Buckeye, Ecolab, Georgia-Pacific, GOJO, Kimberly Clark and SC Johnson is for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
 - 3M/Solventum's aggregation is limited to owned, leased or managed (OLM) facilities; facilities must independently commit to market share requirements.
 - Georgia-Pacific requires GPO facilities to independently commit to the participation required by the tier.
- Aggregation with PDI is no applicable due to single tier offering.

Class of Trade

- Agreements with 3M/Solventum, GOJO and SC Johnson are available to select healthcare classes of trade; see Exhibit B-2 for details.
- Agreements with Buckeye and PDI are available to acute care, non-acute healthcare, non-healthcare, including business and industry, retail pharmacies and durable medical equipment suppliers.
- Ecolab's agreement is available to acute care and surgery centers.
- Agreements with Georgia-Pacific and Kimberly-Clark are available to acute care, non-acute healthcare, non-healthcare and retail pharmacies.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Georgia-Pacific, GOJO and PDI.
- Pricing is firm for 12 months with 3M/Solventum, Ecolab, Kimberly-Clark and SC Johnson.
 - 3M/Solventum's pricing may increase annually by the lesser of the change in the Consumer Price Index (CPI) or 10% in the aggregate.
 - Ecolab's pricing may increase annually by the sum of 60% of the change in the CPI and 40% of the change in the Producer Price Index (PPI).
 - Kimberly-Clark's pricing may increase annually up to 5% in aggregate.
 - SC Johnson's pricing may increase annually up to 2.5%
- Buckeye's pricing is firm for six months; then pricing may increase every six months based on IHS/Chemical Market Associates (CMAI) resin index.
- Financial analysis reveals:
 - 3M/Solventum's new agreement pricing has an overall 4.1% increase compared to its expiring agreement.
 - Buckeye's new agreement pricing has an overall 9.2% increase compared to its expiring agreement.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
3M Solventum	PP-NS-1967	PP-NS-1465
Buckeye	PP-NS-1968	PP-NS-1461
ECOLAB	PP-NS-1969	PP-NS-1459
Georgia-Pacific	PP-NS-1970	PP-NS-1462
GOJO	PP-NS-1971	PP-NS-1458
Kimberly-Clark	PP-NS-1972	PP-NS-1463
PDI	PP-NS-1973	New
SC Johnson	PP-NS-1974	PP-NS-1460

Buckeye is a small business enterprise (SBE).
GOJO is a woman-owned business enterprise (WBE).

In April 2024, [3M launched Solventum](#) as an independent healthcare company.

The current agreement with Medline (PP-NS-1464) expires April 30, 2024.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Soaps, Lotions and Waterless Hand Rinses



Effective May 1, 2024 through April 30, 2027

Other Key Value and Terms (Continued)

- Financial analysis reveals (continued):
 - Ecolab's new agreement pricing has an overall 14.7% increase compared to its expiring agreement.
 - Georgia-Pacific's new agreement pricing has an overall 19.3% increase compared to its expiring agreement.
 - GOJO's new agreement pricing has an overall 21.5% increase compared to its expiring agreement.
 - Kimberly-Clark's new agreement pricing has an overall 5.1% increase compared to its expiring agreement.
 - SC Johnson's new agreement pricing has an overall 8.7% increase compared to its expiring agreement.
 - SC Johnson is the low-cost supplier on crossed items with 23.4% of the spend.
- GOJO offers no-charge dispenser installation or reimbursement as a value-add; see Exhibit I for details.
- SC Johnson offers a 5% conversion rebate as a value-add; see Exhibit J for details.
- If unable to supply products:
 - 3M/Solventum will reimburse for up to 10% of the difference in substitute product costs.
 - Buckeye, Georgia-Pacific, GOJO and PDI will reimburse for the difference in substitute product costs.
 - Ecolab will reimburse for up to 15% of the difference in substitute product costs.
 - Kimberly-Clark and SC Johnson will not reimburse for the difference in substitute product costs.
- PDI offers a 1% early payment discount.
- Ecolab orders less than 250 pounds are subject to minimum order charges.
- PDI has a 100-case minimum order requirement.
- SC Johnson has a \$500 minimum order requirement.
- Available through distribution: 3M/Solventum, Buckeye, Ecolab, Georgia-Pacific, GOJO, Kimberly-Clark, PDI, SC Johnson
- Available direct: Ecolab, PDI, SC Johnson

Supplier Contact Information

- 3M Healthcare US Opco LLC/Solventum US LLC: Amanda Nelson, 651.382.5977, anelson3@solventum.com
- Buckeye International Inc.: Scott Rapplean, 314.691.2986, srapplean@buckeyeinternational.com
- Ecolab Inc.: Susan Revell, 817.262.3740, susan.revell@ecolab.com
- Georgia-Pacific Consumer Products LP: Kristen Kempe, 214.686.7048, kristen.kempe@gapac.com
- GOJO Industries Inc.: Loretta Ilges, 314.374.9149, ilgesl@gojo.com
- Kimberly-Clark Professional, a division of Kimberly-Global Sales LLC: Julie Dreihaupt, 770.598.6853, julie.dreihaupt@kcc.com
- Professional Disposables International (PDI) Inc.: Christine Skok, 845.521.4991, christine.skok@pdihc.com
- SC Johnson Professional USA Inc.: Steven Hughes, 704.572.0591, srhughes@scj.com

Note: Supplier contact information is current as of Dec. 9, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Housekeeping and Laundry Products: Chemical products and accessories related to housekeeping, cleaning, disinfecting and laundry
- Paper and Janitorial Supply Distribution: Distributors of janitorial and sanitation products, including soaps and lotions
- Personal Care Kits and Components: Individual products packaged in a kit as part of the patient admission process
- Skin Integrity: Skin Cleanser, Barrier and Lotion Products: Skin cleansers, moisturizers, protectants, barrier wipes, lotions, sprays, antifungals, perineal washes and body wash
- Surgical Hand Preps: Solutions, devices and accessories used by surgical staff to disinfect their hands prior to starting surgical procedures

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Soaps, Lotions and Waterless Hand Rinses



Effective May 1, 2024 through April 30, 2027

Full Launch Content and Additional Resources Available in Supply Chain Advisor (Continued)

- Product cross reference (*now available in the Reports tab of SCA*): A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.

NOT FOR DISTRIBUTION



Effective February 1, 2024 through July 31, 2030

Products and Services Available

This category includes the rental and purchase of uniforms for all classes of trade.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with Encompass, Medline, Standard Textile and UniFirst.
- A PMDF/PA is required at Aramark/Vestis' single tier.
- A PMDF/PA is required at **all tiers** with Cintas.
- A member agreement is required for rental services with Aramark/Vestis, Cintas and UniFirst.

Aggregation Opportunities

- Cintas, Encompass, Medline, Standard Textile and UniFirst allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Aramark/Vestis due to a single tier offering.

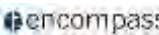
Class of Trade

- Agreements with Aramark/Vestis, Cintas, Encompass, Standard Textile and UniFirst are available to all classes of trade listed on Premier's membership roster.
 - Cintas may exclude hospitality, gaming and other non-healthcare members with branded national contracts.
- Medline's agreement is available to select healthcare classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Aramark/Vestis.
- Pricing is firm for 12 months with Cintas, Encompass, Medline and UniFirst.
 - Cintas' pricing may increase annually up to 5% in aggregate.
 - Encompass' pricing may increase annually up to 12% in aggregate.
 - Medline's pricing may increase annually to offset seller's increased cost to supply products.
 - UniFirst's pricing may increase annually up to the average change in the Consumer Price Index (CPI).
- Standard Textile's pricing is firm for the term of the agreement, unless economic conditions warrant a price increase; this price adjustment must be mutually agreed upon between Premier and Standard Textile.
- Financial analysis reveals:
 - Aramark/Vestis' new agreement pricing offers an overall 13.8% savings on direct purchase uniforms and has a 40.3% increase on rental uniforms compared to its expiring agreement.
 - Cintas' new agreement pricing has an overall 3.1% increase on direct purchase uniforms and has a 0.5% increase on rental uniforms compared to its expiring agreement.
 - Medline's new agreement pricing has an overall 6.2% increase compared to its expiring agreement.
 - Standard Textile's new agreement pricing has an overall 2.1% increase compared to its expiring agreement.
 - UniFirst's new agreement pricing has an overall 25.0% increase on direct purchase uniforms and has a 0.4% increase on rental uniforms compared to its expiring agreement.
 - Cintas is the low-cost supplier on rental uniforms according to pricing scenarios.
 - UniFirst is the low-cost supplier on direct purchase of hospitality uniforms and Medline is the low-cost supplier on direct purchase of medical uniforms according to pricing scenarios.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2047	PP-FA-830
	PP-FA-2048	PP-FA-831
	PP-FA-2049	New
	PP-FA-2050	PP-FA-832
	PP-FA-2051	PP-FA-833
	PP-FA-2052	PP-FA-834

Encompass is a small business enterprise (SBE).

In 2023 [Aramark announced Vestis™](#) as the new name for the spin-off of its uniforms and workplace supplies business.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update February 2026: All contracts in the category were extended and now expire July 31, 2030.



Effective February 1, 2024 through July 31, 2030

Other Key Value and Terms (Continued)

- If unable to supply products:
 - Cintas will not reimburse the difference in substitute product costs.
 - Medline will reimburse up to 15% of the difference in substitute product costs.
 - Aramark/Vestis, Encompass, Standard Textile and UniFirst will reimburse the difference in substitute product costs within 30 days of document submission.
- Aramark/Vestis, Encompass, Standard Textile and UniFirst offer a 2% early payment discount.
- Cintas has a late payment penalty.
- Aramark/Vestis has a \$25 minimum per member location on rental products.
- Cintas has a \$35 minimum per delivery on rental products and a \$10 fee for orders less than \$100 on purchased products.
- Medline offers grandfathering of current pricing.
- Aramark/Vestis, Cintas and UniFirst offer rentals of uniforms.
- All suppliers offer purchases of uniforms.
- Cintas is the Premier market share leader.
- Available through distribution: Encompass, Medline
- Available direct: Aramark/Vestis, Cintas, Encompass, Medline, Standard Textile, UniFirst

Supplier Contact Information

- Aramark Uniform Services, a division of Aramark Uniform & Career Apparel LLC/Vestis Services LLC: Laura Skaggs, 417.396.8271, laura.skaggs@vestis.com
- Cintas Corporation: Beth Markiewicz, 708.910.6356, markiewicz@cintas.com
- Encompass Group LLC: Lou Dipaolo, 412.310.8953, louis.dipaolo@encompassgroup.net
- Medline Industries Inc.: Derrick Fitchena, 773.771.2021, dfitchena@medline.com
- Standard Textile Co. Inc.: Norman Frankel, 513.761.9255, nfrankel@standardtextile.com
- UniFirst Corporation: Nathan Pickard, 864.606.2664, nathan_pickard@unifirst.com

Note: Supplier contact information is current as of June 2, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Environmental and Facility Management Services: Third-party outsourcing of environmental services, laundry and dry cleaning, facility maintenance, construction services, emergency response consultation and patient transportation
- Housekeeping and Laundry Products: Chemical products and accessories related to general housekeeping, cleaning, disinfecting and laundry
- Microfiber Products, Mats and Accessories: Purchase and rental of microfiber products (such as mops, towels, cloths and dusters) and accessories used for wet and dry cleaning, as well as mats used for entrances and ergonomics
- Reusable Textiles and Textile Services: Bedding (bedspreads, blankets, sheets, pillows, mattress pads), hamper bags, terry products (bath rugs, towels, curtains, robes), shower curtains and window treatments

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Product cross reference (now available in the Reports tab of SCA): A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.



Waste Management Products and Services



Effective June 1, 2022 through May 31, 2027

Products and Services Available

This category includes waste management services and products, including consulting, audits, collection, hauling, incineration, landfill, pharmaceutical disposal, regulated medical waste disposal, bio-remediation and other waste streams.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDf) or electronic price activation (PA) is required at Tier 2 or higher with Clean Harbors, Curtis Bay/Sharps Medical Waste Services and Daniels.
- A PMDF/PA is not available with Stericycle because there are no tiers associated with its agreement.
- A member agreement is required with Daniels and Stericycle.
 - For Daniels, see Exhibit J for details.
 - For Stericycle, see Exhibits J-1 through J-7b for details.
- A member agreement may be required with Clean Harbors and Curtis Bay/Sharps Medical Waste Services to determine scope of agreement.

Aggregation Opportunities

- Clean Harbors, Curtis Bay/Sharps Medical Waste Services and Daniels allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is locally negotiated with Stericycle.

Class of Trade

- Agreements with Clean Harbors, Curtis Bay/Sharps Medical Waste Services and Daniels are available to all classes of trade listed on Premier's membership roster.
- Stericycle's agreement is available to acute care hospitals and facilities at least 51% owned by an acute care hospital and non-acute facilities that are new customers, adding new services to their account or adding as many new locations as are currently contracted with Stericycle.

Other Key Value and Terms

- Pricing is firm for 12 months with Clean Harbors and Curtis Bay/Sharps Medical Waste Services; pricing may increase annually up to 3% in aggregate based on the Consumer Price Index for All Urban Consumers.
- Daniel's guaranteed savings percentages and discounts off quoted price are firm for the term of the agreement.
- Stericycle's pricing is locally negotiated.
- Financial analysis reveals:
 - Clean Harbor's new agreement pricing has an overall 17.0% increase compared to its expiring agreement.
 - Curtis Bay/Sharps Medical Waste Services' new agreement pricing has an overall 6.7% increase for hospitals/large generators and a 12.4% increase for satellite ancillary buildings and offices compared to its expiring agreement.
 - Daniels' new agreement offers a 6% minimum guaranteed savings for acute and academic health system facilities and a 3% minimum guaranteed savings for non-acute facilities.
 - Due to the customizable nature of this category, a supplier comparison is not available.
- Clean Harbors offers no-charge reports, compliance reviews and site assessments as a value-add; see Exhibit I for details.

Daniels offers a no-charge site assessment as a value-add; see Exhibit I for details.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-982	PP-FA-752
	PP-FA-983	PP-FA-753
	PP-FA-984	PP-FA-754
	PP-FA-985	PP-FA-756

In November 2025, Curtis Bay assigned its agreement to Sharps Medical Waste Services.

The current agreement with Refuse Specialists (PP-FA-755) expires May 31, 2022.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 3 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update July 2023: Vital Care's agreement (PP-FA-986) has been terminated effective Aug. 1, 2023; these products now can be found on Vital Care's Suction Canisters, Yankauers and Tubing agreement (PP-NS-1689).



Effective June 1, 2022 through May 31, 2027

Other Key Value and Terms (Continued)

- Curtis Bay/Sharps Medical Waste Services offer a 2% early payment discount.
- Stericycle has a late payment penalty.
- Clean Harbors, Daniels and Stericycle offer national coverage.
- Curtis Bay/Sharps Medical Waste Services offers coverage in NY, PA, NJ, DE, MD, DC, WV, VA, NC, SC, GA, FL, AL, MS, LA, TX, OK, AR, KS, MO, IL, IN and OH.
- Stericycle is the Premier market share leader.
- Available through distribution: Daniels
- Available direct: Clean Harbors, Curtis Bay/Sharps Medical Waste Services, Daniels, Stericycle

Supplier Contact Information

- Clean Harbors Environmental Services Inc.: Nikki Shea, 781.857.4681, shea.nichola@cleanharbors.com
- Curtis Bay Medical Waste Services LLC/Sharps Compliance of Texas LLC dba Sharps Medical Waste Services LLC: Mark Steffan, 985.317.8203, msteffan@sharpsmws.com
- Daniels Sharpsmart Inc.: David Skinner, 805.907.1160, dskinner@danielshealth.com
- Stericycle Inc.: Jen Charles, 513.560.9023, jen.charles@stericycle.com

Note: Supplier contact information is current as of May 14, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Equipment Recycling and E-waste Management: Liquidation and disposable services for excess medical and non-medical equipment and electronic and metal recycling services
- Fluid Waste Management Pads and Related Products: Devices that remove fluid from the floor during procedures, including surgery
- Hard Copy Document Shredding and Media Destruction Services: Onsite and offsite shredding and the destruction of confidential hard copy paper and media (such as hard drives)
- Liquid Medical Waste Management Systems: Canister and cart-based systems that are used to empty medical suction canisters and/or directly collect blood and bodily fluids in settings such as the operating room
- Sharps Disposal Containers: Canisters designed for the safe containment of sharps medical waste, including mixed waste containers for pharmacy waste, chemotherapy waste and biohazard waste

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Bulk Oxygen and Other Gases



Effective June 1, 2026 through May 31, 2031

Products and Services Available

This category includes bulk gases that are stored outside of the facility and piped into the facility for use. Types of bulk gases include oxygen, carbon dioxide, helium, hydrogen, nitrogen and nitrous oxide. Suppliers of bulk gases maintain and refill the gases and adhere to applicable safety requirements; they may also offer additional services such as repairs and inspections.

This category was previously sourced as Bulk Oxygen.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDf) is not available with any supplier.
- A member agreement is required with all suppliers.
 - See Airgas' Exhibit M for details.
 - See Messer's Exhibit K for details.

Aggregation Opportunities

All suppliers allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

- Agreements with Airgas and Messer are available to all classes of trade listed on Premier's membership roster.
 - With Airgas, pricing may vary for non-healthcare facilities, retail pharmacies, home medical equipment and durable medical equipment classes of trade.
- Linde's agreement is available to licensed medical facilities within the continental United States.

Other Key Value and Terms

- Airgas' pricing is firm for 18 months; then pricing may increase annually up to 4.5% per line item; helium, carbon dioxide, nitrous oxide and fuel gas pricing are subject to market pricing and supply conditions.
- Pricing is firm for 12 months with Linde and Messer.
 - Linde's pricing may increase annually up to 4% per line item based on the Consumer Price Index; energy and fuel pricing are subject to market pricing and supply conditions.
 - Messer's pricing may increase annually up to 3% in aggregate; energy and fuel pricing are subject to market pricing and supply conditions.
- Financial analysis reveals:
 - Airgas' new agreement pricing has an overall 3.0% increase compared to its expiring agreement.
 - Linde's new agreement pricing is flat compared to its expiring agreement.
 - Low-cost supplier varies based on pricing scenario.
- Airgas offers custom pricing options as value-adds; see Exhibit I Value Adds for details.
- Linde offers a new customer conversion incentive and additional no-charge or discounted services as value-adds; see Exhibit I Value Adds for details.
- Airgas offers a total gas management program; see Exhibit K Total Gas Management Rider and Exhibit L Total Gas Management Program for details.
- If unable to supply products:
 - Airgas will not reimburse the difference in substitute product costs.
 - Linde will reimburse up to 20% of the difference in substitute product costs.
 - Messer will reimburse up to 50% of the difference in substitute product costs within 30 days of document submission.
- Airgas does not have a minimum order requirement for acute classes of trade; classes of trade other than acute care may be subject to a minimum order requirement.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2213	PP-FA-818
	PP-FA-2214	PP-FA-817
	PP-FA-2200	PP-FA-2200*

*Messer's agreement was effective Oct. 1, 2025.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 3 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Bulk Oxygen and Other Gases



Effective June 1, 2026 through May 31, 2031

Other Key Value and Terms (Continued)

- Member agreements with all suppliers are evergreen; to terminate an agreement with any supplier, member must provide 12 months' notice.
- Airgas, Linde and Messer manufacture products in the United States.
- Airgas is the Premier market share leader.
- Available direct: Airgas, Linde, Messer

Supplier Contact Information

- Airgas USA LLC: Megan Specht, 610.687.5253, megan.specht@airgas.com
- Linde Gas & Equipment Inc.: Mark Sanda, 205.368.5761, mark.sanda@lifegas.com
- Messer LLC: Jessica Fields, 908.300.9810, jessica.fields@messer-us.com

Note: Supplier contact information is current as of Jan. 1, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Cylinder Gases: Gases, such as helium, nitrogen, liquid oxygen, nitrous oxide and other specialty gases, that are provided to the facility by a supplier in a cylinder
- Medical Gas Pipeline Equipment, Services and Accessories: Capital equipment, such as alarms, compressors, gauges, manifolds, outlets and pumps, that delivers gas through a facility
- Therapeutic Gas: Pharmaceutical gases, such as xenon and nitric oxide, used for inhalation therapy to improve oxygenation for pediatrics and adults

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

Effective June 1, 2026 through May 31, 2031

Products and Services Available

This category includes gases, such as helium, nitrogen, liquid oxygen, nitrous oxide and other specialty gases, that are provided to the facility by a supplier in a cylinder. Dry ice is also included.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is not available with any supplier.
- A member agreement is required with all suppliers.
 - See Airgas' Exhibit M for details.

Aggregation Opportunities

All suppliers allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

- Airgas' agreement is available to all classes of trade listed on Premier's membership roster; non-healthcare facilities, retail pharmacies, home medical equipment and durable medical equipment pricing may vary.
- Linde's agreement is available to licensed medical facilities within the continental United States.

Other Key Value and Terms

- Airgas' pricing is firm for 18 months; then pricing may increase annually up to 4.5% per line item; helium, carbon dioxide, nitrous oxide and fuel gas pricing are subject to market pricing and supply conditions.
- Linde's pricing is firm for 12 months; then pricing may increase annually up to 4% per line item based on the Consumer Price Index; energy and fuel pricing are subject to market pricing and supply conditions.
- Financial analysis reveals:
 - Airgas' new agreement pricing has an overall 3.1% increase compared to its expiring agreement.
 - Linde's new agreement pricing has an overall 2.0% increase compared to its expiring agreement.
 - Airgas is the low-cost supplier on crossed items at top tier.
 - Linde is the low-cost supplier with 22.1% of the spend at access tier.
- Airgas offers alternate and custom pricing options as value-adds; see Exhibit I Value Adds for details.
- Linde offers a new customer conversion incentive and additional no-charge or discounted services as value-adds; see Exhibit I Value Adds for details.
- Airgas offers a total gas management program; see Exhibit K Total Gas Management Rider and Exhibit L Total Gas Management Program for details.
- If unable to supply products:
 - Airgas will not reimburse the difference in substitute product costs.
 - Linde will reimburse up to 20% of the difference in substitute product costs.
- Airgas does not have a minimum order requirement for acute classes of trade; classes of trade other than acute care may be subject to a minimum order requirement.
- Linde has a \$200 per delivery minimum order requirement.
- Member agreements with all suppliers are evergreen; to terminate an agreement with any supplier, member must provide 12 months' notice.
- Airgas and Linde manufacture products in the United States.
- Airgas is the Premier market share leader.
- Available direct: Airgas, Linde

Supplier Contact Information

- Airgas USA LLC:** Megan Specht, 610.687.5253, megan.specht@airgas.com
- Linde Gas & Equipment Inc.:** Mark Sanda, 205.368.5761, mark.sanda@lifegas.com

Note: Supplier contact information is current as of Jan. 1, 2026. For up-to-date contact information, see Supply Chain Advisor.

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
	PP-FA-2211	PP-FA-820
	PP-FA-2212	PP-FA-819

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Effective June 1, 2026 through May 31, 2031

Related Categories

- Bulk Oxygen and Other Gases: Bulk gases, such as oxygen, carbon dioxide, hydrogen, nitrogen and nitrous oxide, that are stored outside of the facility and piped into the facility for use
- Medical Gas Pipeline Equipment, Services and Accessories: Capital equipment, such as alarms, compressors, gauges, manifolds, outlets and pumps, that delivers gas through a facility
- Therapeutic Gas: Pharmaceutical gases, such as xenon and nitric oxide, used for inhalation therapy to improve oxygenation for pediatrics and adults

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Product cross reference (*now available in the Reports tab of SCA*): A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.

NOT FOR DISTRIBUTION



Facilities Management and Environmental Services Consulting Services



Effective May 1, 2022 through April 30, 2028

Products and Services Available

This is a *new* Premier category. This category includes suppliers that help develop and maintain services that support and improve the efficiency of facilities operations.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDf) is not required with Gordian or vda due to single tier offerings.
- A PA/PMDf is required at HealthOps' single tier.
- A PA/PMDf is required at Tier 2 or higher with Lerch Bates.
- Member agreements are required with all suppliers to determine scope of service.

Aggregation Opportunities

- Lerch Bates allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Gordian, HealthOps or vda due to single tier offerings.

Class of Trade

Agreements are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Gordian, Lerch Bates and vda.
- HealthOps' pricing is locally negotiated.
- Financial analysis reveals:
 - Gordian's new agreement offers 13.5% discount off list price.
 - Lerch Bates' new agreement offers up to 63.1% discount off list price.
 - vda's new agreement offers 9.5% discount off list price.
 - A supplier comparison is not available due to the customizable nature of this category.
- Vda has a no-charge phone consultation as a value-add; see Exhibit I for details.
- HealthOps and Lerch Bates offer an early payment discount.
- Gordian offers campus sustainability assessments, facilities benchmarking, facility condition assessments, job order contracting (JOC), return on physical assets and strategic capital planning; see Exhibit J Premier JOC Program and Exhibit K JOC System License for job order contracting details.
- HealthOps offers environmental services (EVS) consulting services; they evaluate and look for ways to optimize EVS, provide recommendations on workflow adjustments, build custom software for tracking EVS services and supplement staffing as needed.
- Lerch Bates and vda offer vertical transportation consulting services.
- Available direct: Gordian, HealthOps, Lerch Bates, vda

Supplier Contact Information

- The Gordian Group Inc.: Eric Annis, 312.981.9792, e.annis@gordian.com
- HealthOps Inc.: Isaiah Silva, 617.401.7777, isilva@healthopsinc.com
- Lerch Bates Inc.: Cierra Davidson, 360.922.4703, cierra.davidson@lerchbates.com
- vda Inc.: Joe Leist, 470.514.8913, jleist@vdassoc.com

Note: Supplier contact information is current as of Dec. 10, 2025. For up-to-date contact information, see Supply Chain Advisor.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
GORDIAN	PP-FA-1021	New
HealthOps	COND-0188	COND-0188*
LERCH BATES	PP-FA-1019	New
vda	PP-FA-1020	New

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

*HealthOps was added to the category effective Aug. 1, 2025. This agreement was previously available only to Conductiv members and is now available to all Premier members.

Update June 2024: All contracts in this category were extended and now expire April 30, 2028.



Facilities Management and Environmental Services Consulting Services



Effective May 1, 2022 through April 30, 2028

Related Categories

- Conveying Systems: Elevators, Escalators and Other Products and Services: Various conveying systems, new equipment, modernization, remote monitoring, maintenance, replacement parts and elevator consulting
- Energy Services: Procurement, Efficiency and Renewable: Performance-based supply-side energy management services
- Environmental and Facility Management Services: Third-party outsourcing of environmental services, laundry and dry cleaning, facility maintenance, construction services, emergency response consultation and patient transportation
- Fire and Life Safety Products and Services: Products and services designed to protect and facilitate the emergency evacuation of a building
- Waste Management Products and Services: Waste disposal services and consulting
- Water Treatment Products, Systems and Services: Water treatment products and services that make water more acceptable for end use (drinking, industry or medicine)

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Hard Copy Document Shredding and Offsite Storage Services



Effective February 1, 2023 through October 31, 2027

Products and Services Available

This category includes onsite and offsite shredding, removal of confidential/secured hard copy paper and related files, destruction, offsite storage and temporary secured document storage units. Products include secured/locked bags, bins, trash cans, offsite storage boxes and totes.

This category was previously sourced as two separate categories: Hard Copy Document Shredding and Media Destruction Services AND Offsite Storage Services.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDf) or electronic price activation (PA) is required at Tier 2 or higher with Shred America.
- A PMDF/PA is not available with Stericycle because there are no pricing tiers associated with the agreement.
- A member agreement is required with Stericycle; see Exhibit K-9 for details.
- A member agreement may be required with Shred America to determine scope of service.

Aggregation Opportunities

All suppliers allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

- Shred America's agreement is available to all classes of trade listed on Premier's membership roster.
- Stericycle's agreement is available to healthcare facilities.

Other Key Value and Terms

- Shred America's pricing is firm for the term of the agreement.
- Stericycle's pricing is firm for 12 months for agreements less than 60 months and firm for 18 months for 60-month agreements; then pricing may increase annually up to 4%.
- Financial analysis reveals:
 - Shred America's new agreement pricing is flat compared to its expiring agreement pricing.
 - Stericycle's new agreement pricing is locally negotiated.
- Shred America offers training, audits and webinars as value-adds; see Exhibit I for details.
- Stericycle offers custom resources as value-adds; see Exhibit I for details.
- Shred America offers national shredding services and storage services in the Southeast.
- Stericycle offers national shredding services.
- Suppliers offer key performance indicators; see Shred America's Exhibit K and Stericycle's Exhibit L for details.
- Indemnification and limitation of liability vary by supplier; see the terms and conditions section of the value analysis toolkit.
- Detailed information about what to consider when converting to a new supplier can be found in the service review section of the value analysis toolkit.
- Stericycle is the Premier market share leader.
- Available direct: Shred America, Stericycle

Contracted Suppliers

Supplier	New Contract	Expiring Contract
 SHRED AMERICA PAPER SHREDDING PARTNERS	PP-SV-379	PP-SV-310
 Stericycle	PP-SV-381	PP-SV-224

Shred America is a veteran-owned business enterprise (VET).

Shred-it is a subsidiary of Stericycle.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 3 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Contracts with Shred America and Stericycle were extended and now expire Oct. 31, 2027. The contract with National Records Center (NRC) (PP-SV-382) was not extended and remains effective through Jan. 31, 2026.
- Reliance Information Consulting (RIC) has reduced its contract term, and agreement PP-SV-380 now expires March 18, 2025.



Hard Copy Document Shredding and Offsite Storage Services



Effective February 1, 2023 through October 31, 2027

Supplier Contact Information

- Shred America LLC: Ray Barry, 864.809.9111, ray@shredamerica.com
- Stericycle Inc.: Jen Charles, 513.560.9023, jen.charles@stericycle.com

Note: Supplier contact information is current as of Feb. 14, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Enterprise Content Management: Systems that help facilitate, store, organize, access and manage facilities' unstructured content, which includes forms, documents, emails, media, records, policies and other materials
- Equipment Recycling and eWaste Management Services: Liquidation and disposal services for excess medical equipment, including Web-enabled liquidation, as well as electronics and metal recycling
- Waste Management Products and Services: Waste removal, regulated medical waste disposal and recycling

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Landscaping and Grounds Maintenance Services



Effective November 1, 2021 through April 30, 2027

Products and Services Available

This category includes lawn, turf, golf courses, professional resort and tree care maintenance service and treatment companies. Services include consulting, design, build, installation, excavation, exterior maintenance, tree-care services, lawn care chemicals and weed control.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDf) is not required with either supplier due to single tier offerings.
- Member agreements are required with both suppliers to determine the scope of services. Members should create a Scope of Services (Exhibit G for BrightView; Exhibit I for Grounds Control) that they locally negotiate with the supplier. Exhibit A-3 Price List will be the document used to price out the locally negotiated rates for the services described within the Scope of Services. After Exhibit A-3 has been completed, member and supplier should sign and fax Exhibit A-3 to both supplier and Premier.

Aggregation Opportunities

Both suppliers allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

Agreements with both suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is locally negotiated.
- Financial analysis varies by service package.
- Grounds Control offers a 2% early payment discount.
- BrightView is the Premier market share leader.
- Available direct: BrightView, Grounds Control

Supplier Contact Information

- BrightView Landscapes LLC: Kelly Soliman, 614.302.1852, kelly.soliman@brightview.com
- Grounds Control USA: Kenny Jackson, 843.609.6055, kjackson@groundscontrolusa.net

Note: Supplier contact information is current as of September 5, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Parking, Shuttle and Valet Products and Services: Parking management (snow/ice removal, valet, concierge, wheelchair assistance/transportation, lot/garage security), design and layout
- Pest Elimination Services: Treatment and elimination of pests

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Sample request for quote: A sample request for quote document for landscaping and grounds maintenance services.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
BrightView	PP-SV-329	PP-SV-190
GROUNDS CONTROL USA your property, our priority	PP-SV-330	PP-SV-191

Grounds Control is a woman-owned business enterprise (WBE).

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update May 2026: All contracts in this category were extended and now expire April 30, 2027.



Medical Gas Pipeline Equipment, Service and Accessories



Effective February 1, 2026 through January 31, 2029

Products and Services Available

This category includes capital equipment that delivers gas throughout a facility. Subcategories include alarms, compressors, gauges, manifolds, outlets, regulators and pumps.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Ohio Medical and Sunset.
- PA/PMDF is not required with Boehringer due to a single tier offering.

Aggregation Opportunities

- Ohio Medical and Sunset allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Boehringer due to a single tier offering.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Boehringer and Sunset.
 - If Boehringer's manufacturing costs increase $\geq 20\%$, a price increase proportionate to the increase in seller's manufacturing cost may occur.
- Ohio Medical's pricing is firm for 12 months; then pricing may increase annually up to 4% in aggregate; if supplier's manufacturing costs increase by 15% or more, a price increase proportionate to the increase in seller's manufacturing cost may occur.
- Financial analysis reveals:
 - Boehringer's new agreement pricing has an overall 12.9% increase compared to its expiring agreement.
 - Ohio Medical's new agreement pricing has an overall 2.0% increase compared to its expiring agreement.
 - Sunset's new agreement pricing is flat compared to its expiring agreement.
 - A supplier comparison is not available because products do not cross. Boehringer's suction regulator is metal; Ohio Medical's suction regulator is plastic. Results from a 2012 Boehringer study show that while Boehringer acquisition may be higher than a competitor's acquisition cost, total life cycle cost (including re-purchases, service and clinical time) may be less with Boehringer in under one year.
- Boehringer offers no-charge assessments, installation and in-service as value-adds; see Exhibit I for details.
- If unable to supply products:
 - Ohio Medical will not reimburse the difference in substitute product costs.
 - Boehringer and Sunset will reimburse the difference in substitute product costs within 30 days of document submission.
- Sunset offers a 2% early payment discount.
- Boehringer has a \$50 minimum order requirement.
- Ohio Medical has a \$100 minimum order requirement.
- Sunset has a \$1,000 minimum order requirement for orders to Alaska and Hawaii.
- Boehringer and Ohio Medical have a large order threshold.
- Boehringer offers metal suction regulators and associated fittings and accessories.
- Ohio Medical offers air systems, alarms, blenders, compressors, flowmeters, gauges, manifolds, outlets, oxygen monitors, pumps, plastic suction regulators, vacuum systems and valves.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
BOEHRINGER	PP-FA-2199	PP-FA-1041
Ohio Medical	PP-FA-2198	PP-FA-1040
SUNSET	PP-FA-2197	PP-FA-2138

Boehringer and Sunset are small business enterprises (SBEs).

The current agreement with Bio-Med Devices (PP-FA-2046) expires Jan. 31, 2026.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 3 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Effective February 1, 2026 through January 31, 2029

Other Key Value and Terms (Continued)

- Sunset offers a [Microflow Microdial Flowmeter](#) used to supply supplementary oxygen to infants with bronchopulmonary dysplasia.
- Boehringer and Ohio Medical manufacture products in the United States.
- Boehringer and Ohio Medical are the Premier market share leaders.
- Available through distribution: Sunset Healthcare
- Available direct: Boehringer, Ohio Medical, Sunset Healthcare

Supplier Contact Information

- [Boehringer Laboratories LLC](#): Ed Pearlstein, 610.278.0900, epearlstein@boehringerlabs.com
- [Ohio Medical LLC](#): Peggy McNulty, 847.855.6320, peggy.mcnulty@ohiomedical.com
- [Sunset Healthcare Solutions Inc.](#): Lisa Iannazzone, 636.222.3134, lisa@sunsethcs.com

Note: Supplier contact information is current as of Aug. 1, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- [Bulk Oxygen](#): Bulk oxygen, carbon dioxide, hydrogen, nitrogen, nitrous oxide and other medical gases
- [Clinical Headwalls](#): Clinical headwall systems and wall-hanging accessories
- [Cylinder Gases](#): Rental purchases and associated services for cylinder gases
- [Therapeutic Gas](#): Pharmaceutical gases, such as xenon and nitric oxide, used for inhalation therapy to improve oxygenation
- [Ventilators](#): Intensive care, high frequency oscillatory, transport/portable, magnetic resonance imaging (MRI)-conditional and mass casualty ventilators, associated accessories and proprietary circuits

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Parking, Shuttle and Valet Products and Services



Effective September 1, 2025 through May 31, 2029

Products and Services Available

This category includes parking, shuttle bus and valet products and services associated with the management and logistics of commercial and office parking lots and parking garage structures. Products and services include access control equipment, revenue control equipment, precast garage solutions, automated car parking lift systems, system design/layout, procurement and installation, facility maintenance (daily cleaning, pressure washing, power sweeping, repairs, paving, striping, resurfacing, seasonal services [ice/snow removal]), parking management (attendants, operations, traffic control, claims processing), parking and shuttle bus services (transportation, curbside management, wheelchair assist/transport, valet, concierge, shuttle fleet management) and parking management software solutions.

This category was previously sourced as Parking Management Equipment and Services.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDf) is required at **all tiers** with E&B and SP Plus.
- A member agreement is required with all suppliers to determine scope of service.

Aggregation Opportunities

E&B and SP Plus allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- E&B's pricing is firm for 12 months; then labor hour fees may increase annually proportionate to labor costs; management fees may increase annually up to 0.25%.
- SP Plus' discounts off list price are firm for the term of the agreement.
- Financial analysis reveals:
 - E&B's new agreement pricing has an overall 18.6% increase compared to its expiring agreement due to increased labor rates.
 - SP Plus's new agreement discounts off list price are flat compared to its expiring agreement.
 - Due to the customizable nature of this category, a supplier comparison is not available.
- E&B offers a no-charge parking equipment analysis and no-charge logistics planning and traffic assessments; see Exhibit I for details.
- SP Plus offers no-charge SP+ insight analytics, consulting services, master planning and equipment acquisition assistance as value-adds; see Exhibit I for details.
- E&B is the Premier market share leader.
- Available direct: E&B, SP Plus

Contracted Suppliers

Supplier	New Contract	Expiring Contract
E&B Parking 	PP-FA-2193	PP-FA-1009
	PP-FA-2194	PP-FA-1012

E&B Parking is a division of Towne Park.

Current agreements with First Class Valet (PP-FA-1008), Powerhouse (PP-FA-1010), Premium Parking (PP-FA-1011) and ZipBy (PP-FA-1013) expire Aug. 31, 2025.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Parking, Shuttle and Valet Products and Services



Effective September 1, 2025 through May 31, 2029

Supplier Contact Information

- E&B Parking Services Inc.: Michael Sachs, 732.539.6676, msachs@townepark.com
- SP Plus Corporation: Brett Munkel, 770.845.6180, bmunkel@spplus.com

Note: Supplier contact information is current as of Aug. 15, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Environmental and Facility Management Services: Third-party outsourcing of environmental services, laundry and dry cleaning, facility maintenance, construction services, emergency response consultation and patient transportation
- Landscaping and Grounds Maintenance Services: Grass mowing, plant pruning, edging, seasonal coloring, water management, irrigation winterizing and summarizing and tree-care services (removal, preservation, cabling and bracing)
- Ride Sharing Services: On-demand service providers that transport passengers by vehicle

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Patient Beds, Mattresses and Therapeutic Surfaces – Purchase



Effective March 1, 2025 through February 29, 2028

Products and Services Available

This category includes frames, replacement mattresses, mattress overlays (egg crates, alternating pressure pads, low air loss, and static air overlay products) and therapeutic surfaces for critical care beds, birthing beds, low beds, medical-surgical beds, bariatric beds and accessories. This category also includes hospital-grade cribs, youth beds, bassinets, enclosures, and accessories designed specifically for use in the pediatric population.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with LINET, Stryker and Trinity Guardion.
- PA/PMDF is required at **all tiers** with Hill-Rom.
 - SERVinity service contract is optional; See Exhibit M for details.
- A PMDF/PA is not required with Novum Medical due to a single tier offering.

Aggregation Opportunities

- Hill-Rom allows aggregation for multi-facility systems and established networks of facilities with the ability to influence purchasing decisions
- LINET, Novum Medical, Stryker and Trinity Guardion allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

- Hill-Rom's agreement is available to acute and long-term care facilities.
- LINET and Novum Medical's agreements are available to acute care, non-acute healthcare, non-healthcare, including business and industry, retail pharmacies and durable medical equipment suppliers.
- Stryker's agreement is available to acute care, non-acute healthcare and non-healthcare.
- Trinity Guardion's agreement is available to select classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with LINET, Novum Medical and Trinity Guardion.
- Pricing is firm for 12 months with Hill-Rom and Stryker.
 - Hill-Rom's pricing may increase annually by a weighted average up to 3% or the change in the Producer Price Index, whichever is less.
 - Stryker's pricing may increase annually up to a 3% weighted average
- Financial analysis reveals:
 - Hill-Rom's new agreement pricing has an overall 2.4% increase compared to its expiring agreement.
 - LINET's new agreement pricing has an overall 1.4% increase compared to its expiring agreement.
 - Novum Medical's new agreement pricing offers an overall 1.6% savings compared to its Cribs, Bassinets, Youth Beds and Related Products agreement.
 - Stryker's new agreement pricing has an overall 1.5% increase compared to its expiring agreement.
 - Trinity Guardion's new agreement pricing has an overall 2.8% increase compared to its expiring agreement.
 - Hill-Rom is the low-cost supplier on crossed items according to pricing scenarios.

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
 Hillrom	PP-NS-2054	PP-NS-1577
 LINET	PP-NS-2055	PP-NS-1576
 NOVUM Medical Products	PP-NS-1581*	PP-MM-715
 stryker	PP-NS-2056	PP-NS-1578
 TRINITY GUARDION	PP-NS-2057	PP-NS-1867

Novum Medical is a small business enterprise (SBE).

The current agreement with Turn Medical (PP-NS-1637) expires February 28, 2025.

*Novum Medical's agreement (PP-NS-1581) was previously available in the Cribs, Bassinets, Youth Beds and Related Products category and was effective April 1, 2022.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Patient Beds, Mattresses and Therapeutic Surfaces – Purchase



Effective March 1, 2025 through February 29, 2028

Other Key Value and Terms (Continue)

- Novum Medical has a purchase volume rebate as a value-add; see Exhibit I for details.
- Trinity Guardian offers implementation planning, laundry and Soteria Ecosystem™ as value-adds; see Exhibit I for details.
- If unable to supply products:
 - Hill-Rom and Stryker will not offer payment for the difference in substitute product costs.
 - LINET, Novum Medical and Trinity Guardian will provide payment for the difference in substitute product costs within 30 days of document submission.
- LINET, Novum Medical and Trinity Guardian offer early payment discounts.
- Hill-Rom has software license graft and general service terms and conditions information; see Exhibits K and L for details.
- Hill-Rom has a late payment penalty.
- Novum Medical and Trinity Guardian have large order thresholds.
- Available through distribution: Novum Medical.
- Available direct: Hill-Rom, LINET, Novum Medical, Stryker, Trinity Guardian

Supplier Contact Information

- Hill-Rom Company Inc.: Jon Pitts, 402.547.9809, jon_pitts@baxter.com
- Linet Americas Inc.: Stephanie Cavanaugh, 704.941.3292, stephanie.cavanaugh@linetamericas.com
- Novum Medical Products: Thomas Kosmowski, 716.759.7200, tkosmowski@novummed.com
- Stryker Sales LLC dba Stryker Medical: Ed Harris, 941.234.8699, ed.harris@stryker.com
- Trinity Guardian Inc.: Bruce Rippe, 812.932.2602, brippe@trinityguardion.com

Note: Supplier contact information is current as of May 31, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Patient Beds, Mattresses and Therapeutic Surfaces – Rental: Frames, mattresses and therapeutic surfaces for critical care beds, birthing beds, low beds, medical surgical beds, bariatric beds and accessories for rental
- Patient Lifts: Mechanical devices used to assist healthcare workers in transferring patients from one location to another when a patient is unable to actively assist with the transfer or complete the transfer on their own
- Patient Lateral Transfer Devices: Non-mechanical lateral patient transfer products specifically designed to transfer patients side-to-side from one location to another
- Skin Breakdown Prevention Products: Heel protectors, protective boots, elbow protectors, bed positioners, turn-and-position systems, wheelchair cushions and foot drop prevention aids

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Hospital Equipment Tipping Point Calculator: This file helps you determine whether to repair your current piece of equipment or purchase a new one.



Patient Beds, Mattresses and Therapeutic Surfaces – Rental



Effective March 1, 2022 through February 29, 2028

Products and Services Available

This category includes frames, mattresses, mattress overlays (egg crates, alternating pressure pads, low air loss and static air overlay products) and therapeutic surfaces for critical care beds, birthing beds, low beds, medical-surgical beds, bariatric beds and accessories for rental.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDf) or electronic price activation (PA) is required at Tier 2 or higher with Agiliti, Arjo, Custom Medical, Freedom Medical/US Med-Equip and Turn Medical.
- A Participating Member Designation Form (PMDf) or electronic price activation (PA) is required at all tiers with Hillrom.

Aggregation Opportunities

- Aggregation is allowed for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities with Agiliti, Arjo, Custom Medical, Freedom Medical/US Med-Equip and Turn Medical.
- Aggregation is allowed for multi-facility systems and established networks of facilities that have the ability to influence purchasing decision with Hillrom.

Class of Trade

- Agreements with Arjo, Custom Medical, Freedom Medical/US Med-Equip and Turn Medical are available to acute care, non-acute healthcare, non-healthcare, including business and industry, retail pharmacies and durable medical equipment suppliers.
- Agiliti's agreement is available to acute and non-acute healthcare facilities.
- Hillrom's agreement is available to acute care and long-term care facilities.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Agiliti, Custom Medical, Freedom Medical/US Med-Equip and Turn Medical.
- Pricing is firm for 12 months with Arjo, effective March 1, 2025.
- Pricing is firm for 12 months with Hillrom; thereafter Hillrom may increase prices once by a weighted average of $\leq 3\%$ or the change in the Producer Price Index, whichever is less.
- Financial analysis reveals that effective March 1, 2025:
 - Agiliti's extended agreement pricing has an overall 1.9% increase compared to its current agreement.
 - Arjo's extended agreement pricing is flat compared to its current agreement.
 - Custom Medical's extended agreement pricing is flat compared to its current agreement.
 - Freedom Medical/US Med-Equip's extended agreement pricing offers an overall 0.5% savings compared to its current agreement.
 - Hillrom's extended agreement pricing is flat compared to its current agreement.
 - Turn Medical's extended pricing has an overall 3.0% increase compared to its current agreement.

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
	PP-NS-1562	PP-MM-712
	PP-NS-1563	PP-MM-709
	PP-NS-1564	PP-MM-710
	PP-NS-1565	PP-MM-708
	PP-NS-1566	PP-MM-707
	PP-NS-1638	New

US Med-Equip is a small business enterprise (SBE).

*Freedom Medical was [acquired](#) by US Med-Equip in 2022.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- All contracts in this category were extended and now expire February 29, 2028.
- Sizewise has reduced its contract term, and agreement PP-NS-1567 now expires August 1, 2024. Sizewise products can now be found on Agiliti's agreement, PP-NS-1532.
- Turn Medical has been added to this category with a Breakthrough Technology agreement effective July 1, 2022.



Patient Beds, Mattresses and Therapeutic Surfaces – Rental



Effective March 1, 2022 through February 29, 2028

Other Key Value and Terms (Continued)

- Financial analysis reveals that effective March 1, 2025:
 - According to pricing scenarios, Agiliti is the low-cost supplier on bariatric beds and non-powered therapeutic surfaces, Freedom Medical/US Med-Equip is the low-cost supplier on medical-surgical beds and acute care beds.
- Arjo and Freedom Medical/US Med-Equip offer value adds.
- Agiliti and Arjo have minimum order requirements.
- Agiliti offers grandfathering of current pricing for members purchasing on agreement, PP-NS-1567.
- Custom Medical and Freedom Medical/US Med-Equip offer an early payment discount.
- Hillrom has a late payment penalty.
- Available through distribution: Arjo, Custom Medical, Turn Medical
- Available direct: Agiliti, Freedom Medical/US Med-Equip, Hillrom, Turn Medical

Supplier Contact Information

- Agiliti Health Inc.: Tony LaCroix, 706.414.8145, tony.lacroix@agilitihealth.com
- Arjo Inc.: George Cramer, 704.614.2201, george.cramer@arjo.com
- Midtown Investments LLC dba Custom Medical Solutions: Jason Richardson, 610.829.1069, jrichardson@custommedicalsolutions.com
- US Med-Equip LLC: James Duvall, 877.677.7767, jduvall@usmedequip.com
- Hill-Rom Company Inc.: Jon Pitts, 402.547.9809, jon_pitts@baxter.com
- Turn Medical LLC: Steven Negri, 602.757.5867, steven.negri@turnmedical.com

Note: Supplier contact information is current as of June 2, 2026. For up-to-date contact information, see the supplier's detail tab in Supply Chain Advisor.

Related Categories

- Patient Beds, Mattresses and Therapeutic Surfaces – Purchase: Frames, replacement mattresses, mattress overlays (egg crates, alternating pressure pads, low air loss and static air overlay products), therapeutic surfaces and accessories for critical care beds, birthing beds, low beds, medical surgical beds and bariatric beds
- Patient Lifts: Mechanical devices used to assist healthcare workers in transferring patients from one location to another when a patient is unable to actively assist with the transfer or complete the transfer on their own
- Patient Lateral Transfer Devices: Non-mechanical lateral patient transfer products specifically designed to transfer patients side-to-side from one location to another
- Skin Breakdown Prevention Products: Heel protectors, protective boots, elbow protectors, bed positioners, turn-and-position systems, wheelchair cushions and foot drop prevention aids

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Pest Elimination Services



Effective March 1, 2023 through January 31, 2028

Products and Services Available

This category includes the treatment, control and elimination of pests including, but not limited to, bedbugs, cockroaches, termites, rats, ants, mice, flies, spiders, rodents, birds, stinging pests, mosquitoes and occasional/seasonal invaders. This category also includes traditional pesticide solutions, green pesticide solutions and integrated pest management services.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDf) or electronic price activation (PA) is required at Tier 2 or higher with Orkin.
- A PMDF/PA is required at Abell Pest Control's single tier.
- A PMDF/PA is not required with Rentokil due to a single tier offering.
- A member agreement is required with all suppliers to determine scope of service.

Aggregation Opportunities

- Orkin allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Abell Pest Control and Rentokil due to single tier offerings.

Class of Trade

Agreements are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing with Abell Pest Control and Rentokil is locally negotiated.
- Orkin's pricing is firm for the term of the agreement.
- Financial analysis reveals:
 - Orkin's new agreement pricing is between 5% savings to 22% increase compared to its expiring agreement.
 - Rentokil's new agreement pricing is flat compared to its expiring agreement.
 - Due to the customizable nature of this category, a supplier comparison is not available.
- Orkin has a 360 satisfaction guarantee, reimbursement guarantee and complimentary membership to the Association for the Healthcare Environment as a value-add; see Exhibit I for details.
- Orkin offers a 2% early payment discount.
- Abell offers coverage in Florida, Indiana, Michigan and Ohio.
- Orkin and Rentokil offer national coverage.
- Orkin is the Premier market share leader.
- Available through distribution: Orkin, Rentokil
- Available direct: Abell Pest Control, Orkin, Rentokil

Supplier Contact Information

- Abell Pest Control: Gordon Taylor, 248.623.7268, gtaylor@abellgroup.com
- Orkin LLC: Robb Rebisa, 404.822.6662, rrebisa@rollins.com
- Rentokil North America Inc.: Steve Justice, 321.287.8929, steve.justice@rentokil.com

Note: Supplier contact information is current as of Aug. 15, 2025. For up-to-date contact information, see Supply Chain Advisor.

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
	COND-0036	COND-0036**
	PP-SV-388	PP-SV-259
	PP-SV-389	PP-SV-261 PP-SV-260*

*Rentokil [acquired](#) Terminix in October 2022.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

**Abell Pest Control was added to the category effective Aug. 1, 2025. This agreement was previously available only to Conductiv members and is now available to all Premier members.

Update December 2025: All contracts in this category were extended and now expire Jan. 31, 2028.



Effective March 1, 2023 through January 31, 2028

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Postage Meters and Mailing Systems



Effective June 1, 2024 through October 31, 2030

Products and Services Available

This category includes postage meters and mailing systems licensed by the United States Postal Service.

How to Operationalize this Agreement

- A Participating Member Designation Form (PMDf) or electronic price activation (PA) is not required with Quadient.
- A member agreement for leased products is required.
- A maintenance agreement for purchased products is optional.

Aggregation Opportunities

Aggregation is not applicable due to Quadient's single tier offering.

Class of Trade

Quadient's agreement is available to all classes of trade listed in Premier's membership roster.

Other Key Value and Terms

- Quadient's pricing is firm for 36 months; then pricing may increase annually up to 10% in aggregate.
- Financial analysis reveals Quadient's new agreement pricing has an overall 13.7% increase compared to its expiring agreement.
- Quadient offers a complimentary communications assessment as a value-add; see Exhibit I for details.
- If unable to supply products, Quadient will not reimburse the difference in substitute product costs.
- Pitney Bowes is the Premier market share leader.
- Available direct: Quadient

Supplier Contact Information

Quadient Inc.: Brian Westrick, 470.776.1917, b.westrick@quadient.com

Note: Supplier contact information is current as of January 1, 2024. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Inbound and Outbound Freight: Freight services including next day, second day, express, ground and international for members across the U.S., Puerto Rico and Canada
- Managed Print Services, Devices and Accessories: Equipment, accessories and professional services used to execute and manage costs and efficiencies of printing, copying, faxing and scanning of electronic and paper images via a device

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

Contracted Supplier

Supplier	New Contract	Expiring Contract
quadient	PP-FA-2075	PP-FA-871

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Quadient's contract was extended and now expires Oct. 31, 2030.
- Pitney Bowes reduced its contract term, and agreement PP-FA-2076 now expires Dec. 31, 2024.



Effective May 1, 2025 through April 30, 2028

Products and Services Available

This category includes canisters designed for the safe containment of sharps medical waste, including mixed waste containers for pharmacy waste, chemotherapy waste and biohazard waste that are meant to be disposable and related accessories such as wall mountings and brackets.

How to Operationalize this Agreement

Electronic price activation (PA) or a Participating Member Designation Form (PMDf) is required at Tier 2 or higher with Cardinal Health.

Aggregation Opportunities

Cardinal Health allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

Cardinal Health's agreement is available to select healthcare classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- Pricing is firm for 12 months with Cardinal Health; then pricing may increase annually up to 7%, proportionate to the aggregate cost increase to acquire, manufacture or supply products.
- Financial analysis reveals Cardinal Health's new agreement pricing offers an overall 7.1% savings compared to its expiring agreement.
- If unable to supply products, Cardinal Health will provide payment for up to 10% of the difference in substitute product costs for six months.
- Available through distribution: Cardinal Health

Supplier Contact Information

Cardinal Health 200 LLC: Kevin Dickemper, 618.741.5119, kevin.dickemper@cardinalhealth.com

Note: Supplier contact information is current as of April 8, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- **Instrument Containers:** Containers used for storage and sterilization of surgical instruments
- **Waste Management Products and Services:** Consulting, waste audits, collection, hauling, incineration, landfill, pharmaceutical disposal, regulated medical waste disposal, reusable sharps container services, recycling, bioremediation and other waste streams

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- **Executive summary:** A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- **Value analysis toolkit:** A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- **Product cross reference (now available in the Reports tab of SCA):** A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.

Contracted Supplier

Supplier	New Contract	Expiring Contract
 CardinalHealth™	PP-NS-2084	PP-NS-1342

Current agreement with BD (PP-NS-1343) expires April 30, 2025.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Effective March 1, 2024 through February 28, 2027

Products and Services Available

This is a *new* Premier category. It includes subscription-based software applications for support service departments to improve daily operational efficiencies.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with Four Tower and Kahua.
- A PMDF/PA is not required with Essity, FreightTrain or Trescope due to single tier offerings.
- A member agreement is required with all suppliers to determine scope of service.

Aggregation Opportunities

- Four Tower allows aggregation for multi-facility systems.
- FreightTrain and Kahua allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Essity and Trescope due to single tier offerings.

Class of Trade

- Agreements with Four Tower, FreightTrain, Kahua and Trescope are available to acute care, non-acute healthcare, non-healthcare, including business and industry, retail pharmacies and durable medical equipment suppliers.
- Essity's agreement is available to acute care, non-acute healthcare, non-healthcare, including business and industry, and retail pharmacies.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Essity, Four Tower, Kahua and Trescope.
- FreightTrain's pricing is firm for 12 months; then pricing may increase once up to 5%.
- Financial analysis reveals:
 - Essity's new agreement pricing offers a 9.1% discount off list price.
 - Four Tower's new agreement pricing offers up to a 72.7% discount off list price.
 - FreightTrain's new agreement pricing offers a 7.7% discount off list price.
 - FreightTrain's new agreement pricing is flat for single project annual subscription fees and offers a 13.4% savings for multiple project annual subscription fees compared to its expiring Supply Chain Visibility and Resiliency Software agreement.
 - Kahua's new agreement pricing offers up to a 15% discount off list price.
 - Trescope's new agreement pricing offers a 2.7% discount off list price.
 - Due to the differences in software solutions, a supplier comparison is not available.
- FreightTrain and Trescope offer a 2% early payment discount.
- Four Tower has a minimum order requirement of five licenses.
- Available direct: Essity, Four Tower, FreightTrain, Kahua, Trescope

Contracted Suppliers

Supplier	New Contract	Expiring Contract
 essity	PP-FA-2082	New
 Four Tower	PP-FA-2085	New
 FreightTrain	PP-FA-2084	PP-SV-405*
 kahua	PP-FA-2086	New
 TR:SCOPE	PP-FA-2081	New

Trescope is a woman-owned business enterprise (WBE).

* FreightTrain's solutions were previously found in Premier's Supply Chain Visibility and Resiliency Software category.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update November 2024: Omnigo has reduced its contract term, and agreement PP-FA-2083 now expires December 19, 2024.



Effective March 1, 2024 through February 28, 2027

Supplier Contact Information

- Essity Professional Hygiene North America LLC: Andy Biesanz, 612.263.4597, andy.biesanz@essity.com
- Four Tower LLC: Brett Bloch, 832.260.8469, b.bloch@4-tower.com
- FreightTrain LLC: Scott Jennings, 979.575.7083, sjennings@freighttrain.com
- Kahua Inc.: Craig Peeples, 678.983.3520, cpeeples@kahua.com
- Trescope Inc.: Letto Thomas, 832.559.0567, letto@trescope.com

Note: Supplier contact information is current as of June 28, 2024. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Asset Tracking and Management Solutions: Hardware, software and services used to locate and/or track tags wirelessly and accurately using radio frequency identification (RFID) to help organizations improve productivity, efficiency, safety and quality
- Enterprise Content Management: Systems that help facilitate, store, organize, access and manage facilities' unstructured content, which includes forms, documents, emails, media, records, policies and other materials
- Environmental and Facility Management Services: Third-party outsourcing of environmental services, laundry and dry cleaning, facility maintenance, construction services, emergency response consultation and patient transportation
- Facilities Management and Environmental Services Consulting: Suppliers that help develop and maintain services that support and improve the efficiency of facilities operations
- Fire and Life Safety Products: Products designed to protect and facilitate the emergency evacuation of a building
- Paper and Janitorial Supply Distribution: Distributors who provide products, services and training in the janitorial and sanitary supply arena
- Paper Towels, Tissues and Dispensers: Paper towels, tissues and related dispensers
- Soaps, Lotions and Waterless Hand Rinses: Cleansing products, such as alcohol rubs, hand rinses, foams, sprays and lotions, as well as lotions that are intended for moisturizing purposes only
- Supply Chain Visibility and Resiliency Software: Supply chain software that can improve operational efficiency, provide visibility throughout the supply chain process and manage freight while delivering supply chain savings

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Capvian: Industry-leading design-to-procure solution set for capital equipment, including capital equipment planning, capital analytics and capital sourcing support.



Effective June 1, 2026 through May 31, 2031

Products and Services Available

This category includes pharmaceutical gases, such as xenon and nitric oxide, used for inhalation therapy to improve oxygenation for pediatrics and adults. These gases can help patients with persistent pulmonary hypertension of the newborn (PPHN), hypoxic respiratory failure, acute and chronic cardiopulmonary conditions, depression, stress, headaches and chronic exhaustion syndrome.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is not available with Airgas or VERO Biotech.
- PA/PMDF is required at Tier 2 with Beyond Air.
- A member agreement is required with all suppliers to determine scope of service.

Aggregation Opportunities

- Aggregation is not applicable with Airgas due to a single tier offering.
- Beyond Air does not allow aggregation.
- VERO Biotech allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

- Airgas' agreement is available to all classes of trade listed on Premier's membership roster; non-healthcare facilities, retail pharmacies, home medical equipment and durable medical equipment pricing may vary; members must provide proof they fulfilled licensing and permitting requirements to purchase products.
- Beyond Air's agreement is available to all classes of trade listed on Premier's membership roster.
- VERO Biotech's agreement is available to hospitals, physician offices and surgery centers; see Exhibit B-2 for details.

Other Key Value and Terms

- Airgas' pricing on Exhibit A-3a is locally negotiated based on patient volumes and usage times; equipment replacement cost pricing on Exhibit A-3b is firm for 12 months; then pricing may increase annually up to 7% per line item.
- Beyond Air's pricing is firm for the term of the agreement.
- VERO Biotech's GENOSYLE pricing is firm for the term of agreement; NOXIVENT and NOxBOXi pricing is firm for 12 months; then pricing may increase annually up to 4% per line item based on the Consumer Price Index.
- Financial analysis reveals:
 - Airgas' pricing is locally negotiated.
 - VERO Biotech's new agreement pricing is flat compared to its expiring agreement.
 - Due to the customizable nature of this category (patient volumes, usage times, etc.), a supplier comparison is not available.
- Beyond Air offers no-charge accessories and an unlimited pricing model as value-adds; see Exhibits A-3 and I for details.
- VERO Biotech offers dedicated support and new customer training as value-adds; see Exhibit I for details.
- If unable to supply products:
 - Airgas will not reimburse the difference in substitute product costs.
 - Beyond Air and VERO Biotech will reimburse the difference in substitute product costs within 30 days of document submission.
- VERO Biotech offers a 2% early payment discount.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2208	PP-FA-2157
	BT-FA-022	BT-FA-022*
	PP-FA-2210	PP-FA-1001 PP-FA-895

*Beyond Air's Breakthrough Technology agreement was effective Aug. 1, 2025.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update June 2026: VERO Biotech acquired Linde's therapeutic gas products and services. All Linde therapeutic products and services have moved over to VERO Biotech's agreement. Linde's agreement (PP-FA-895) was terminated March 17, 2026.



Effective June 1, 2026 through May 31, 2031

Other Key Value and Terms (Continued)

- Airgas does not have a minimum order requirement for acute classes of trade; classes of trade other than acute care may be subject to a minimum order requirement.
- With Beyond Air, member must commit to a minimum annual quantity of billable hours and a minimum quantity of LungFit PH devices via their tier selection.
- Member agreements with all suppliers are evergreen; to terminate an agreement:
 - With Airgas, member must provide 90 days' notice.
 - With Beyond Air, member must provide 90 days' notice.
 - With VERO Biotech, member can terminate the agreement immediately upon written notice if VERO breaches its debarment or exclusion warranty; or upon 30 days' notice if there is a breach of the service warranty that is not cured within the notice period; or upon 90 days' notice if VERO notifies member of an increase to the annual fee or pricing and member objects within 30 days of receiving such notice; termination without cause is locally negotiated in the member agreement.
- All suppliers manufacture products in the United States.
- VERO Biotech is the Premier market share leader.
- Available direct: Airgas, Beyond Air, VERO Biotech

Supplier Contact Information

- Airgas Therapeutics LLC: Troy Fowler, 512.417.9803, troy.fowler@airgas.com
- Beyond Air Inc.: Sean Donnelly, 631.525.2573, sdonnelly@beyondair.net
- VERO Biotech LLC: Kyle Galenski, 877.337.4118, kyle.galenski@vero-biotech.com

Note: Supplier contact information is current as of June 4, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Bulk Oxygen and Other Gases: Bulk gases, such as oxygen, carbon dioxide, hydrogen, nitrogen and nitrous oxide, that are stored outside of the facility and piped into the facility for use
- Cylinder Gases: Gases, such as helium, nitrogen, liquid oxygen, nitrous oxide and other specialty gases, that are provided to the facility by a supplier in a cylinder
- Respiratory Therapy portfolio: Products, services and distribution for respiratory therapy medication delivery and bronchial hygiene, disposables and devices

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Breakthrough Technology supplier addition: A PDF update document providing information about new suppliers added to the category.



Air Filtration Products



Effective September 1, 2024 through August 31, 2027

Products and Services Available

This category includes air filtration products used to assist in the heating, ventilation and air conditioning (HVAC) systems' air quality purification and control processes through the use of microfiber filtration materials. Products include air filters (high efficiency, dust control, gas and diesel phase filtration) and capital equipment (dust contamination collection, housing units and bag in/out products).

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with AFS, Camfil and Koch.
- PA/PMDF is not required with AAF or MANN+HUMMEL due to single tier offerings.

Aggregation Opportunities

- AFS, Camfil and Koch allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
 - With Camfil, facilities must independently commit to market share requirements.
- Aggregation is not applicable with AAF or MANN+HUMMEL due to single tier offerings.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm for 12 months with AFS, AAF, Koch and MANN+HUMMEL.
 - AFS' pricing may increase annually up to 7% in aggregate.
 - AAF's pricing may increase annually up to the average percent change of Consumer Price Index.
 - Koch's pricing may increase annually up to 5% in aggregate.
 - MANN+HUMMEL's pricing may increase annually up to 5.5% in aggregate.
- Pricing is firm for the term of agreement with Camfil unless there is an unusual increase in cost; if supplier's manufacturing costs increase by 15% or more, a price increase proportionate to the increase in seller's manufacturing cost may occur.
- Financial analysis reveals:
 - AAF's new agreement pricing has an overall 0.6% increase compared to its expiring agreement.
 - Camfil's new agreement pricing has an overall 11.1% increase compared to pricing from its 2022 agreement.
 - Koch's new agreement pricing has an overall 23.4% increase compared to its expiring agreement.
 - MANN+HUMMEL's new agreement pricing has an overall 20.9% increase compared to Tri-Dim's expiring agreement.
 - AFS is the low-cost supplier according to pricing scenarios.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2110	New
	PP-FA-2111	PP-FA-888
	PP-FA-2230	PP-FA-889*
	PP-FA-2112	PP-FA-891
	PP-FA-2109	PP-FA-894

*Camfil's previous agreement (PP-FA-889) expired Aug. 31, 2024.

Agreements with Clean Rooms (PP-FA-890) and QleanAir (PP-FA-892) expired Aug. 31, 2024.

Tri-Dim and Pamlico Air are [subsidiaries](#) of MANN+HUMMEL.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Camfil was added to the category effective April 15, 2026.
- Air Filter Systems' (AFS') contract term was reduced due to low contract utilization, and agreement PP-FA-2110 now expires June 30, 2026.



Effective September 1, 2024 through August 31, 2027

Other Key Value and Terms (Continued)

- If unable to supply products:
 - Camfil and Koch will not reimburse the difference in substitute product costs.
 - AFS, AAF and MANN+HUMMEL will reimburse the difference in substitute product costs within 30 days of document submission.
- AFS, Koch and MANN+HUMMEL offer an early payment discount.
- AAF has a \$75 minimum order requirement.
- AAF is the Premier market share leader.
- Available through distribution: AAF, Koch, MANN+HUMMEL
- Available direct: AFS, Camfil, AAF, Koch, MANN+HUMMEL

Supplier Contact Information

- Air Filter Systems (AFS) LLC: Pablo Carpenter, 803.570.0324, pcarpenter@myafsva.com
- American Air Filter Company Inc. dba AAF International: Brian Abel, 817.988.4022, babel@aafintl.com
- Camfil USA Inc.: Paul Corbett, 408.931.5241, paul.corbett@camfil.com
- Koch Filter Corporation: Mitchell Goss, 502.634.4796, mitchell.goss@kochfilter.com
- MANN+HUMMEL Air Filtration Americas Inc.: Mary Kate Hardee, 919.272.7388, marykate.hardee@mann-hummel.com

Note: Supplier contact information is current as of April 29, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Energy Services: Procurement, Efficiency and Renewable: Performance-based contracts that aim to achieve budget-neutral methods of funding facilities improvements, whereby downstream savings offset investment costs
- HVAC Equipment, Controls and Services: Chillers, air handlers, condensing units, roof top units, generator sets, control systems, maintenance and services
- Maintenance, Repair and Operations: Distribution of maintenance, repair and operations (MRO) products

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Digital resource page: A supplemental digital resource page that contains detailed information about specific categories. Resources, such as best practices, case studies and supplier-submitted materials, are included.



Batteries and Battery Products



Effective December 1, 2021 through November 30, 2027

Products and Services Available

This category includes batteries and battery products, including rechargeable, non-rechargeable, disposable, button cell, uninterruptible power supply (UPS) and specialty medical batteries.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 with S2S Global.
- A PMDF/PA is not required with Duracell or Energizer due to single tier offerings.

Aggregation Opportunities

- S2S Global allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Duracell or Energizer due to single tier offerings.

Class of Trade

- Agreements with Energizer and S2S Global are available to all classes of trade listed on Premier's membership roster.
- Duracell's agreement is available to acute care, non-acute healthcare and durable medical equipment suppliers.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Duracell and S2S Global.
- Energizer's pricing is firm for 12 months; then pricing may increase annually.
- Financial analysis reveals:
 - Duracell's extended agreement pricing has an overall unweighted 9.35% increase compared to its current agreement.
 - Energizer's extended agreement pricing has an overall unweighted 2.96% increase compared to its current agreement.
 - S2S Global's extended agreement pricing has an overall weighted 20.0% increase compared to its current agreement.
 - S2S Global is the low-cost supplier on crossed items.
- Energize and S2S Global are Premier market share leaders.
- Available through distribution; Duracell, Energizer, S2S Global
- Available direct: S2S Global

Supplier Contact Information

- Duracell Industrial Operations: Greg DeRosa, 727.612.1363, derosa.g@duracell.com
- Energizer LLC: Matt Hebert, 260.449.0347, matthew.hebert@energizer.com
- Prestige Ameritech Ltd dba S2S Global: Frank Speiden, 502.727.8227, frank_speiden@s2s-global.com

Note: Supplier contact information is current as of March 2, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Medical and Surgical Products Distribution: Distribution of medical and surgical products, intravenous (IV) therapy items, janitorial and sanitation materials, suture and endomechanical products and private label goods
- Office Supplies and Business Services: Distribution of routine office supplies, paper, toner, furniture, janitorial and sanitation supplies and associated business services

Contracted Suppliers

Supplier	New Contract	Expiring Contract
DURACELL	PP-FA-948	PP-MM-685
Energizer	PP-FA-949	PP-MM-684 PP-MM-687*
S2S GLOBAL	PP-FA-950	PP-MM-688

*Energizer [acquired](#) Rayovac in 2019.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update February 2026: All contracts in this category were extended and now expire Nov. 30, 2027.



Batteries and Battery Products



Effective December 1, 2021 through November 30, 2027

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Product cross reference (*now available in the Reports tab of SCA*): A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.

NOT FOR DISTRIBUTION



Ceiling Tiles, Panels and Systems



Effective September 1, 2025 through January 31, 2030

Products and Services Available

This category includes ceiling structural suspension systems, decorative and acoustical ceiling tiles and associated materials.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at USG's single tier.
- PA/PMDF is not required with Armstrong or Rockfon due to single tier offerings.

Aggregation Opportunities

Aggregation is not applicable with Armstrong, Rockfon or USG due to single tier offerings.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm for 12 months with Armstrong and USG.
 - Armstrong's ceiling products pricing may increase annually up to 10% in aggregate; grid products pricing may increase annually up to 6.5% in aggregate.
 - Rockfon's pricing may increase annually up to 4% in aggregate.
- USG's pricing is firm for the term of the agreement.
- Financial analysis reveals:
 - Armstrong's new agreement pricing has an overall 10.0% increase on ceiling products and 6.5% increase on grid products compared to its expiring agreement.
 - Due to tile variations, materials, sizes, styles and special order options, a supplier comparison is not available.
- If unable to supply products:
 - Armstrong and USG will reimburse the difference in substitute product costs within 30 days of document submission.
 - Rockfon will not reimburse the difference in substitute product costs.
- Armstrong is the Premier market share leader.
- Available through distribution: Armstrong, Rockfon, USG

Supplier Contact Information

- Armstrong World Industries Inc.: Hedda Metzler, 717.209.2793, hmmetzler@armstrongceilings.com
- Roxul USA Inc. dba Rockfon: Jonathan Ram, 469.559.4759, jon.ram@rockfon.com
- USG Interiors LLC: John Funes, 312.436.5841, jfunes@usg.com

Note: Supplier contact information is current as of April 1, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Category

Maintenance, Repair and Operations: Distribution of maintenance, repair and operations (MRO) products

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
 Armstrong CEILING	PP-FA-2175	PP-FA-1024
 Rockfon	PP-FA-2176	New
 USG	PP-FA-2177	New

The current agreement with CertainTeed (PP-FA-1023) expires Aug. 31, 2025.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Cellular and Public Safety DAS and ERRCS Solutions



Effective February 1, 2026 through January 31, 2031

Products and Services Available

This is a *new* Premier category. This category includes cellular and public safety distributed antenna system (DAS) and emergency responder radio communication system (ERRCS) solutions designed to enhance in-building, wireless networks and communications by amplifying signal strength and expanding wireless coverage where connectivity may be compromised due to building characteristic limitations, high-capacity user environments or other network-constraining circumstances.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at **all tiers** with Airwavz and Boingo.
- PA/PMDF is not required with CTS, Cook & Boardman, EWS and JMA due to single tier offerings.
- A member agreement is required with Airwavz, Boingo, CTS, Cook & Boardman and EWS to determine scope of service.

Aggregation Opportunities

- Airwavz does not allow aggregation.
- Boingo allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with CTS, Cook & Boardman, EWS or JMA due to single tier offerings.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm for 12 months with Airwavz and JMA.
 - Airwavz's pricing may increase annually up to 10% in aggregate.
 - JMA's pricing may increase annually up to 15% in aggregate.
- Boingo's pricing is firm for the term of the agreement.
- CTS' pricing is locally negotiated.
- Discounts off list price are firm for the term of agreement with Cook & Boardman and EWS.
- Financial analysis reveals:
 - Airwavz's new agreement pricing offers up to 20.6% discount off list price.
 - Boingo's new agreement pricing offers up to 25.0% discount off list price.
 - Cook & Boardman's new agreement pricing offers a 5.0% discount off list price.
 - EWS' new agreement pricing offers a 10.0% discount off list price.
 - JMA's new agreement pricing offers a 48.2% discount off list price.
 - Due to the site-specific, authority having jurisdiction (AHJ)- and carrier-driven design of cellular, DAS and ERRC solutions and the multiple factors driving total cost of ownership (engineering, commissioning, carrier turn-up, monitoring, warranty, annual re-testing), a supplier comparison is not available.
- Airwavz offers a portfolio growth discount as a value-add; see Exhibit I for details.
- If unable to supply products:
 - Airwavz, Boingo, CTS, Cook & Boardman and JMA will not reimburse the difference in substitute product costs.
 - EWS will reimburse the difference in substitute product costs within 30 days of document submission.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2216	New
	COND-0192	COND-0192*
	PP-FA-2217	New
	PP-FA-2220	New
	PP-FA-2218	New
	PP-FA-2219	New

CTS is a minority-owned business enterprise (MBE). EWS is a lesbian/gay/bisexual/transgender business enterprise (LGBTBE).

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

*Boingo was added to the category effective Aug. 1, 2025. This agreement was previously available only to Conductiv members and is now available to all Premier members.

Update June 2026: JMA was added to the category effective June 1, 2026.



Cellular and Public Safety DAS and ERRCS Solutions



Effective February 1, 2026 through January 31, 2031

Other Key Value and Terms (Continued)

- EWS offers a 2% early payment discount.
- Airwavz, Boingo, CTS, Cook & Boardman and EWS are integrators. Integrators design, engineer, install, connect and often operate a solution using products from one or more manufacturers.
- JMA is a manufacturer.
- Available through distribution: JMA (member must register project directly with seller)
- Available direct: Airwavz, Boingo, CTS, Cook & Boardman, EWS

Supplier Contact Information

- Airwavz Solutions Inc.: Jonathan Lester, 706.506.0325, jonathan.lester@airwavz.com
- Boingo Wireless Inc.: Kate Wickham, 708.465.6645, kwickham@boingo.com
- Communication Technology Services (CTS) LLC: Blayne Schorr, 281.744.6740, bschorr@cts1.com
- The Cook & Boardman Group: Allie Warrick, 336.816.3653, awarrick@cookandboardman.com
- Engineering Wireless Services (EWS) LLC: Steven Beneduci, 678.936.1410, steven.beneduci@engineeringwireless.com
- John Mezzalingua Associates LLC dba JMA Wireless: Thomas Dorans, 815.342.4055, tdorans@jmawireless.com

Note: Supplier contact information is current as of May 1, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Electrical and Plumbing Building Materials: Electrical and plumbing products and services used to assist in new, retrofit and renovation projects
- Fire and Life Safety Products and Services: Products used to protect and facilitate the emergency evacuation of a building
- Hardware/Software Resellers, Services and Refurbished Equipment: Computer hardware, software, peripherals, accessories and services
- Mobile Wireless Carriers: National providers of mobile/wireless voice and data communication plans integrated with mobile devices and other associated offerings
- Roofing Products, Systems and Services: Roof systems and panels, caulking, tuckpointing, flashing, shingles, waterproofing, roofing design, installation, repair, preventive/predictive maintenance and emergency response
- Security Systems and Services: Security systems and products that assist facilities with security and safety management and regulatory agency compliance

Note: Please ensure your Cellular and Public Safety DAS and ERRCS Solutions suppliers work with contracted suppliers in the categories listed above when purchasing materials needed for a project. For up-to-date contracted suppliers, see Supply Chain Advisor.

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Digital resource page: A supplemental digital resource page that contains detailed information about specific categories.



Cold Chain Solutions, Shipping and Packaging Products



Effective January 1, 2025 through April 30, 2028

Products and Services Available

This is a *new* Premier category. This category includes cold chain solutions and supplies used to ship and pack items. Products include corrugated boxes, envelopes and mailers, mailing tubes, poly bags, bubble wrap, air pillows and dispensers, corrugated pads, foam and packing peanuts, paper cushioning, stretch film, shrink wrap and sealers, temperature box liners/cold packs, insulated containers, strapping, tape and tape dispensers, labels and tags, pallets and crates.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDf) is required at Tier 2 or higher with AlphaVets, Varcode and Veritiv.
- PA/PMDf is not required with Network or WB Mason due to single tier offerings.

Aggregation Opportunities

- AlphaVets, Varcode and Veritiv allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Network or WB Mason due to single tier offerings.

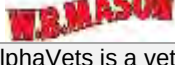
Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Cost-plus mark-ups are firm for the term of the agreement with Network and Veritiv.
- Pricing with AlphaVets and WB Mason is firm for 12 months.
 - AlphaVets' pricing may increase annually up to 3.5% in aggregate.
 - WB Mason's pricing may increase annually up to 5% in aggregate.
- Varcode's pricing is firm for the term of the agreement.
- Financial analysis reveals:
 - Mark-ups vary with Network and Veritiv; lower mark-ups can be achieved with increased distributor commitment.
 - AlphaVets' new agreement offers up to 18.7% discount off list price.
 - Varcode's new agreement offers up to 17.1% discount off list price.
 - WB Mason's new agreement offers 45.2% discount off list price.
- If unable to supply products:
 - Varcode, Veritiv and WB Mason will not reimburse for the difference in substitute product costs.
 - AlphaVets and Network will reimburse for the difference in substitute product costs within 30 days of document submission.
- AlphaVets and Varcode offer a 2% early payment discount.
- Network has a late payment penalty.
- Veritiv has a \$150 minimum order requirement.
- AlphaVets, Network, Veritiv and WB Mason are distributors.
- Varcode is a manufacturer.
- AlphaVets, Network, Varcode and Veritiv offer national coverage.
- WB Mason offers regional coverage (ME, NH, VT, MA, RI, CT, NY, NJ, PA, DE, MD, FL).
- Available through sub-distribution: Network
- Available direct: AlphaVets, Network, Varcode, Veritiv, WB Mason

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2158	New
	PP-FA-2159	New
	PP-FA-2160	New
	PP-FA-2161	New
	PP-FA-2162	New

AlphaVets is a veteran-owned business enterprise (VET).

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Cold Chain Solutions, Shipping and Packaging Products



Effective January 1, 2025 through April 30, 2028

Supplier Contact Information

- AlphaVets Inc.: Candace Little, 704.258.4911, candacel@alphavets.com
- Network Services Company: Chip Marshall, 224.361.2254, cmarshall@networkdistribution.com
- Varcode LLC: Amy Federman, 630.346.6580, amy@varcode.com
- Veritiv Operating Company: Jeff Gagliardo, 513.282.8416, jeff.gagliardo@veritivcorp.com
- WB Mason Co. Inc.: Peter Tripodi, 203.410.7402, peter.tripodi@wbmason.com

Note: Supplier contact information is current as of Sept. 17, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Asset Tracking and Management Solutions: Hardware, software and services used to locate and/or track tags wirelessly and accurately using radio frequency identification (RFID)
- Inbound and Outbound Freight: Freight services including next day, second day, express, ground and international for members across the U.S., Puerto Rico and Canada
- Maintenance, Repair and Operations: Distribution of maintenance and repair and operations (MRO) general daily operational items
- Managed Print Services: Equipment, accessories and services used to execute and manage costs and efficiencies of printing, copying, faxing and scanning electronic and paper images via a device
- Office Supplies and Business Services: Distribution of routine office supplies, paper, toner, furniture, janitorial and sanitation supplies and associated business services
- Rental Equipment and Specialty Solutions: Equipment and tool rentals, including outsourced services such as pump solutions, cleaning and climate control
- Pharmacy Grade Refrigerators and Freezers: Refrigerators and freezers used to protect and preserve pharmaceuticals or research materials.
- Pharmacy Temperature Monitoring Devices: Wireless temperature monitoring systems that continuously assess that medications, vaccines and other pharmaceuticals are maintained under recommended storage and transport conditions
- Postage Meters and Mailing Systems: Postage meters and mailing systems licensed by the United States Postal Service
- Specialty Distribution – Laboratory/Research Products: Distributors of laboratory equipment and products

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Conveying Systems: Elevators, Escalators and Other Products and Services



Effective May 1, 2022 through April 30, 2027

Products and Services Available

This category includes conveying systems such as elevators, escalators, moving walkways, lifts (handicap, stair, commercial, cart, vehicle) and dumbwaiters. It also includes associated electronic and automatic controls, remote elevator monitoring (REM) solutions and telecom equipment. Services include design, engineering, installation, maintenance, repair, modernization, new construction, code compliance, asset planning and consulting.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDf) is required with KONE, Otis, Schindler and TK. Electronic price activation (PA) is not available with KONE, Otis, Schindler and TK.
- A PMDF/PA is required at Fujitec's single tier.
- A member agreement is required with all suppliers.
- Otis requires all units be linked to this national agreement using the addendum in Exhibit K for existing service or through a new agreement using Exhibit J.

Aggregation Opportunities

- Tier structures for KONE, Otis, Schindler and TK are based on aggregated Premier units.
- For services negotiated on member agreements, all suppliers allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Fujitec due to a single tier offering.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Discounts are firm for the term of the agreement with KONE, Otis, Schindler and TK.
- Fujitec's pricing is locally negotiated.
- Otis' pricing is firm for 12 months; all adjustments will be based on labor rates and the Producer Price Index for Metals up to 5% of the price in effect during the previous 12-month period.
- TK's pricing is firm for 12 months; all adjustments will be based on Producer Price Index for Metals up to 3.75% of the price in effect during the previous 12-month period.
- Financial analysis reveals:
 - KONE's new agreement pricing is flat compared to its expiring agreement.
 - Otis' new agreement pricing is flat compared to its expiring agreement.
 - TK's new agreement pricing is flat compared to its expiring agreement.
 - Schindler is the low-cost supplier according to a pricing scenario.
- KONE, Otis, Schindler and TK offer discounts for extended contract terms, advanced payments and new customers; see Exhibit A-1 and Exhibit I for details.
- KONE, Otis, Schindler and TK offer national coverage.
- Fujitec offers coverage in WA, CA, TX, FL, GA, OH, IL, MD, NY, NJ and MA.
- Otis is the Premier market share leader.
- Available direct: Fujitec, KONE, Otis, Schindler, TK

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	COND-0138	COND-0138*
	PP-FA-966	PP-FA-748
	PP-FA-967	PP-FA-749
	PP-FA-968	New
	PP-FA-969	PP-FA-750

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 3 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

*Fujitec was added to the category effective Aug. 1, 2025. This agreement was previously available only to Conductiv members and is now available to all Premier members.

Update 2024: All contracts in this category were extended and now expire April 30, 2027.



Conveying Systems: Elevators, Escalators and Other Products and Services



Effective May 1, 2022 through April 30, 2027

Supplier Contact Information

- Fujitec America Inc.: Jeffrey Anderson, 301.918.4911 x6156, janderson@us.fujitec.com
- KONE Inc.: Daniel Winder, 469.352.0257, daniel.winder@kone.com
- Otis Elevator Company: Sabrina Kramer, 443.597.3894, sabrina.kramer@otis.com
- Schindler Elevator Corporation: Matthew Leib, 202.868.3190, matthew.leib@schindler.com
- TK Elevator Corporation: Margaret Hoven, 470.538.9430, margaret.hoven@tkelevator.com

Note: Supplier contact information is current as of May 12, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Facilities Management and Environmental Services Consulting Services: Suppliers that develop and maintain services that support and improve the efficiency of facilities operations, including vertical transport
- Medication and Supply Automation: Supply automation, unit-based pharmacy automation, acute care pharmacy-based automation, prescription (Rx) kit technology and anesthesia technology

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Effective September 1, 2026 through August 31, 2029

Products and Services Available

This category includes professionals certified in emergency response and restoration activities. These suppliers respond to natural and manmade disasters and large-loss events, including water, fire, mold and storm events.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with 360 Fire & Flood.
- PA/PMDF is not required with Axis, BluSky, First Onsite, GHP or Mooring due to single tier offerings.
- A PA/PMDF is required at ServPro's single tier.
- A member agreement is required with 360 Fire & Flood, Axis and BluSky to determine scope of service.

Aggregation Opportunities

- 360 Fire & Flood allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Axis, BluSky, First Onsite, GHP, Mooring or ServPro due to single tier offerings.

Class of Trade

- Agreements with 360 Fire & Flood, Axis, BluSky, GHP, Mooring and ServPro are available to all classes of trade listed on Premier's membership roster.
- First Onsite's agreement is available to select healthcare classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with 360 Fire & Flood, Axis, GHP, Mooring and ServPro.
- Pricing is firm for 12 months with BluSky and First Onsite.
 - BluSky's pricing is firm for 12 months; then pricing may increase annually up to 3% in aggregate.
 - First Onsite's pricing is firm for 12 months; then pricing may increase annually up to 3% per line item.
- Financial analysis reveals:
 - Axis' new agreement pricing offers an overall 0.1% savings compared to its expiring agreement.
 - First Onsite's new agreement pricing has an overall 8.4% increase compared to its expiring agreement.
 - GHP's new agreement pricing is flat compared to its expiring agreement.
 - Due to the customizable nature of this category, a supplier comparison is not available.
- BluSky offers a rebate as a value-add; see Exhibit I for details.
- If unable to supply products:
 - 360 Fire & Flood, GHP, Mooring and ServPro will not reimburse the difference in substitute product costs.
 - Axis, BluSky and First Onsite will reimburse the difference in substitute product costs within 30 days of document submission.
- 360 Fire & Flood and First Onsite offer early payment discounts.
- 360 Fire & Flood has a late payment penalty.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
 360 FIRE & FLOOD	PP-FA-2226	New
 AXIS	PP-FA-2222	PP-FA-2169
 BluSky	PP-FA-2227	New
 FIRST ONSITE	PP-FA-2224	PP-FA-1060
 GHP	PP-FA-2223	PP-FA-1058
 MOORING	PP-FA-2225	New
 SERVPRO	COND-0206	COND-0206*

GHP is a woman-owned business enterprise (WBE).

The current agreement with Acela (PP-FA-1059) expires Aug. 31, 2026.

*ServPro's agreement is effective Aug. 1, 2025, through March 31, 2028. This agreement was previously available only to Conductiv members and is now available to all Premier members.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Effective September 1, 2026 through August 31, 2029

Other Key Value and Terms (Continued)

- Axis offers rental of climate control equipment.
- 360 Fire & Flood, BluSky, First Onsite, GHP, Mooring and ServPro offer disaster preparedness services such as asbestos abatement, containment, emergency response training, mold remediation, specialty cleaning, temporary power and water and flood damage restoration.
- First Onsite is the Premier market share leader.
- Available direct: 360 Fire & Flood, Axis, BluSky, First Onsite, GHP, Mooring, ServPro

Supplier Contact Information

- 360 Fire & Flood LLC: Cole Ogden, 225.266.0080, cogden@360fireflood.com
- Axis Portable Air LLC: Patrick Choma, 407.718.1207, pchoma@axisair.com
- BluSky Restoration Contractors LLC: Steve Warren, 720.315.5251, steve.warren@goblusky.com
- Interstate Restoration LLC dba First Onsite: Samuel Bergman, 240.747.5555, sam.bergman@firstonsite.com
- GHP Inc.: Rich Crim, 615.496.2211, rcrim@ghp1.com
- Mooring Recovery Services LLC: Jeremy Toney, 817.264.2704, jtoney@mooringusa.com
- SPWC LLC dba SERVPRO of Wilson County: Briana Tompkins, 615.636.7720, btompkins@servpro10765.com

Note: Supplier contact information is current as of June 1, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Electrical and Plumbing Building Materials: Electrical and plumbing products and services used to assist in new, retrofit and renovation projects
- Fire and Life Safety Products and Services: Products that protect and facilitate the emergency evacuation of a building
- Housekeeping and Laundry Products: Chemical products and accessories related to cleaning and disinfecting
- Maintenance, Repair and Operations (MRO): The distribution of MRO items
- Post Mortem Equipment and Supplies: Post-mortem bags, shrouds, morgue tables, cadaver lifts, trays and refrigerators
- Rental Equipment and Specialty Solutions: Equipment and tool rentals, as well as outsourced services such as pump solutions, cleaning and climate control
- Roofing Products, Systems and Services: Roofing products, such as built-up roof systems, shingles and waterproofing

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Electrical and Plumbing Building Materials



Effective May 1, 2025 through October 31, 2030

Products and Services Available

This category includes electrical and plumbing products and services used to assist in new, retrofit and renovation projects.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Graybar.
- PA/PMDF is not required with NOW Interactives due to a single tier offering.
 - When ordering, member must identify themselves as a Premier member.
- PA/PMDF is required at the single tier with CED, Discovery Energy and Nixon.
- PA/PMDF is required at **all tiers** with Ferguson.
 - A PA/PMDF needs to be resubmitted at Tier 3 for each construction project.
 - General contractors and third parties working on behalf of members need to use a Construction Designation Form to activate the agreement for each construction project; see Exhibit I for details.
- A member agreement is required with Nixon.

Aggregation Opportunities

- Ferguson and Graybar allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with CED, Discovery Energy, Nixon or NOW Interactives due to single tier offerings.

Class of Trade

- Agreements with CED, Nixon and NOW Interactives are available to all classes of trade listed on Premier's membership roster.
- Agreements with Ferguson and Graybar are available to select classes of trade; see Exhibit B-2 for details.
- Discovery Energy's agreement is available to healthcare classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- CED's cost-plus mark-ups are firm for the term of agreement.
- Discovery Energy's discounts off list price are firm for the term of the agreement.
- Graybar's cost plus markups on Exhibit A-3a are firm for the term of the agreement. Discounts off list price on Exhibit A-3b and A-3c are firm for six months; then if seller's costs change by 10% or more, seller may adjust the discount.
- Pricing is firm for 12 months with Ferguson and NOW Interactives.
 - Ferguson's pricing may increase annually up to 3% in aggregate.
 - NOW Interactives' pricing may increase annually in aggregate based on a third of annual change in Consumer Price Index for All Urban Consumers: All Items (CPIAUCSL), a third of annual change in the Producer Price Index by Industry: Chemical Manufacturing and a third of annual change Employment cost index Private Industry workers (ECIWAG).
- Nixon's pricing is locally negotiated.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
CED	PP-FA-2231	New
Discovery Energy	PP-FA-2165	New
FERGUSON	PP-FA-2166	PP-FA-971
Graybar	PP-FA-2167	PP-FA-972
NIXON	COND-0116	COND-0116*
NOW INTERACTIVES	PP-FA-2164	New

NOW Interactives is a minority-owned business enterprise (MBE).

In 2024, Discovery Energy [acquired](#) Kohler Energy Co.

Current agreements with Crescent Electric (PP-FA-970), Lighting Unlimited (PP-FA-973) and Sonepar (PP-FA-974) expire April 30, 2025.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

*Nixon was added to the category effective Aug. 1, 2025. This agreement was previously available only to Conductiv members and is now available to all Premier members.

Update April 2026: CED was added to the category effective April 15, 2026.



Electrical and Plumbing Building Materials



Effective May 1, 2025 through October 31, 2030

Other Key Value and Terms (Continued)

- Financial analysis reveals:
 - Ferguson's new agreement pricing has an overall 19.0% increase compared to its expiring agreement.
 - Graybar's new agreement pricing has an overall 4.7% increase compared to its expiring agreement.
- If unable to supply products:
 - CED, Discovery Energy, Ferguson and Nixon will not reimburse the difference in substitute product costs.
 - Graybar and NOW Interactives will reimburse the difference in substitute product costs within 30 days of document submission.
- CED and Discovery Energy offer an early payment discount.
- CED is a distributor of Eaton electrical products.
- Discovery Energy offers emergency generators and automatic transfer switches.
- Ferguson and Graybar offer electrical products.
- Ferguson offers plumbing products.
- Nixon offers generators.
- NOW Interactives offers electrical vehicle (EV) charging stations.
- All suppliers have national geographic coverage.
- Graybar is the Premier market share leader.
- Available through distribution: Discovery Energy
- Available direct: CED, Ferguson, Graybar, Nixon, NOW Interactives

Supplier Contact Information

- Consolidated Electrical Distributors (CED) Inc.: Chad Barnes, 615.554.5527, cbarnes@ced-nashville.com
- Discovery Energy LLC: Justin Morrison, 920.565.3381, premier@kohler.com
- Ferguson Enterprises LLC: Brian Armstrong, 224.501.0822, brian.armstrong@ferguson.com
- Graybar Electric Company Inc.: Timothy Malone, 314.573.7175, timothy.malone@graybar.com
- Nixon Power Services LLC: Mark Varney, 901.609.1682, mvarney@nixonpower.com
- NOW Interactives LLC: Nicholas Williams, 954.288.0550, nick@nowinteractives.com

Note: Supplier contact information is current as of April 15, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Batteries and Battery Products: Batteries and battery products, including rechargeable, non-rechargeable, disposable, button cell, uninterruptible power supply (UPS) and specialty medical batteries
- Fire and Life Safety Products and Services: Products designed to protect and facilitate the emergency evacuation of a building
- Maintenance, Repair and Operations: Suppliers that specialize in the distribution of maintenance, repair and operations (MRO)
- Security Systems and Services: Security products and services, such as guest identification, identification badging, access control, closed-circuit television (CCTV) cameras, property protection, security training and emergency operations center (EOC) training

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Electric Vehicles Quick Reference Guide: A resource on contracted solutions, such as electric vehicle chargers, charging stations and accessories.



Energy Services: Procurement, Efficiency and Renewable



Effective November 1, 2022 through December 31, 2026

Products and Services Available

This category includes performance-based supply-side energy management services, such as performance of real-time, online reverse energy auctions, energy acquisition services, energy contractor services and energy efficiency services that help facilities identify, evaluate and implement energy-saving measures. Brokers, wholesalers and direct utility providers of energy services, such as natural gas, electricity, oil, gasoline and sustainable and renewable power (wind, solar, etc.) are also included.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with all suppliers.
- A member agreement may be required with all suppliers to determine scope of service.

Aggregation Opportunities

All suppliers allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Atlas/Priority Power, Ecom-Energy, TBGenenergy and Tradition Energy.
- Environ's pricing is firm through Oct. 31, 2025; then pricing may increase annually up to 10% in aggregate.
- Financial analysis reveals:
 - Ecom-Energy's new agreement pricing is flat compared to its expiring agreement.
 - Environ's new agreement pricing is flat compared to its expiring agreement.
 - TBGenenergy's new agreement pricing is flat compared to its expiring agreement.
 - Due to the customizable nature of this category, a full supplier comparison is unavailable.
- Ecom-Energy offers a no-charge benchmarking report as a value-add; see Exhibit I for details.
- Environ offers no-charge webinars and services review as value-adds; see Exhibit I for details.
- TBGenenergy offers no-charge software as a value-add; see Exhibit I for details.
- Tradition offers a no-charge pricing analysis and market overview as a value-add; see Exhibit I for details.
- Atlas/Priority, Environ, TBGenenergy and Tradition offer a 2% early payment discount.
- Environ is the Premier market share leader.
- Available direct: Atlas/Priority, Ecom-Energy, Environ, TBGenenergy, Tradition

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	SD-FA-040	New
	PP-FA-1026	PP-FA-767
	PP-FA-1027	PP-FA-763
	PP-FA-1028	PP-FA-764
	PP-FA-2191	New

Ecom-Energy is a minority-owned business enterprise (MBE).

In 2023 Priority Power [acquired](#) Atlas. Brogdon Group changed its name to TBGenenergy. Hospital Energy has [rebranded](#) as Environ Energy.

Agreements with Enel X (PP-FA-766), Next Generation Fuel (SD-FA-034), QuotEnergy (PP-FA-772) and Tradition Energy (PP-FA-765) expired Oct. 31, 2022.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Contracts with Atlas/Priority Power, Ecom-Energy, Environ, TBGenenergy and Tradition Energy were extended and now expire Sept. 30, 2025. Ameresco's contract (PP-FA-1025) was not extended and remains effective through Oct. 31, 2025.
- Tradition Energy was added to the category effective March 15, 2025.
- Atlas/Priority was added to this category effective Feb. 15, 2023.



Energy Services: Procurement, Efficiency and Renewable



Effective November 1, 2022 through December 31, 2026

Supplier Contact Information

- Atlas Commodities II Retail Energy LLC dba Atlas Retail Energy/Priority Power Management LLC: Kevin Ritter, 312.478.5462, kritter@prioritypower.com
- Ecom-Energy of California Inc.: Carlos Lopez, 714.485.4122, clopez@ecom-energy.com
- Environ Energy LLC: Steve Schramm, 631.988.1446, sschramm@environenergy.com
- TBGenenergy LLC: Kody Pemberton, 618.841.5556, kpemberton@brogdonenergy.com
- TFS Energy Solutions LLC dba Tradition Energy: Bob Wooten, 713.609.9929, bob.wooten@traditionenergy.com

Note: Supplier contact information is current as of Sept. 17, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Category

HVAC Equipment, Controls and Service: Products and services used to provide proper comfort, air quality, ventilation and room air distribution throughout your facility

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Fire and Life Safety Products and Services



Effective July 1, 2025 through June 30, 2030

Products and Services Available

This category includes products designed to protect and facilitate the emergency evacuation of a building. These products are used to detect fire, activate an alarm, extinguish or control a fire, and control or manage smoke and byproducts of a fire. Installation, inspection and maintenance services are also included.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with HealthSignals and Life Safety Services.
- PA/PMDF is not required with Cook & Boardman, Fire Plus and Pioneer due to single tier offerings.
- PA/PMDF is required at **all tiers** with Cintas and Johnson Controls.
- A member agreement is required with Cintas and Johnson Controls. Members should move to this agreement (from their current local agreement) to take advantage of national pricing and terms.

Aggregation Opportunities

- Cintas, HealthSignals and Life Safety Services allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Cook & Boardman, Fire Plus, Johnson Controls and Pioneer due to single tier offerings.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

- Cintas may exclude hospitality, gaming and other non-healthcare members with branded national contracts.

Other Key Value and Terms

- Discounts off list price are firm for the term of agreement with Johnson Controls and Life Safety Services; list price is firm for 12 months and then may increase annually.
- Pricing is firm for 12 months with Cintas, Cook & Boardman, Fire Plus and HealthSignals.
 - Pricing with Cintas and Fire Plus may increase annually up to 5% in aggregate.
 - Cook & Boardman's pricing may increase annually based on the Producer Price Index (PPI).
 - HealthSignals' pricing may increase annually up to 8% in aggregate.
- Pioneer's pricing is locally negotiated.
- Financial analysis reveals:
 - Cintas' new agreement pricing has an overall 12.2% increase compared to its expiring agreement.
 - HealthSignal's new agreement pricing is flat compared to its expiring agreement.
 - Life Safety Services' new agreement pricing has an overall 32.4% increase compared to its expiring agreement.
 - Pioneer's pricing is locally negotiated.
 - Due to the different product and service offerings, a supplier comparison is not available.
- Life Safety Services offers additional warranties as a value-add; see Exhibit L for details.
- If unable to supply products:
 - Cintas, Cook & Boardman, Johnson Controls, Life Safety Services and Pioneer will not reimburse the difference in substitute product costs.
 - Fire Plus and HealthSignals will reimburse the difference in substitute product costs within 30 days of document submission.
- Fire Plus, HealthSignals and Pioneer offer a 2% early payment discount.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2180	PP-FA-1005
	PP-FA-2184	New
	PP-FA-2179	New
	PP-FA-2181	PP-FA-2080
	PP-FA-2178*	New
	PP-FA-2182	PP-FA-1006
	PP-FA-2183	PP-FA-2097

*Johnson Control's agreement was effective Feb. 1, 2025, through June 30, 2030.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Fire and Life Safety Products and Services



Effective July 1, 2025 through June 30, 2030

Other Key Value and Terms (Continued)

- Cintas is the Premier market share leader.
- Available direct: Cintas, Cook & Boardman, Fire Plus, HealthSignals, Johnson Controls, Life Safety Services, Pioneer

Supplier Contact Information

- Cintas Corporation: Beth Markiewicz, 708.910.6356, markiewicz@cintas.com
- The Cook & Boardman Group: Allie Warrick, 336.816.3653, awarrick@cookandboardman.com
- Fire Plus Industries LLC: Jason Wood, 713.714.3473, admin@fireplususa.com
- HealthSignals LLC: Richard Bitler, 610.337.1333, rbitler@healthsignals.net
- Johnson Controls Fire Protection LP: Becky Miller, 317.376.7739, becky.a.miller@jci.com
- Life Safety Services (LSS) LLC: Adam Traylor, 502.645.6753, atraylor@lifesafetyservices.com
- Pioneer Power Group LLC: Stephanie Border, 301.569.7931, sborder@pioneerpwr.com

Note: Supplier contact information is current as of June 2, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Doors, Frames and Hardware: Total door-opening solutions for doors and frames, including mechanical and electromechanical locking, access control, entrance automation, security and identity controls
- Energy Services: Performance-based supply-side energy management services, such as performance of real-time, online reverse energy auctions, energy acquisition services, energy contractor services and energy efficiency services
- HVAC Equipment, Controls and Services: Chillers, air handlers, condensing units, rooftop units, generator sets, control systems, maintenance and services
- Security Systems and Services: Security products and services, such as identification badging, access control, closed-circuit television (CCTV) cameras, property protection, security training and emergency operations center (EOC) training

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Furniture and Systems, Seating and Accessories



Effective January 1, 2024 through December 31, 2026

Products and Services Available

This category includes furnishings, furniture, cabinetry, seating, ergonomics, fabrics, artwork, accessories, restoration and repair. Products are available for multiple settings, including healthcare, laboratory, education, hospitality, government, commercial, industrial and retail.

Contracted Suppliers

Supplier	New Contract	Expiring Contract	Supplier	New Contract	Expiring Contract
allseating	PP-FA-2023	PP-FA-843	L A B O Y	PP-FA-2017	PP-FA-857
amcase	PP-FA-2024	PP-FA-845	MillerKnoll	PP-FA-2018	PP-FA-849** PP-FA-854**
ANOVA	PP-FA-2201	New	MODUFORM	PP-FA-2153	New
CORTECH	PP-FA-2192	New	NATIONAL OFFICE FURNITURE	PP-FA-2030	PP-FA-858
EOS	BT-FA-035	New	NORIX	PP-FA-2031	New
Exemplis	PP-FA-2012	PP-FA-846	O F S	PP-FA-2019	PP-FA-860
global	PP-FA-2025	PP-FA-847	Pineapple	PP-FA-2206	New
HAWORTH	PP-FA-2013	PP-FA-848	special T	PP-FA-2032	SD-FA-036
Hillrom	PP-FA-2026	PP-FA-850	Stance	PP-FA-2033	PP-FA-861
IOA	PP-FA-2027	PP-FA-1022	Steelcase	PP-FA-2020	PP-FA-862
JSI	PP-FA-2028	PP-FA-852	stryker	PP-FA-2021	PP-FA-863
Kimball International	PP-FA-2010	PP-FA-853 PP-FA-859*	teknion	PP-FA-2034	PP-FA-864
KI	PP-FA-2014	PP-FA-851	TRINITY	PP-FA-2022	New
krug	PP-FA-2015	PP-FA-855	WIELAND healthcare	PP-FA-2035	New
kwalu	PP-FA-2016	PP-FA-856			

Amcase and Trinity are woman-owned business enterprises (WBEs). EOS, Exemplis (SitOnIt) and Special-T are small business enterprises (SBEs).

*National Office Furniture is a brand unit of Kimball International.

**Herman Miller [acquired](#) Knoll in 2021, and the company now operates under the name MillerKnoll.

Current agreements with Allsteel (PP-FA-844) and DARREN (SD-FA-037) expire Dec. 31, 2023.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- ModuForm's agreement term was reduced due to low utilization, and PP-FA-2153 now expires June 30, 2026.
- EOS was added to the category with a Breakthrough Technology agreement effective March 15, 2026.
- Anova and Pineapple were added to the category effective Oct. 1, 2025.
- Cortech was added to the category effective April 1, 2025.
- Moduform was added to the category effective Sept. 15, 2024.



Furniture and Systems, Seating and Accessories



Effective January 1, 2024 through December 31, 2026

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Allseating, Amcase, EOS, Haworth, Kimball, La-Z-Boy, Moduform, National Business, Norix, OFS, Special-T, Stryker and Trinity.
- Price activation is not available with Exemplis (SitOnIt), Global, Hillrom, IOA, Jasper, Krueger (KI), Krug, Kwalu, MillerKnoll, Stance, Steelcase, Teknion or Wieland because tier structures are based on order size; a PMDF is not required.
- PA/PMDF is not required with Anova, Cortech or Pineapple due to single tier offerings.

Aggregation Opportunities

- Allseating, Amcase, EOS, Haworth, IOA, Jasper, Kimball, La-Z-Boy, MillerKnoll, Moduform, National Business, Norix, OFS, Special-T and Trinity allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Hillrom allows aggregation for multi-facility systems that have the ability to influence purchasing decisions.
- Stryker allows aggregation for multi-facility systems and networks of facilities that have the ability to influence purchasing decisions; at least 70% of facilities must meet the tier requirements.
- Aggregation is not applicable with Exemplis (SitOnIt), Global, Krueger (KI), Krug, Kwalu, Stance, Steelcase, Teknion and Wieland because tier structures are based on order size.
- Aggregation is not applicable with Anova, Cortech or Pineapple due to single tier offerings.

Class of Trade

- Agreements with Allseating, Amcase, Anova, Cortech, Exemplis (SitOnIt), Global, Haworth, IOA, Jasper, Kimball, Krueger (KI), Krug, Kwalu, La-Z-Boy, Moduform, National Business, Norix, Pineapple, Special-T, Stance, Steelcase, Stryker, Teknion, Trinity and Wieland are available to all classes of trade listed on Premier's membership roster.
- EOS' agreement is available to select classes of trade; see Exhibit B-2 for details.
- Hillrom's agreement is available to acute care and long-term care facilities.
- MillerKnoll's agreement is available to acute and non-acute healthcare.
- OFS' agreement is available to acute care, non-acute healthcare, non-healthcare and retail pharmacies.

Other Key Value and Terms

- Discounts off list price are firm for the term of the agreement with Allseating, Anova, Exemplis (SitOnIt), Global, Haworth, IOA, Jasper, Kimball, Krueger, Krug, La-Z-Boy, MillerKnoll, National Business, OFS, Special-T, Stance, Steelcase, Teknion and Trinity. For details on list price changes, see the [Excel workbook](#).
- Pricing is firm for 12 months with Amcase, Hillrom, Kwalu, Moduform, Pineapple, Norix, Stryker and Wieland.
 - Amcase's pricing may increase annually up to 10% in aggregate.
 - Hillrom's pricing may increase annually up to 3%.
 - Kwalu's pricing may increase annually up to 7%.
 - Moduform's pricing may increase annually up to 8%.
 - Norix's pricing may increase annually up to 10% in aggregate.
 - Pineapple's pricing may increase annually up to 12% in aggregate.
 - Stryker's pricing may increase annually up to a weighted 4% average.
 - Wieland's pricing may increase up to 10% in aggregate if the Producer Price Index (PPI) exceeds 5%.
- Cortech's pricing is firm through Dec. 31, 2025; then pricing may increase annually up to 5% in aggregate.
- EOS' pricing is firm for the term of agreement.
- Financial analysis reveals:
 - Allseating's new agreement pricing is flat compared to its expiring agreement.
 - Amcase's new agreement pricing has an overall 38.3% increase compared to its expiring agreement.
 - Exemplis (SitOnIt)' new agreement pricing is flat compared to its expiring agreement.
 - Global's new agreement pricing has an overall 0.6% increase compared to its expiring agreement.
 - Haworth's new agreement pricing has an overall 3.6% increase compared to its expiring agreement.
 - Hillrom's new agreement pricing has an overall 14.5% increase compared to its expiring agreement.



Furniture and Systems, Seating and Accessories



Effective January 1, 2024 through December 31, 2026

Other Key Value and Terms (Continued)

- IOA's new agreement pricing has an overall 10.0% increase compared to its expiring agreement.
- Jasper's new agreement pricing has an overall 3.0% increase compared to its expiring agreement.
- Kimball's new agreement pricing offers an overall 0.03% savings compared to its expiring agreement and is flat compared to National Office's expiring agreement.
- Krueger's new agreement pricing has an overall 0.15% increase compared to its expiring agreement.
- Krug's new agreement pricing discounts are flat compared to its expiring agreement discounts.
- Kwalu's new agreement pricing has an overall 8.3% increase compared to its expiring agreement.
- La-Z-Boy's new agreement pricing has an overall 8.8% increase compared to its expiring agreement.
- MillerKnoll's new agreement pricing is flat compared to Herman Miller's expiring agreement and has an overall 0.05% increase compared to Knoll's expiring agreement.
- National Business' new agreement pricing has an overall 3.0% increase compared to its expiring agreement.
- OFS' new agreement pricing has an overall 5.0% increase compared to its expiring agreement.
- Special-T's new agreement pricing has an overall 21.3% increase compared to its expiring agreement.
- Stance's new agreement pricing has an overall 7.4% increase compared to its expiring agreement.
- Steelcase's new agreement pricing has an overall 18.0% increase compared to its expiring agreement.
- Stryker's new agreement pricing has an overall 5.7% increase compared to its expiring agreement.
- Teknion's new agreement pricing has an overall 0.43% increase compared to its expiring agreement.
- Low-cost supplier varies by pricing scenario; see Excel workbook for details.
- Exemplis (SitOnIt) offers free sample/demo products as a value-add; see Exhibit I for details.
- Jasper offers a new product discount as a value-add; see Exhibit I for details.
- Krueger offers quarterly promotions, space auditing, webinars, ergonomic consulting and continuing education units as value-adds; see Exhibit I for details.
- MillerKnoll offers an employee discount as a value-add; see Exhibit I for details.
- National Business offers no-cost planning and design, project management and consulting services as value-adds; see Exhibit I for details.
- If unable to supply products:
 - Anova, Cortech, Exemplis (SitOnIt), Global, IOA, Krug, Kwalu, La-Z-Boy, MillerKnoll, Moduform, National Business, Norix, Pineapple, Stance, Steelcase and Stryker will not reimburse the difference in substitute product costs.
 - Allseating will reimburse up to 10% of the difference in substitute product costs within 60 days of document submission.
 - Amcase, EOS, Haworth, Hillrom, Jasper, Kimball, Krueger (KI), OFS, Special-T, Teknion, Trinity and Wieland will reimburse the difference in substitute product costs within 30 days of document submission.
- Amcase, EOS, Exemplis (SitOnIt), Jasper and Special-T offer an early payment discount.
- Hillrom has a late payment penalty.
- EOS, Exemplis (SitOnIt) and Wieland have minimum order requirements.
- IOA, Jasper, Krueger (KI), Stance, Steelcase, Stryker, Trinity and Wieland have large order thresholds.
- MillerKnoll and Steelcase are the Premier market share leaders.
- Available through distribution: Allseating, Amcase, Anova, Cortech, Exemplis (SitOnIt), Global, Haworth, IOA, Jasper, Kimball, Krueger (KI), Krug, Kwalu, La-Z-Boy, MillerKnoll, Moduform, Norix, Pineapple, OFS, Special-T, Stance, Steelcase, Teknion, Trinity, Wieland
- Available direct: Allseating, Anova, Cortech, EOS, Hillrom, Jasper, Kimball, Krueger (KI), Kwalu, Moduform, National Business, Norix, Pineapple, Stance, Stryker, Teknion, Trinity, Wieland

Supplier Contact Information

- Allseating Corporation: Cindy Lawton-Moreby, 416.671.5694, cindy@allseating.com
- Amcase Inc.: Marianne Lesage, 336.784.0182, marianne@amcase.com
- Anova Furnishings Inc.: Daniel Scholey, 314.564.9412, scholey@anovafurnishings.com
- Correctional Technologies Inc. dba Cortech: Kevin Claffy, 630.455.0811, kevin@cortech.usa.com
- EOS Surfaces LLC: Andi Vernon, 484.824.3113, andi@eos-surfaces.com



Furniture and Systems, Seating and Accessories



Effective January 1, 2024 through December 31, 2026

Supplier Contact Information (Continued)

- Exemplis LLC (SitOnIt): Derek Cairo, 619.436.8356, dcairo@exemplis.com
- Global Industries Inc. dba Global Furniture Group: Chris Breaux, 504.915.0214, cbreaux@globalfurnituregroup.com
- Haworth Inc.: Matt Corl, 616.393.3000, matt.corl@haworth.com
- Hillrom Company Inc.: Jon Pitts, 402.547.9809, jon_pitts@baxter.com
- Images of America (IOA) Inc.: Kara Linker, 336.475.7106, kara@ioa-hcf.com
- Jasper Seating Company Inc. dba JSI & Jasper Group: Amanda Keithley, 812.771.4876, akeithley@jaspergroup.us.com
- Kimball International Brands Inc.: Kelli Jenkins, 812.639.4196, kelli.jenkins@kimballinternational.com
- Krueger International (KI) Inc.: Andy Van Straten, 920.468.2394, andrew.van.straten@ki.com
- Krug Inc.: Mira Jaksic-Husic, 888.578.5784, mjaksic@krug.ca
- Kwalu LLC: Aimee Green, 678.217.3058, agreen@kwalu.com
- Knú LLC dba La-Z-Boy Healthcare | Knú Comfort: Jason Davies, 616.227.9919, jdavies@getknu.com
- MillerKnoll Inc.: Trevor Bogenschuetz, 920.912.1631, trevor_bogenschuetz@millerknoll.com
- Moduform Inc.: Joshua Weissman, 617.472.7386, jweissman@moduform.com
- National Business Furniture LLC: Joanna Terry, 414.615.3684, joannat@nbf.com
- Norix Group Inc.: Cori Kasper, 630.492.5527, ckasper@norix.com
- OFS Brands Inc.: Anna McClelland, 704.771.9003, amcclelland@ofs.com
- Pineapple Contracts Inc.: Patricia Kehoe, 248.817.1257, patricia.kehoe@pineapplecontracts.com
- Special-T LLC: Lisa Polillo, 678.879.0777, lisa@specialt.net
- Stance Healthcare Inc.: Rebecca Merner, 877.395.2623 x233, rebecca.m@stancehealthcare.com
- Steelcase Inc.: Steven Knippen, 630.806.5537, sknippen@steelcase.com
- Stryker Sales LLC acting through its Medical Division: Ed Harris, 941.234.8699, ed.harris@stryker.com
- Teknion LLC: Dan Gallo, 856.552.5333, dan.gallo@teknion.com
- Trinity Furniture Inc.: Angie Welborn, 336.472.6660, awelborn@trinityfurniture.com
- Wieland, a division of Sauder Manufacturing Co.: Mo Rodriguez, 260.469.1226, mrodriguez@wielandhealthcare.com

Note: Supplier contact information is current as of June 1, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Clinical Headwalls: Clinical headwall systems and wall-hanging accessories
- Exam Room Furniture Equipment: Furniture (exam tables, procedure tables, stools, chairs, table-top sterilizers, carts, mobile desks, cabinets/casework, lighting, accessories) designed for exam rooms
- Mobile Carts and Storage Systems: Non-stainless steel storage systems, wire shelving, work centers and mobile transport carts (dispensing, linen, medication, procedure, supply, utility, etc.)
- Modular Solutions: Integrated pre-fabricated construction for individual modules, such as toilet rooms, headwalls, footwalls, casework, walls and mechanical/electrical/plumbing (MEP) racks or entire room modules
- Stainless Steel Equipment: Stainless steel cabinetry, shelving (open storage), IV and specialty stands, scrub sinks, tables and mobile transport carts

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Excel workbook: Due to the number of awarded suppliers in this category, an Excel workbook has been created to provide details on the product offering, critical specifications, tiers, pricing scenarios and terms and conditions for each supplier.
- Breakthrough Technology supplier addition: A PDF update document providing information about new suppliers added to the category.



Effective November 1, 2022 through October 31, 2027

Products and Services Available

This category includes chillers, air handlers, condensing units, rooftop units, generator sets, control systems, rental equipment (disaster preparedness), maintenance and services (such as design, installation, repair, restoration and modernization) necessary to provide proper comfort, air quality, ventilation and room air distribution throughout a facility.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at **all tiers** with Carrier, Lane and Trane.
- A PMDF/PA is not required with Daikin due to a single tier offering.
- A service agreement is required for maintenance (not equipment purchases) with all suppliers.
- When ordering, reference the Premier agreement and your facility's entity code.

Aggregation Opportunities

- Carrier allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Trane allows aggregation for multi-facility systems.
- Aggregation is not applicable with Daikin or Lane due to single tier offerings.

Class of Trade

- Agreements with Carrier and Trane are available to select healthcare classes of trade; see Exhibit B-2 for details.
- Daikin's agreement is available to acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers.
- Lane's agreement is available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Product price multipliers and price discounts are firm for the term of the agreement with Carrier and Trane.
- Lane's pricing is firm for the term of agreement.
- Daikin's product price multipliers are firm for 18 months; then multipliers can be adjusted annually.
- Financial analysis reveals:
 - Carrier's new agreement pricing discount is flat compared to its expiring agreement.
 - Daikin's new agreement pricing discount has an overall 20.1% increase compared to its expiring agreement.
 - Trane's new agreement pricing discount has an overall 0.1% increase compared to its expiring agreement.
 - Carrier is the low-cost supplier according to a pricing scenario.
- Carrier offers extensive training as a value-add; see Exhibit I for details.
- Lane offers services only and provides regional coverage in the New York City area, including New Jersey and New York (Long Island, Westchester County, Rockland County and the five NYC boroughs).
- Trane is the Premier market share leader.
- Available through distribution: Carrier, Daikin
- Available direct: Carrier, Daikin, Trane

Supplier Contact Information

- Carrier Corporation: Justin Leslie, 904.451.9025, justin.leslie@carrier.com
- Daikin Applied Americas Inc.: Garrett Holloway, 615.203.1584, garrett.holloway@daikinapplied.com

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
	PP-FA-1043	PP-FA-774
	PP-FA-1057	PP-FA-775
	COND-0082	COND-0082*
	PP-FA-1042	PP-FA-777

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

*Lane was added to the category effective Aug. 1, 2025. This agreement was previously available only to Conductiv members and is now available to all Premier members.

Update October 2025: All contracts in this category were extended and now expire Oct. 31, 2027.



Effective November 1, 2022 through October 31, 2027

Supplier Contact Information (Continued)

- Lane Refrigeration Company Inc.: Diane Star, 516.431.0900 x101, dstar@lane.us
- Trane U.S. Inc.: Sam LaFalce, 859.227.9534, sam.lafalce@trane.com

Note: Supplier contact information is current as of Aug. 15, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Air Filtration Products: Air filtration devices used to assist in HVAC systems' air quality purification and control processes
- Energy Services: Procurement, Efficiency and Renewable: Performance-based contracts that aim to achieve budget-neutral methods of funding facilities improvements, whereby downstream savings offset investment costs
- Rental Equipment and Specialty Solutions: Equipment and tool rentals

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Ice Machines and Water Dispensing Products and Services



Effective July 1, 2023 through July 31, 2029

Products and Services Available

This category includes ice and water dispensing machines, stand-alone water dispenser units, healthcare-grade refrigeration/freezers and related services.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Follett, Quench and Scotsman.
- A PA/PMDF is required at Cintas' single tier.
- A PA/PMDF is not required with Hoshizaki due to a single tier offering.
- A member agreement is required with Cintas.

Aggregation Opportunities

- Follett, Quench and Scotsman allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Cintas or Hoshizaki due to single tier offerings.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

- Cintas may exclude hospitality, gaming and other non-healthcare members with branded national contracts.

Other Key Value and Terms

- Pricing is firm for 12 months with Cintas, Follett and Quench.
 - Cintas' pricing may increase annually up to 5% in aggregate; high-cost regions may incur an added fee; see Exhibit A-1 for a list of high-cost regions.
 - Follett's pricing may increase annually up to 15% in aggregate and may occur incrementally.
 - Quench's pricing may increase annually up to 5% in aggregate.
- Hoshizaki's price multiplier is firm for the term of the agreement. The list price is firm for 12 months; then the list price may be adjusted annually up to 10% in aggregate.
- Scotsman's pricing is firm for 24 months; then pricing may increase annually up to 5% in aggregate; if supplier's manufacturing costs increase by 15% or more, a price increase proportionate to the increase in seller's manufacturing cost may occur.
- Financial analysis reveals:
 - Follett's new agreement pricing has an overall 22.4% increase compared to pricing from its 2020 agreement.
 - Quench's new agreement pricing has an overall 5.0% increase compared to Waterlogic's expiring agreement.
 - Scotsman's new agreement pricing has an overall 9.5% increase compared to its expiring agreement.
 - Hoshizaki is the low-cost supplier on crossed items with 7.0% of the spend.
- Cintas offers a [water/ice delivery service program](#).
- Quench offers 36-month and 60-month [rental programs](#).
- Scotsman has a \$50,000 large order threshold.
- Follett is the Premier market share leader.
- Available through distribution: Follett, Scotsman

Contracted Suppliers

Supplier	New Contract	Expiring Contract
CINTAS	PP-FA-2221	New
FOLLETT	PP-FA-1077	PP-FA-811*
HOSHIZAKI	PP-FA-1078	New
quench	PP-FA-1079	PP-FA-813**
Scotsman Ice Systems	PP-FA-1076	PP-FA-812

*Follett's previous agreement (PP-FA-811) expired June 30, 2023.

**Waterlogic and Quench [merged](#) in 2022.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Cintas was added to the category effective Feb. 1, 2026. These products were previously found in Cintas' Fire and Life Safety Products and Services agreement, PP-FA-2180.
- All contracts in this category were extended and now expire July 31, 2029.
- Follett was added to the category effective June 15, 2025.



Ice Machines and Water Dispensing Products and Services



Effective July 1, 2023 through July 31, 2029

Other Key Value and Terms (Continued)

- Available direct: Cintas, Follett, Hoshizaki, Quench, Scotsman

Supplier Contact Information

- Cintas Corporation: Beth Markiewicz, 708.910.6356, markiewicz@cintas.com
- Follett Products LLC: Rob Laws, 484.541.0443, rlaws@follettice.com
- Hoshizaki America Inc.: Katie Hofstetter, 321.251.3215, khofstetter@hoshizaki.com
- Quench USA Inc.: Thomas Caputo, 844.583.4032, premiersales@culliganquench.com
- Scotsman Ice Systems: Jeff Biel, 847.215.4459, jeffrey.biel@scotsman-ice.com

Note: Supplier contact information is current as of June 2, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Laboratory Equipment, Accessories and Service: General laboratory products, such as refrigerators and freezers, used to store blood and laboratory reagents
- Pharmacy Grade Refrigerators and Freezers: Medical-grade refrigerators and freezers that maintain specific temperatures to protect and preserve pharmaceuticals or research materials
- Stainless Steel Equipment: Cabinetry, casework, mobile transport carts (ice carts), shelving, scrub sinks and tables

Full Launch Content and Additional Resources Available in Supply Chain Advisor (SCA)

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Product cross reference (*now available in the Reports tab of SCA*): A report that identifies product comparisons and functional equivalents for awarded and non-awarded suppliers.

NOT FOR DISSEMINATION



Maintenance, Repair and Operations



Effective May 1, 2022 through April 30, 2027

Products and Services Available

This category includes the distribution of maintenance, repair and operations (MRO) items. MRO items include general daily operational products, door hardware and securities, electrical and telecommunications equipment and materials, fasteners, heating/ventilation/air conditioning (HVAC), lamps/ballast and fixtures, plumbing, power generation equipment, hand, power and pneumatic tools, safety equipment, personal protective equipment (PPE) and related services.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tiers 1 and 3 with Grainger except for members who have previously been affiliated to Grainger's expiring MRO contract PP-FA-591; a PA/PMDF is required at Tiers 2, 4 and 5 for all members.
 - To participate in one of the Committed Grainger Value Programs, the member must submit the applicable participation form (found on Exhibit L Healthcare Committed Grainger Value Program and Participation Form, Exhibit M Healthcare Committed Plus Grainger Value Program and Participation Form or Exhibit N Non-healthcare Committed Grainger Value Program and Participation Form) by July 31, 2022, or for new members, within 90 days of completing a PMDF.
- A PA/PMDF is required at **all tiers** with HD Supply.

Aggregation Opportunities

- Grainger allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities; Grainger may review aggregation groups whose annual volume exceeds \$1 million for program modification.
- HD Supply allows aggregation for multi-facility systems and established networks of facilities.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- HD Supply's discounts are firm for the term of the agreement.
- Grainger's pricing is firm for six months; then market basket products and pricing are updated semi-annually.
- Financial analysis reveals:
 - Grainger's new agreement pricing has a 5.3% increase compared to its expiring agreement.
 - Due to the high level of customization in distribution categories, there is no supplier comparison.
- Grainger offers additional category discounts, a Hot List and a consolidation growth rebate as value-adds; see Exhibits A-1, L, M and N for details.
- HD Supply offers in-unit appliance delivery services as a value-add; see Exhibit I for details.
- HD Supply has a \$150 minimum order requirement for freight free shipping.
- Grainger and HD Supply offer national coverage.
- Products purchased under Grainger's agreement are for members' "own use" and may not be resold.
- Grainger is the Premier market share leader.
- Available direct: Grainger, HD Supply

Contracted Suppliers

Supplier	New Contract	Expiring Contract
GRAINGER	PP-FA-987	PP-FA-591
HD SUPPLY	PP-FA-992	New

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 0 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Products previously found in HD Supply's Paper and Janitorial Supply Distribution agreement (PP-FA-2003) can now be found on their MRO agreement.
- Contracts with Grainger and HD Supply were extended and now expire April 30, 2027. Contracts with SupplyFORCE (PP-FA-990) and Turtle & Hughes (PP-FA-991) were not extended and expired April 30, 2025.



Effective May 1, 2022 through April 30, 2027

Supplier Contact Information

- WW Grainger Inc.: Michael Willis, 813.508.1310, michael.willis@grainger.com
- HD Supply Facilities Maintenance Ltd: Christine Jones, 650.468.9568, christine.jones@hdsupply.com

Note: Supplier contact information is current as of April 9, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Can Liners: Can liners for standard waste, infectious waste, soiled linen, infectious linen and food service
- Electrical and Plumbing Building Materials: Electrical and plumbing products and services used to assist in new, retrofit and renovation projects
- Fire and Life Safety Products and Services: Products used to protect and facilitate the emergency evacuation of a building
- Floor Care Equipment: Industrial-grade cleaning equipment for the maintenance of hard and soft surfaces
- Furniture, Systems, Seating and Accessories: Furnishings, furniture, cabinetry, seating, ergonomics, fabrics, artwork, related accessories, restoration and repair
- Housekeeping and Laundry Products: Chemical products and accessories related to general housekeeping cleaning and disinfecting and laundry
- Security Systems and Services: Security products and services, such as identification badging, access control, closed-circuit television (CCTV) cameras, property protection, security training and emergency operations center (EOC) training

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Pneumatic Tube Systems and Services



Effective May 1, 2023 through June 30, 2028

Products and Services Available

This category includes products used in pneumatic tube systems, such as stations, blower assemblies, diverters, carriers, gauges, control centers, panels and tubing (both small tube systems to move paper and specimens and large tube systems for municipal waste, laundry and organic material).

How to Operationalize this Agreement

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is not required with Swisslog due to a single tier offering.
- A member agreement is required with Swisslog to determine scope of service.

Aggregation Opportunities

Aggregation is not applicable with Swisslog due to a single tier offering.

Class of Trade

Swisslog's agreement is available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Swisslog's pricing is firm for 12 months; then pricing may increase once proportionate to the Consumer Price Index (CPI) increase up to 10% in aggregate.
- Financial analysis reveals Swisslog's new agreement pricing has an overall 1.8% increase compared to its expiring agreement.
- Swisslog offers an extended warranty, user training and a spare parts discount as value-adds; see Exhibit I for details.
- Swisslog is the Premier market share leader.
- Available direct: Swisslog

Supplier Contact Information

Translogic Corporation dba Swisslog Healthcare: Eric Marchetti, 303.373.7812, eric.marchetti@swisslog-healthcare.com

Note: Supplier contact information is current as of April 9, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Category

Medication and Supply Automation: Supply automation, unit-based pharmacy automation, acute care pharmacy-based automation, prescription kit technology and anesthesia technology

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

Contracted Supplier

Supplier	New Contract	Expiring Contract
swisslog	PP-FA-1084	PP-FA-782

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update June 2025: Swisslog's contract was extended and now expires June 30, 2028. Precision AirConvey's contract (PP-FA-1083) was not extended and remains effective through April 30, 2026.



Roofing Products, Systems and Services

FA

Effective June 1, 2024 through June 30, 2029

Products and Services Available

Products in this category include built-up roof systems, single-ply and multi membranes, insulation, tar pitch, polyvinyl-chloride (PVC), plastics, modified asphalt systems (cold and hot), photovoltaic (solar) panels, vegetative (green) roofing, caulking, tuckpointing, flashing, shingles and waterproofing. Services include roofing design, installation, repair, preventive/predictive maintenance and emergency response.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDf) or electronic price activation (PA) is required at Tier 2 or higher with Garland.
- A PMDF/PA is required at **all tiers** with Tremco.
- A PMDF/PA is required at CentiMark's single tier.
- A member agreement is required with CentiMark.

Aggregation Opportunities

- Garland and Tremco allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with CentiMark due to a single tier offering.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- CentiMark's pricing is firm for the term of agreement.
- Garland's pricing is firm for 12 months; then pricing may increase annually up to 10% in aggregate; if the Producer Price Index justifies a higher increase, then an additional price increase proportionate to seller's cost drivers may occur.
- Tremco's discounts off list price are firm for the term of the agreement.
- Financial analysis reveals
 - Garland's extended agreement includes a 12.4% unweighted increase effective Jan. 1, 2026 compared to its current agreement.
 - Tremco's extended agreement discounts off list price are flat compared to its current agreement.
 - Tremco is the low-cost supplier according to pricing scenarios.
- If unable to supply products:
 - Garland will not reimburse the difference in substitute product costs.
 - Tremco will reimburse the difference in substitute product costs within 30 days of document submission.
- Garland offers a 1.5% early payment discount on material-only purchases if paid within 10 days.
- CentiMark offers asset management programs, installation services, preventative maintenance programs, roofing repairs and thermal scans.
- Tremco is the Premier market share leader.
- Available through distribution: Garland
- Available direct: CentiMark, Garland, Tremco

Supplier Contact Information

- CentiMark Corporation: Cindy Molnar, 724.809.8859, cindy.molnar@centimark.com
- The Garland Company Inc. and Garland/DBS Inc.: Ashley Solbach, 540.541.1200, asolbach@garlandinc.com
- Weatherproofing Technologies Inc. (WTI) and Tremco CPG Inc.: Phil Santoro, 440.384.5640, psantoro@tremcoinc.com

Note: Supplier contact information is current as of Aug. 15, 2025. For up-to-date contact information, see Supply Chain Advisor.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	COND-0025	COND-0025*
	PP-FA-2079	PP-FA-885
	PP-FA-2078	PP-FA-886

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

*CentiMark was added to the category effective Aug. 1, 2025, through April 30, 2027. This agreement was previously available only to Conductiv members and is now available to all Premier members.

Update January 2026: Contracts with Garland and Tremco were extended and now expire June 30, 2029. CentiMark's contract (COND-0025) was not extended and remains effective through April 30, 2027.



Effective June 1, 2024 through June 30, 2029

Related Categories

- Energy Services: Procurement, Efficiency and Renewable: Performance-based supply-side energy management services, such as performance of real-time, online reverse energy auctions, energy acquisition, energy contractor services and energy efficiency services that help facilities identify, evaluate and implement energy-saving measures
- HVAC Equipment, Controls and Services: Chillers, air handlers, condensing units, roof top units, generator sets, control systems, maintenance and services

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Effective July 1, 2025 through January 31, 2030

Products and Services Available

This category includes security systems and products that assist facilities with security and safety management and regulatory agency compliance. Products include metal and ferromagnetic detectors, human presence detectors (cameras, closed-circuit television [CCTV]), checkpoint accessories, identification badging, access control, temperature screening devices, property protection, physical security, security management and training and emergency operations center (EOC) training.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with PDC.
- PA/PMDF is not required with Cook & Boardman and Howard due to single tier offerings.
- PA/PMDF is required at **all tiers** with Accu-Tech and Johnson Security.
- A member agreement is required with Johnson Security to determine scope of service.

Aggregation Opportunities

- Johnson Security and PDC allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Accu-Tech, Cook & Boardman and Howard due to single tier offerings.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Discounts off list price are firm for the term of agreement with Accu-Tech and Howard.
- Pricing is firm for 12 months with Cook & Boardman and PDC.
 - Cook & Boardman's pricing may increase annually based on the Producer Price Index (PPI).
 - PDC's pricing may increase annually up to 5% in aggregate based on market indices.
- Johnson Security's pricing is firm for the term of the agreement.
- Financial analysis reveals:
 - Accu-Tech's new agreement pricing is flat compared to its expiring agreement.
 - Cook & Boardman's new agreement pricing is flat on hardware and has an 11.5% to 11.8% increase on service compared to its expiring agreement.
 - Howard's new agreement discount off list price in Tier 1 is flat compared to its expiring agreement.
 - PDC's new agreement offers an overall 1.8% savings compared to its expiring agreement.
 - Due to the different product and service offerings, a supplier comparison is not available.
- Cook & Boardman offers an extended warranty as a value-add; see Exhibit I for details.
- If unable to supply products:
 - Accu-Tech, Cook & Boardman, Howard and Johnson Security will not reimburse the difference in substitute product costs.
 - PDC will reimburse the difference in substitute product costs within 30 days of document submission.
- Johnson Security offers a 2% early payment discount.
- PDC has a \$100 minimum order requirement for orders placed through fax, email or phone.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-FA-2171	PP-FA-994
	PP-FA-2172	PP-FA-2149
	PP-FA-2173	PP-FA-996
	PP-FA-2174	New
	PP-FA-2170	PP-FA-1000

Johnson Security is a minority-owned business enterprise (MBE).

The current agreement with Katana Safety (PP-FA-997) expires June 30, 2025. Metrasens' agreement (PP-FA-999) expired Dec. 31, 2024. Metrasens' solutions can now be found on its MRI Ancillary Equipment and Coils agreement, PP-IM-483.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Effective July 1, 2025 through January 31, 2030

Other Key Value and Terms

- Johnson Security offers coverage in New Jersey, New York, Montana, Florida and the state of Washington, but is willing to expand as needed.
- Accu-Tech is the Premier market share leader.
- Available direct: Accu-Tech, Cook & Boardman, Howard, Johnson Security, PDC

Supplier Contact Information

- Accu-Tech Corporation: Tim Flannagan, 931.993.0533, tim.flannagain@accu-tech.com
- The Cook & Boardman Group: Allie Warrick, 336.816.3653, awarrick@cookandboardman.com
- Howard Industries Inc. dba Howard Technology Solutions: Jennifer McClelland, 601.399.5038, jmclelland@howard.com
- Johnson Security Bureau Inc.: Jessica Johnson, 718.402.3600, Jessica.johnson@johnsonsecuritybureau.com
- Precision Dynamics Corporation (PDC): Bruce Highfield, 386.295.8066, bruce_highfield@bradycorp.com

Note: Supplier contact information is current as of June 3, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Doors, Frames and Hardware: Total door-opening solutions for doors and frames, including mechanical and electromechanical locking, access control, entrance automation, security and identity controls
- Environmental and Facilities Management Services: Third-party outsourcing of environmental services, laundry and dry cleaning, facility maintenance and patient transportation
- Fire and Life Safety Products and Services: Products designed to protect and facilitate the emergency evacuation of a building; these products are used to detect fire, activate an alarm, extinguish or control a fire, and control or manage smoke and byproducts of a fire
- Weapons Detection: Weapons detection systems inclusive of hardware and software as a service

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Television Hardware and Interactive Software Systems



Effective September 1, 2026 through August 31, 2029

Products and Services Available

This category includes healthcare-grade and commercial-grade television systems and accessories (cabling, speakers). Software systems, such as interactive television programming solutions (education offerings, games, internet and music) and integration between television applications and networked healthcare patient and hospitality guest databases, are also included.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with KniTec.
- PA/PMDF is not required with MDM due to a single tier offering.

Aggregation Opportunities

- KniTec allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with MDM due to a single tier offering.

Class of Trade

Agreements with both suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm through March 31, 2027, with both suppliers; then pricing may increase semi-annually based on manufacturer-specific documentation.
- Financial analysis reveals:
 - MDM's new agreement pricing has an overall 0.7% increase compared to its expiring agreement.
 - Due to the multiple factors that contribute to total cost of ownership (capital investment, service and maintenance, consumables, software, warranty, freight), a supplier comparison is not available.
- KniTec offers bulk discounts as a value-add; see Exhibit I for details.
- If unable to supply products, KniTec and MDM will not reimburse the difference in substitute product costs.
- KniTec offers a 1% early payment discount.
- KniTec has a \$250,000 large order threshold.
- MDM is the Premier market share leader.
- Available direct: KniTec, MDM

Supplier Contact Information

- KniTec Enterprises Corporation: Zara Siddiqui, 949.481.9335, zara@knitec.com
- MDM Commercial Enterprises LLC: Eric Scott, 800.359.6741, eric.scott@mdmcommercial.com

Note: Supplier contact information is current as of June 1, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Display Solutions: Interior and exterior digital and static signage solutions, services and accessories that support informational, identifying, directional and regulatory messaging
- Hardware and Software Resellers: Computer hardware, software, accessories and professional services
- Maintenance, Repair and Operations (MRO): Suppliers that specialize in the distribution of MRO items
- Patient Access and Engagement Software: Products and services that enable patients to make better-informed decisions about their care options

Contracted Suppliers

Supplier	New Contract	Expiring Contract
KniTec	PP-FA-2228	New
MDM Commercial	PP-FA-2229	PP-FA-1054

Current agreements with Avidex (PP-FA-1051), Crest Healthcare (PP-FA-1052), Howard (PP-FA-1053) and TB&A (PP-FA-1050) expire Aug. 31, 2026.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.



Television Hardware and Interactive Software Systems



Effective September 1, 2026 through August 31, 2029

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Total Building Environment Systems and Controls



Effective June 1, 2024 through May 31, 2027

Products and Services Available

This is a *new* Premier category. This category includes building automation systems, smart building technology for space and zone controllers to monitor and target data for improvement and continuous commissioning for systems, such as lighting, heating/ventilation/air conditioning (HVAC) and plumbing. Systems include sensors, controllers, output devices, communication protocols and terminal/user interfaces. Ongoing support and preventative maintenance and services are also included.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDf) is required at **all tiers** with both suppliers.
- A member or service agreement is required with both suppliers.

Aggregation Opportunities

- Aggregation is not applicable with Automated Logic due to a single tier offering.
- FacilityConneX allows aggregation for multi-facility systems.

Class of Trade

- Automated Logic's agreement is available to select classes of trade; see Exhibit B-2 for details.
- FacilityConneX's agreement is available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Discounts off list price are firm for the term of the agreement with both suppliers; list prices with both suppliers are firm for 12 months.
- Financial analysis reveals:
 - Automated Logic's new agreement pricing offers a 50% discount off list price.
 - FacilityConneX's new agreement pricing offers up to an 18% discount off list price.
 - Due to the customizable nature of this category, a supplier comparison is not available.
- Automated Logic offers Carrier University as a value-add; see Exhibit I for details.
- If unable to supply products:
 - Automated Logic will not reimburse the difference in substitute product costs.
 - FacilityConneX will reimburse the difference in substitute product costs within 30 days of document submission.
- FacilityConneX offers a 2% early payment discount.
- Available through distribution: FacilityConneX
- Available direct: Automated Logic, FacilityConneX

Supplier Contact Information

- Automated Logic Contracting Services Inc.: Chris Appling, 615.439.7015, chris.appling@carrier.com
- FacilityConneX LLC: Stephanie Lanker, 303.495.4858, slanker@facilityconnex.com

Note: Supplier contact information is current as of May 1, 2024. For up-to-date contact information, see Supply Chain Advisor.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
Automated Logic	PP-FA-2108	New
FacilityConneX	PP-FA-2107	New

Automated Logic is a part of Carrier Global Corporation.

Premier's previous Total Building Environment Systems and Controls agreements expired Oct. 31, 2022.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update April 2026: FacilityConneX's contract term was reduced due to low contract utilization, and agreement PP-FA-2107 now expires June 30, 2026.



Total Building Environment Systems and Controls



Effective June 1, 2024 through May 31, 2027

Related Categories

- Conveying Systems: Elevators, Escalators and Other Products and Services: Conveying systems, new equipment, modernization, remote monitoring, maintenance, replacement parts and elevator consulting
- Electrical and Plumbing Building Materials: Electrical and plumbing products and services used to assist in new, retrofit and renovation projects
- Energy Services: Procurement, Efficiency and Renewable: Performance-based contracts that aim to achieve budget-neutral methods of funding facilities improvements, whereby downstream savings offset investment costs
- Facilities Management and Environmental Services Consulting Services: Suppliers who develop, implement and maintain solutions and services that contribute to the efficiency of facility operations
- Fire and Life Safety Products and Services: Products designed to protect and facilitate the emergency evacuation of a building
- HVAC Equipment, Controls and Services: Chillers, air handlers, condensing units, rooftop units, generator sets, control systems, maintenance and services
- Security Systems and Services: Security products and services, such as guest identification, identification badging, access control, closed-circuit television (CCTV) cameras, property protection and security training

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Water Treatment Products, Systems and Services



Effective April 1, 2023 through October 31, 2028

Products and Services Available

This category includes water treatment that makes water more acceptable for end use (drinking, industrial equipment or medical equipment). This includes cooling towers and boilers, chemical applications, related water treatment services, detailed system audits and diagnostics used to prescribe the best chemical, equipment and service programs that lead to water and energy savings and asset preservation.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with Chem-Aqua, ChemTreat, Garratt-Callahan, Kurita and Nalco.
- A PMDF/PA is not required with Chemstar due to a single tier offering.
- A member agreement may be required with all suppliers to determine scope of service.

Aggregation Opportunities

- Chem-Aqua, ChemTreat, Garratt-Callahan, Kurita and Nalco allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Chemstar due to a single tier offering.

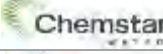
Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with Chem-Aqua and Kurita.
- Pricing is firm for 12 months with Chemstar, ChemTreat, Garratt-Callahan and Nalco.
 - Pricing with ChemTreat and Garratt-Callahan may increase annually by 8% or less in aggregate.
 - Chemstar's pricing may increase annually by 5% or less in aggregate.
 - Nalco's pricing may increase annually by 4% or less in aggregate.
- Financial analysis reveals:
 - Chem-Aqua's new agreement pricing has an overall 8.8% increase compared to its expiring agreement.
 - ChemTreat's new agreement pricing offers an overall 1.4% savings compared to its expiring agreement.
 - Garratt-Callahan's new agreement pricing has an overall 26.3% increase compared to its expiring agreement.
 - Nalco's new agreement pricing has an overall 4.0% increase compared to its expiring agreement.
 - Chem-Aqua is the low-cost supplier according to pricing scenarios.
- Chem-Aqua offers a new customer incentive and no-charge services as value-adds; see Exhibit I for details.
- Chemstar offers a growth rebate as a value-add; see Exhibit I for details.
- ChemTreat offers discounts on monitoring services, projects and utility audits as value-adds; see Exhibit I for details.
- Garratt-Callahan offers a no-charge audit as a value-add; see Exhibit I for details.
- Kurita offers a new member price reduction, equipment discount and finance options and a no-charge audit as value-adds; see Exhibit I for details.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
 CHEM-AQUA An H2O Company	PP-FA-1066	PP-FA-799
 Chemstar WATER	PP-FA-1064	New
 ChemTreat	PP-FA-1065	PP-FA-800
 Garratt CALLAHAN	PP-FA-1062	PP-FA-801
 KURITA	PP-FA-1061	New
 NALCO Water An Ecolab Company	PP-FA-1067	PP-FA-802

Chemstar and Garratt-Callahan are small business enterprises (SBEs).

The current agreement with Med Water Systems (PP-FA-803) expires March 31, 2023.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Nalco acquired Barclay. Barclay's water treatment products and services can now be found under Nalco's agreement, and Barclay's agreement (PP-FA-1063) will expire Dec. 31, 2025.
- All contracts in this category were extended and now expire Oct. 31, 2028.



Water Treatment Products, Systems and Services



Effective April 1, 2023 through October 31, 2028

Other Key Value and Terms (Continued)

- Nalco offers discounts on project labor, cooling tower cleaning services, legionella testing, water management, chemical feed equipment, point-of-use filters, automation controllers and IDN equipment as value-adds; see Exhibit I for details.
- Chem-Aqua, Chemstar and Garratt-Callahan offer a 2% early payment discount.
- Garratt-Callahan has a minimum order requirement of \$300 for formulated products and \$100 for reagents.
- Chem-Aqua and Nalco are the Premier market share leaders.
- Available direct: Chem-Aqua, Chemstar, ChemTreat, Garratt-Callahan, Kurita, Nalco

Supplier Contact Information

- Chem-Aqua Inc.: Mary McClellan, 314.496.4354, mmcclellan@solenis.com
- Chemstar WATER: Jennifer Wood, 410.391.7516, jwood@chemstarwater.com
- ChemTreat Inc.: Chris Connolly, 973.632.1920, chris.connolly@chemtreat.com
- Garratt-Callahan Company: Kevin Pranaitis, 630.715.7440, kpranaitis@g-c.com
- Kurita America Inc.: Matt Copthorne, 702.286.7131, m.copthorne@kurita-water.com
- Nalco Company LLC: Dino Sittaro, 630.890.6583, dino.sittaro@ecolab.com

Note: Supplier contact information is current as of March 17, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Category

Energy Services: Procurement, Efficiency and Renewable: Performance-based supply-side energy management services

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Effective February 1, 2025 through January 31, 2028

Products and Services Available

This category includes hardware, software and services used to locate and/or track tags wirelessly and accurately using radio frequency identification (RFID).

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Airista, CenTrak, Midmark and Securitas.
- PA/PMDF is not required with TrueSpot due to a single tier offering.
- PA/PMDF is required at **all tiers** with Cognosos and Siemens.
- A member agreement is required with all suppliers to determine scope of service.

Aggregation Opportunities

- Airista, Cognosos, Securitas and Siemens allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- CenTrak allows aggregation for multi-facility systems and GPOs at Tier 4 only.
- Midmark allows aggregation for multi-facility systems; aggregation is limited to owned, leased or managed (OLM) facilities.
- Aggregation is not applicable with TrueSpot due to a single tier offering.

Class of Trade

- Agreements with Airista, CenTrak, Cognosos, Securitas and TrueSpot are available to all classes of trade listed on Premier's membership roster.
- Midmark's agreement is available to acute care, non-acute healthcare and select non-healthcare facilities; see Exhibit B-2 for details.
- Siemens' agreement is available to select acute care classes of trade; see Exhibit B-2 for details.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with CenTrak, Cognosos and TrueSpot.
- Pricing is firm for 12 months with Airista, Midmark and Securitas.
 - Airista's pricing may increase annually up to 3% in aggregate.
 - Midmark's pricing may increase annually up to 5% in aggregate.
 - Securitas' pricing may increase annually.
- Siemens' pricing is firm for 24 months; then pricing may increase once up to 3% based on the Consumer Price Index.
- Financial analysis reveals:
 - CenTrak's new agreement pricing has an overall 11% increase compared to its expiring agreement.
 - Midmark's new agreement pricing has an overall 14% increase compared to its expiring agreement.
 - Securitas' extended agreement pricing has an overall 2% increase compared to its current agreement.
 - TrueSpot is the low-cost supplier according to pricing scenarios.
- Siemens offers program analysis engagements as a value-add; see Exhibit I for details.

Contracted Suppliers

Supplier	New Contract	Expiring Contract
	PP-IT-366	New
	PP-IT-365	PP-IT-266
	COND-0091	COND-0091**
	PP-IT-363	PP-IT-267
	PP-IT-269	PP-IT-269*
	PP-IT-367	New
	PP-IT-364	New

*Securitas current agreement was extended through January 31, 2028.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

**Cognosos and Phil My Bin were added to the category effective Aug. 1, 2025. These agreements were previously available only to Conductiv members and are now available to all Premier members.

Update April 2026: Agreements with Airista (PP-IT-366) and Phil My Bin (COND-0186) were reduced due to low contract utilization. Airista's agreement expires July 30, 2026. Phil My Bin's agreement expires June 13, 2026.



Effective February 1, 2025 through January 31, 2028

Other Key Value and Terms (Continued)

- If unable to supply products, Airista, CenTrak, Cognosos, Midmark, Securitas, Siemens and TrueSpot will not reimburse the difference in substitute product costs.
- TrueSpot offers a 2% early payment discount.
- Siemens has a late payment penalty.
- Midmark and TrueSpot have a large order threshold.
- Available through distribution: Airista, CenTrak, Midmark, Securitas, TrueSpot
- Available direct: Airista, CenTrak, Cognosos, Midmark, Securitas, Siemens, TrueSpot

Supplier Contact Information

- Airista Flow Inc.: Ahmad Sajadi, 949.375.8387, ahmad.sajadi@airista.com
- CenTrak Inc., a Delaware Company: Steven Smith, 848.220.0896, csei@centrak.com
- Cognosos Inc.: Bill Haughton, 858.776.0374, bill.haughton@cognosos.com
- Midmark RTLS Solutions Inc., a subsidiary of Midmark Corporation: Missy Simons, 405.315.3974, msimons@midmark.com
- Securitas Healthcare LLC: Stephen Kelley, 205.837.4508, stephen.kelley@sbdinc.com
- Siemens Medical Solutions USA Inc.: Mark Wysocki, 847.226.3919, mark.l.wysocki@siemens-healthineers.com
- Molocar Inc. dba TrueSpot Health: Bob Bartko, 317.412.8426, bob.bartko@truespot.com

Note: Supplier contact information is current as of Feb. 12, 2026. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Infant and Patient Security Solutions: Patient security systems used to locate patients, match mothers to infants and prevent elopement
- Pharmacy Temperature Monitoring Devices: Wireless temperature monitoring systems that continuously assess that medications, vaccines and other pharmacy products are maintained under recommended storage and transport conditions
- Surgical Instrument Tracking and OR Efficiency Systems: Surgical instrument tracking systems that use a combination of scanning technology and software application for inventory management and operating room (OR) efficiencies
- Surgical Sponge Detection Systems: Sponges and operating room (OR) towels with small RF tags or bar codes embedded or attached on the inside along with an RF reader, either antenna or wand and an electronic device

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.



Equipment Recycling and e-Waste Management



Effective November 1, 2025 through October 31, 2028

Products and Services Available

This category includes liquidation and disposal services for excess medical equipment, including Web-enabled liquidation, as well as electronics and metal recycling. Services includes both medical and non-medical (e.g., office, IT, telecom) equipment recycling.

How to Operationalize These Agreements

- Electronic price activation (PA) or a Participating Member Designation Form (PMDF) is required at Tier 2 or higher with Cascade and DOTmed.
- PA/PMDF is not required with Centurion, HANDLE, TAB and Tekyard due to single tier offerings.
- PA/PMDF is required at ReLink's single tier.
- A member agreement is required with all suppliers to determine scope of service.

Aggregation Opportunities

- Cascade and DOTmed allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Centurion, HANDLE, ReLink, TAB and Tekyard due to single tier offerings.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing and fee percentages are firm for the term of the agreement with all suppliers.
- Financial analysis reveals:
 - Cascade's new agreement fees are flat compared to its expiring agreement.
 - Centurion's new agreement fees are flat compared to its expiring agreement.
 - DOTmed's new agreement fees are flat compared to its expiring agreement.
 - HANDLE's new agreement fees have an overall 10% increase compared to its expiring agreement.
 - Tekyard's new agreement fees are flat compared to its expiring agreement.
 - Pricing with Centurion, DOTmed, HANDLE, TAB and Tekyard is based on contingent fees. If price is listed at 10%, then the member's portion of the final sale is 90%. See pricing scenarios for a fee comparison.
- Centurion and TAB offer rebates as a value-add; see Exhibit I for details.
- DOTmed offers no-charge valuation and shipping services as a value-add; see Exhibit I for details.
- DOTmed, HANDLE and Tekyard offer an early payment discount.
- Cascade, Centurion, DOTmed, HANDLE, ReLink, TAB and Tekyard offer national coverage.
- Available direct: Cascade, Centurion, DOTmed, HANDLE, ReLink, TAB, Tekyard

Contracted Suppliers

Supplier	New Contract	Expiring Contract
 CASCAD ASSET MANAGEMENT	PP-SV-475	PP-SV-346
 CENTURION SERVICE GROUP	PP-SV-476	PP-SV-347
 DOTmed	PP-SV-477	PP-SV-351
 HANDLE	PP-SV-478	PP-SV-348
 reLink ONLINE	COND-0210	New
 TAB AUCTIONS	PP-SV-479	New
 tekyard	PP-SV-480	PP-SV-350

Cascade and Centurion are small business enterprises (SBEs). ReLink is a veteran-owned business enterprise (VET). TAB is a woman-owned business enterprises (WBEs). Tekyard is a minority-owned business enterprise (MBE).

The current agreement with Surgical Product Solutions (SPS) (PP-SV-349) expires Nov. 30, 2026. SPS' solutions do not fit into this category. Premier's Contracting Team recognizes the value they bring to the Premier membership and are creating a new category, titled Alternative Sourcing Solutions, that will better serve their solution and create more exposure to the Membership.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update September 2025: ReLink was added to the category effective Nov. 1, 2025.



Effective November 1, 2025 through October 31, 2028

Supplier Contact Information

- Cascade Asset Management LLC: Neil Peters-Michaud, 608.316.6637, premier@cascade-assets.com
- Centurion Service Group LLC: Jared Parchem, 629.270.7347, jared.parchem@centurionservice.com
- DOTmed.com Inc.: Matt Ulman, 212.742.1200, matt@dotmed.com
- Healthcare Asset Network Inc. dba HANDLE: Zach Montgomery, 502.403.7690, zach.montgomery@handleglobal.com
- ReLink Medical LLC: Michael Angel, 216.290.3491 x491, mangel@relinkmedical.com
- TAB Auctions dba TAB Xchange: Amanda Tagliaferro, 302.635.4760, a.tagliaferro@tabauctions.com
- Tekyard LLC: Sean Hohlowksi, 704.677.4307, sean.hohlowski@aamedical.com

Note: Supplier contact information is current as of Sept. 11, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Hard Copy Document Shredding and Media Destruction Services: Onsite and offsite shredding and the destruction of confidential hard copy paper and media (such as hard drives)
- Refurbished Capital Equipment: Capital equipment that has been refurbished or remanufactured to be re-sold, such as operating room (OR) tables, OR lights, surgical microscopes and sterilizers
- Waste Management Products and Services: Waste removal, regulated medical waste disposal and recycling

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Hardware/Software Resellers, Services and Refurbished Equipment



Effective November 1, 2020 through June 30, 2029

Products and Services Available

This category includes computer hardware, software, peripherals, accessories and services.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with Derive Technologies and Zones.
- A PMDF/PA is required at **all tiers** with CDW, Connection and Insight.

Aggregation Opportunities

- CDW, Connection, Derive Technologies and Zones allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Insight allows aggregation for multi-facility systems.

Class of Trade

- Agreements with Connection, Derive Technologies, Insight and Zones are available to acute care, non-acute healthcare, non-healthcare facilities, retail pharmacies and durable medical equipment suppliers.
 - Derive Technologies' agreement is also available to business and industry.
- CDW's agreement is available to acute care and non-acute healthcare.

Other Key Value and Terms

- Discounts off list price are firm for the term of the agreement with all suppliers.
- Financial analysis reveals:
 - CDW's new agreement discounts reflect up to 8.0% savings compared to its expiring agreement top tier.
 - Connection's new agreement discounts are flat compared to its expiring agreement.
 - Insight's new agreement discounts are flat compared to its expiring agreement.
 - Zones' new agreement discounts are flat compared to its expiring agreement.
 - Due to the customizable nature of this category, a supplier comparison is unavailable.
- Connection has a \$750,000 large order dollar threshold.
- Derive Technologies offers a 1% early payment discount.
- Available direct: CDW, Connection, Derive Technologies, Insight, Zones

Supplier Contact Information

- CDW Government LLC: John Johnsen, 847.465.6000, jjohnsen@cdw.com
- Connection: Kurt Nussle, 615.693.2052, kurt.nussle@connection.com
- Derive Technologies LLC: William Eggers, 212.656.0448, beggars@derivetech.com
- Insight Direct USA Inc: Kris Blasi, 514.295.1660, premiergpo@insight.com
- Zones LLC: John Shaffer, 408.335.3558, premiergpo@zones.com

Note: Supplier contact information is current as of April 9, 2026. For up-to-date contact information, see Supply Chain Advisor.

Contracted Suppliers		
Supplier	New Contract	Expiring Contract
	PP-IT-242	PP-IT-163
	PP-IT-238	PP-IT-164
	SD-IT-006	New
	PP-IT-241	PP-IT-166
	PP-IT-237	PP-IT-165

Derive Technologies and Zones are minority-owned business enterprises (MBEs).

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- 2nd Gear (PP-IT-239) and Red8 (PP-IT-240) reduced their contract term and their agreements expire Oct. 9, 2025.
- Contracts with CDW, Connection, Insight and Zones were extended and now expire June 30, 2029. Derive's contract (SD-IT-006) was not extended and remains effective through Oct. 31, 2026.
- Derive Technologies has been added to this category with an MWDVBE and Small Business Initiative agreement effective July 1, 2023.



Hardware/Software Resellers, Services and Refurbished Equipment



Effective November 1, 2020 through June 30, 2029

Related Categories

- Managed Print Services, Devices and Accessories: Equipment, accessories and services used to execute and manage costs and efficiencies of printing, copying, faxing and scanning of electronic and paper images via a device
- Office Supplies and Business Services: Distribution of routine office supplies, paper, toner, furniture, janitorial and sanitation supplies and associated business services

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Effective December 1, 2023 through April 30, 2030

Products and Services Available

This category includes infant anti-abduction systems and patient security devices used to provide matching and prevent the abduction of neonates and babies and protect and locate wandering adult and pediatric patients.

How to Operationalize this Agreement

A Participating Member Designation Form (PMDf) or electronic price activation (PA) is required at Tier 2 or higher with RF Technologies.

Aggregation Opportunities

RF Technologies allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

RF Technologies' agreement is available to acute care, non-acute healthcare, non-healthcare, including business and industry, retail pharmacies and durable medical equipment suppliers.

Other Key Value and Terms

- RF Technologies' pricing is firm for the term of the agreement.
- Financial analysis reveals RF Technologies new agreement pricing has an overall 3.0% increase compared to its expiring agreement.
- RF Technologies offers a 2% early payment discount.
- Available direct: RF Technologies

Supplier Contact Information

RF Technologies Inc.: Jeff Aulds, 480.689.2296, jaulds@rft.com

Note: Supplier contact information is current as of September 25, 2024. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Asset Tracking and Management Solutions: Hardware, software and services used to locate and/or track tags wirelessly and accurately using radio frequency identification (RFID)
- Security Systems and Services: Security products and services, such as guest identification, identification badging, access control, closed-circuit television (CCTV) cameras, property protection and training

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

Contracted Supplier

Supplier	New Contract	Expiring Contract
	PP-IT-337	PP-IT-247

RF Technologies is a small business enterprise (SBE).

Securitas offers infant, patient and staff protection through its Asset Tracking and Management Solutions agreement (PP-IT-269).

Current agreements with Centrak (PP-IT-245) and Mobility Exchange (PP-IT-244) expire November 30, 2023.

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update December 2024: The agreement with RF Technologies (PP-IT-337) has been extended and will expire April 30, 2030.



Effective August 1, 2023 through May 31, 2029

Products and Services Available

This category includes services to aid in (interstate and intrastate) residential and commercial moves. Packing/unpacking, crating/uncrating, moving heavy furniture and medical equipment, long-term container storage services, rentals and logistics are also included.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with Armstrong and GWS.
 - Premier recommends that members electronically price activate Armstrong's agreement at all tiers.
- A PMDF/PA is not required with Atlas, Beltmann and SIRVA due to single tier offerings.
- GWS requires a member agreement; see Exhibit L.
- Armstrong, Atlas, Beltmann and SIRVA may require a member agreement.

Aggregation Opportunities

- Armstrong and GWS allow aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.
- Aggregation is not applicable with Atlas, Beltmann and SIRVA due to single tier offerings.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing and/or discounts off list price are firm for the term of the agreement with Armstrong, Atlas, Beltmann and GWS.
- SIRVA's agreement is firm for 12 months; then pricing may increase annually based on the Consumer Price Index (CPI).
- Financial analysis reveals:
 - Armstrong's new agreement pricing is flat compared to its expiring agreement.
 - Atlas' new agreement pricing is flat compared to its expiring agreement.
 - Beltmann's new agreement pricing is flat compared to its expiring agreement.
 - SIRVA's new agreement pricing is flat compared to its expiring agreement.
- Atlas offers guaranteed pick-up and delivery as a value-add; see Exhibit I for details.
- Beltmann offers multi-service discounts as a value-add; see Exhibit I for details.
- GWS offers waived fees for the LINK software and moving equipment at no cost as value-adds; see Exhibit I for details.
- Each supplier has provided key performance indicators; see each supplier's Exhibit K for details.
- If unable to supply services:
 - Armstrong, GWS, Beltmann and SIRVA will reimburse the difference in substitute costs within 30 days of document submission.
 - Atlas will not reimburse the difference in substitute product costs.
- Armstrong and GWS offer a 2% early payment discount.
- Armstrong is the Premier market share leader.
- Available direct: Armstrong, Atlas, Beltmann, GWS, SIRVA

Contracted Suppliers

Supplier	New Contract	Expiring Contract
 ARMSTRONG RELOCATION & COMPANIES	PP-SV-399	PP-SV-278
 Atlas	PP-SV-400	PP-SV-279
 beltmann GROUP relocation	PP-SV-398	PP-SV-277
 GWS	PP-SV-397	New
 SIRVA	PP-SV-401	PP-SV-280

Armstrong is a woman-owned business enterprise (WBE).

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Agreement terms with GWS (PP-SV-397) and SIRVA (PP-SV-401) were reduced due to low contract utilization and now expire June 30, 2026.
- Contracts with Armstrong and Beltmann were extended and now expire May 31, 2029. Atlas' contract (PP-SV-400) was not extended and remains effective through July 31, 2026.



Effective August 1, 2023 through May 31, 2029

Supplier Contact Information

- Armstrong Relocation Company, Huntsville LLC: Leslie Coleman, 256.509.9002, lesliecoleman@goarmstrong.com
- Atlas Van Lines Inc.: Kathleen Thompson, 812.421.7112, katthom@atlasvanlines.com
- LogiSys Inc. dba Beltmann Integrated Logistics: Jim Mauch, 201.274.3312, jim.mauch@beltmann.com
- Global Workplace Solutions (GWS) LLC: Brian Sabatalo, 866.481.7608, bsabatalo@gwspartners.com
- SIRVA Worldwide Inc.: Grant Cunningham, 913.800.1092, grant.cunningham@sirva.com

Note: Supplier contact information is current as of July 7, 2025. For up-to-date contact information, see Supply Chain Advisor.

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

NOT FOR DISTRIBUTION



Reusable Surgical Linen and Gown Reprocessing Services



Effective January 1, 2020 through June 30, 2027

Products and Services Available

This category includes reusable surgical linen and gown reprocessing services. Sterile gowns and linens are provided to a facility. After a surgical procedure, soiled gowns and linens are collected, taken offsite for cleaning, assembly and sterilization and then delivered back to the facility for use.

How to Operationalize this Agreement

A Participating Member Designation Form (PMDf) or electronic price activation (PA) is required at Tier 2 or higher with Novo.

Aggregation Opportunities

Novo allows aggregation for multi-facility systems, group purchasing organizations and established networks of facilities.

Class of Trade

Novo's agreement is available to acute care, non-acute healthcare, non-healthcare, retail pharmacies and durable medical equipment suppliers.

Other Key Value and Terms

- Novo's pricing is firm for the term of the agreement.
- Financial analysis reveals that effective Jan. 1, 2026, Novo's extended agreement pricing has an overall 5.0% increase compared to its current agreement.
- Novo services facilities within a 300-mile radius of a service center. Service centers are in Kentucky, Maryland, Michigan, North Carolina, Ohio and Tennessee.
- Novo offers nurse consultants, waste savings and a no-charge lost instrument return program as value-adds.
- Novo charges an 8.5% delivery fee for all services rendered.
- Available direct: Novo

Supplier Contact Information

Novo Health Services LLC: Diane Courtney-Shaner, 813.792.6318, dshaner@novohealthservices.com

Note: Supplier contact information is current as of Sept. 1, 2019. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Reusable Textiles and Textile Services: Reusable textile products, such as bedding, robes, bath rugs, towels, surgical textiles (such as gowns and drapes), patient apparel, hamper bags and incontinence products
- Sterile Packs and Gowns: Standardized disposable surgical drapes and gowns used during surgical procedures

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

Contracted Supplier

Supplier	New Contract	Expiring Contract
 NOVO Health Services The Healthcare Linen Professionals	PP-SV-239	PP-SV-133

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Update January 2026: Novo's contract was extended and now expires June 30, 2027. Sterile Surgical Systems/Repaul Textiles' contract (PP-SV-240) was not extended and expire Dec. 31, 2025.



Supply Chain Visibility and Resilience Software



Effective May 1, 2023 through April 30, 2027

Products and Services Available

This is a *new* Premier category. This category includes supply chain software that can improve operational efficiency, provide visibility throughout the supply chain process and manage freight while delivering supply chain savings.

How to Operationalize These Agreements

- A Participating Member Designation Form (PMDF) or electronic price activation (PA) is not required with VPL due to a single tier offering.
- A PMDF/PA is required at **all tiers** with Seabright.
- A member agreement is required with all suppliers.

Aggregation Opportunities

- Seabright allows aggregation for multi-facility systems, GPOs and established network of facilities.
- Aggregation is not applicable with VPL due to a single tier offering.

Class of Trade

Agreements with all suppliers are available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Pricing is firm for the term of the agreement with all suppliers.
 - With Seabright, member agreement renewal pricing may increase annually up to 3%.
- Financial analysis reveals:
 - Seabright's new agreement pricing offers up to 88.5% discount off list price.
 - VPL's new agreement pricing offers a 15% discount off list price.
- Seabright offers bill-only and purchase order streamlining.
- VPL offers software that tracks vital product as it moves from the supplier to the location of patient care, improves supply chain dock operations, and converts data and analytics to actionable intelligence.
- Seabright offers an uptime guarantee as a key performance indicator. If Seabright falls short of a 99.95% uptime guarantee in a given month, the member will receive a credit of 1.0% of the total monthly invoice for each percentage point below 99.95%, up to a maximum of 5.0%. See Exhibit A-1 Key Performance Indicators for details.
- Available direct: Seabright, VPL

Supplier Contact Information

- Seabright Healthcare Solutions LLC: Bryan Hooppaw, 480.206.5619, bryan@hooppaw.com
- Vantage Point Logistics (VPL) Inc.: Alex Labosky, 614.595.5586, alabosky@vplmail.com

Note: Supplier contact information is current as of Dec. 15, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Categories

- Inbound and Outbound Freight: Next day, second day, express, ground and international freight services for members across the U.S., Puerto Rico and Canada
- Pharmacy Distribution Procurement Software: Direct order software/platforms for pharmacy
- Support Services SaaS: Subscription-based software applications for support service departments to improve daily operational efficiencies

Contracted Suppliers

Supplier	New Contract	Expiring Contract
 Seabright	COND-0060	COND-0060*
 VPL	PP-SV-406	New

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 2 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

*Penrod and Seabright were added to the category effective Aug. 1, 2025. Penrod's agreement (COND-0197) is effective through June 13, 2026. Seabright's agreement is effective through Sept 30, 2027. These agreements were previously available only to Conductiv members and are now available to all Premier members.

Updates:

- VPL's agreement was extended and now expires April 30, 2027.
- FreightTrain's agreement (PP-SV-405) has been terminated, and its solution can now be found in the Support Services SaaS category (PP-FA-2084).



Effective May 1, 2023 through April 30, 2027

Related Categories (Continued)

- Third Party Freight Management: Third-party freight management services that provide members with freight management cost analysis, freight reduction and rate improvement
 - Cardinal OptiFreight offers a supply chain visibility solution on their Third Party Freight Management agreement (PP-SV-352). Members must use Cardinal OptiFreight's third party freight management services along with the supply chain visibility solution.

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- Executive summary: A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- Value analysis toolkit: A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.
- Supply Disruption Manager: A solution that builds resilience and mitigates risks to supply chain. With PINC AI machine learning and Premier's clinical expertise, know when products are anticipated to become unavailable and access clinically approved alternative products to avoid delays in care or quality.

NOT FOR DISTRIBUTION



Weapons Detection



Effective June 1, 2023 through December 31, 2028

Products and Services Available

This is a *new* Premier category. This category includes weapons detection systems inclusive of hardware and software as a service.

How to Operationalize this Agreement

A Participating Member Designation Form (PMDF) or electronic price activation (PA) is required at Tier 2 or higher with Scylla.

Aggregation Opportunities

Scylla allows aggregation for multi-facility systems, group purchasing organizations (GPOs) and established networks of facilities.

Class of Trade

Scylla's agreement is available to all classes of trade listed on Premier's membership roster.

Other Key Value and Terms

- Scylla's pricing is firm for 12 months; then pricing may increase annually up to 3% in aggregate.
- Financial analysis reveals Scylla's new agreement offers up to 33.8% discount off list price.
- If unable to supply products, Scylla will not reimburse the difference in substitute product costs.
- Scylla offers a 2% early payment discount.
- Available through distribution: Scylla
- Available direct: Scylla

Supplier Contact Information

Scylla Technologies Inc.: Albert Stephanyan, 928.864.0095, albert@scylla.ai

Note: Supplier contact information is current as of April 1, 2025. For up-to-date contact information, see Supply Chain Advisor.

Related Category

Security Systems and Services: Security products and services, such as guest identification, identification badging, access control, closed-circuit television (CCTV) cameras, property protection and training

Full Launch Content and Additional Resources Available in Supply Chain Advisor

- [Executive summary](#): A high-level PDF overview intended for supply chain and C-suite executives. This document includes agreement highlights, purchasing considerations and information on Premier resources.
- [Value analysis toolkit](#): A PDF document that includes detailed category information, product/service offering, purchasing considerations, pricing tiers, financial analysis, market highlights and terms and conditions.

Contracted Supplier

Supplier	New Contract	Expiring Contract
	PP-SV-443	New

For committed program information, visit the [Performance Groups Portal](#).

This category has a Level 1 complexity rating. See the [Value Analysis Maturity and Contract Complexity Rating Tool](#) for details.

Updates:

- Scylla's agreement was extended and now expires Dec. 31, 2028. IntelliSee's contract (PP-SV-404) was not extended and remains effective through May 31, 2026.
- Scylla was added to the category effective Jan. 1, 2025.

Premier's Capital Equipment Solutions: Empowering Smarter Capital Decisions

With over 30 years of industry expertise, Premier's capital equipment solutions are designed to support healthcare organizations in navigating the complexities of capital planning and procurement. In a rapidly evolving environment where products are purchased infrequently, technology evolves rapidly, and significant price variations pose challenges, Premier offers a comprehensive suite of tools and services to optimize your capital investments, minimize unexpected costs and ensure long-term alignment with your organization's goals.

Challenges in Capital Planning and Sourcing

The healthcare landscape is experiencing shifts with the emergence of new competitors offering generic, one-size-fits-all solutions that often ignore hospital standards. Additionally, during large construction projects, General Contractors and subcontractors often overlook GPO suppliers, missing savings opportunities and straining construction budgets. Coupled with nationwide staffing shortages, hospitals face increased challenges in managing complex equipment planning and sourcing projects, leading to delays, lack of standardization, and higher capital and ongoing operating costs.

Premier's Capital Equipment Solution

Premier's capital equipment solution serves as a strategic extension and integration partner for your Facilities and Construction and Sourcing teams, leveraging industry-leading data and analytics - over \$1.3 billion in benchmarked spend - so you receive competitive, fair market pricing. Premier allows you to quickly analyze capital purchases with robust data and utilizes subject matter experts (SMEs) to help you make informed decisions to drive savings and value, ultimately enhancing decision-making processes across your organization.



Premier's Comprehensive Services

- **Capital Intelligence Reports:** Get reliable benchmarks and identify cost savings opportunities across capital equipment categories.
- **Strategic Capital Procurement:** A managed service that not only provides SMEs to run eRFPs and negotiate with suppliers on your behalf to promote customer requirements and goals, but also leverages digital tools to streamline procurement, ensure optimal savings and drive long-term standardization with unmatched efficiency. Premier's Strategic Capital Procurement does not stop with the capital acquisition cost, either. By providing a total-cost-of-ownership mentality, Premier provides data and analytics to set up customers for success with original equipment manufacturer (OEM) support agreements and evaluation of lease-vs.-buy options.
- **Design-to-Procure Services:** Our comprehensive, end-to-end project management assists every step of the way, from design to procurement, to align with your strategic goals for large construction projects. We partner closely with your facilities and construction teams, your general and sub-contractors, and your supply chain teams to ensure you are maximizing on savings and optimizing your GPO coverage. Additionally, we work with your teams to ensure equipment is planned and procured based on your standards.
- **Capital Roadmap:** A flexible, strategic approach that adapts to your organization's evolving needs, including a thorough inventory analysis, a customized standardization list and the development of a 5 or 10-year capital roadmap. For customers who need help executing the roadmap, we provide resources for Strategic Capital Procurement and project management services.

In an era where healthcare organizations need not just strong advocates but strategic partners, Premier's capital equipment solutions offer the expertise and resources to manage your capital projects with precision, ensuring alignment with your broader strategic goals from start to finish, so you obtain value and consistency across your organization.



The decision-making process in purchasing capital can be challenging. Having a partner that can provide immediate assistance in the decision process relative to the pricing is an invaluable resource to have. With all that materials professionals have on their plates, it is a joy to have a partner than you can lean on with a proven history and expertise as it relates to capital buying and pricing.

Kenyetta Keys

Senior Director, Supply Chain and Support Services
Doctors Community Hospital

About Premier Inc.

Premier, Inc. (NASDAQ: PINC) is a leading technology-driven healthcare improvement company, providing solutions to two-thirds of all healthcare providers in the U.S. Playing a critical role in the rapidly evolving healthcare industry, Premier unites providers, suppliers, payers and policymakers to make healthcare better with national scale, smarter with actionable intelligence and faster with novel technologies. Headquartered in Charlotte, N.C., Premier offers integrated data and analytics, collaboratives, supply chain solutions, consulting and other services in service of our mission to improve the health of communities. Please visit Premier's news and investor sites on www.premierinc.com, as well as [X](#), [Facebook](#), [LinkedIn](#), [YouTube](#), [Instagram](#) and [Premier's blog](#) for more information about the company.



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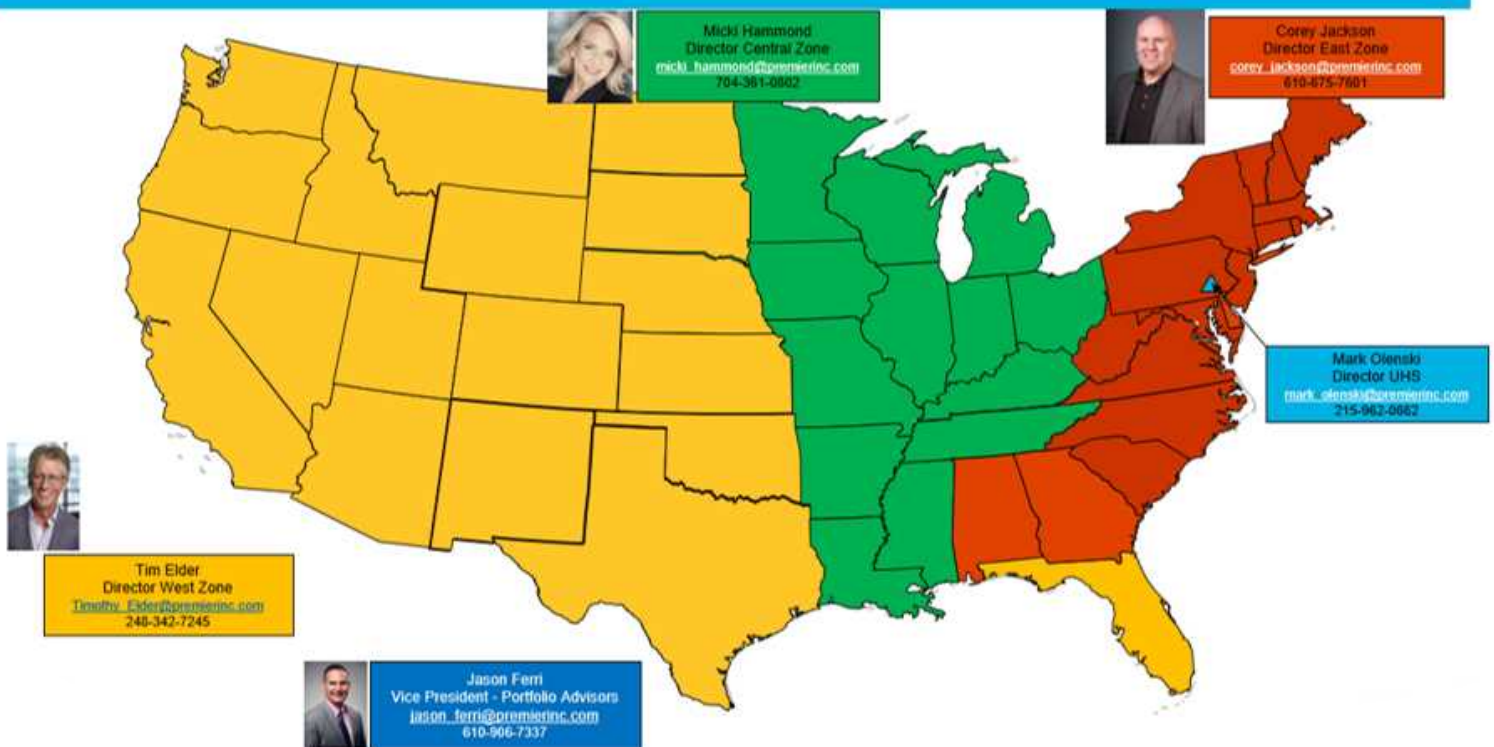
Facilities, Construction and Environmental Services Subject Matter Experts

Premier has a team of professionals, with over 175 years of experience, devoted to supporting the needs of our members in the Facilities, Construction and Environmental Services space. This team is available to Premier members to help with questions related to Premier's contracted suppliers and to assist in coordinating and communicating with those suppliers. We also have specialists in equipment planning and procurement that can help you drive savings on clinical capital equipment and make your projects more successful.

Portfolio advisors and subject matter experts partner directly with member health systems and our Member Account Management Team to maximize the value of Premier agreements. Through a consultative and data-driven approach, they:

- Assess capital equipment quotations, including alignment and total cost of ownership analysis.
- Develop advanced portfolio insights and analytics, including emerging technology education, regulatory considerations, clinical differentiation and market share assessments.
- Support large scale, quality focused sourcing initiatives and competitive bid processes by identifying market leading suppliers, shaping RFP strategy and coordinating internal Premier resources.
- Identify and prioritize cost savings opportunities through contract uptake, tier optimization, benchmark pricing comparisons, standardization and utilization strategies.
- Partner with members across the full contracted supplier lifecycle to support consistent quality, reliable supply availability and service performance.

Facilities, Construction, & EVS Engagement Team



Create Resilience and Maintain the Quality of Care for Your Community

Supply Disruption Manager

What Level of Risk Are You Prepared To Take When Vital Supplies Are Unavailable?

Predict shortages and prepare to continue operations.



Predict Risk

Know when the products your health system needs are anticipated to become unavailable.

Equip your team with predictive technology for the ability to understand where shortages are going to occur.



Identify Alternatives

Identify supplies that are at risk and understand the level critical to operations.

View key substitution options and their level of risk.



Save Time and Resources

Save time and resources through partnership with Premier, enabling clinically appropriate alternatives.

Equip your team with predictive technology for the ability to understand where shortages are going to occur.

How It Works

1. Connect your Enterprise Resource Purchase solution to Premier's Supply Disruption Manager for daily automated data submissions.
2. Receive automatic alerts related to the critical items you use most that are at risk for shortage or unavailability.
3. Act with predictive data by understanding which shortages you need to be aware of and make decisions to prepare for the future.
4. Sustain your momentum with an Advisory Services partnership for a comprehensive contingency plan.

For more information about Supply Chain Optimization with Premier, contact your Premier Account Manager or solutioncenter@premierinc.com.

About Premier Inc.

Premier, Inc. (NASDAQ: PINC) is a leading technology-driven healthcare improvement company, providing solutions to two-thirds of all healthcare providers in the U.S. Playing a critical role in the rapidly evolving healthcare industry, Premier unites providers, suppliers and payers to make healthcare better with national scale, smarter with actionable intelligence and faster with novel technologies. Please visit Premier's news and investor sites on premierinc.com; as well as [X](#), [Facebook](#), [LinkedIn](#), [YouTube](#), [Instagram](#) and [Premier's blog](#) for more information about the company.



Innovative Solutions Value-based Contracting

The nation's changing healthcare environment is driving healthcare systems to find new ways to improve their performance. Innovative solutions **align member's organizational priorities with the supplier's value proposition**. Premier is propelling this paradigm shift by partnering providers with suppliers willing to tie the value of using their product or service to a measurable improvement in quality, outcomes, or cost containment. This is value-based contracting.

Our Objective:

- + Enable our members and their patients to realize the quadruple aim: improve clinician experience, better outcomes, lower costs, and improved patient experience.
- + Translate the complexity of value-based agreements by working with suppliers to make offerings simpler, more robust and ultimately more actionable for members.

Member Benefits

Organizational Goal Alignment

- + Achieving Quality Outcomes
- + Providing Cost Effective Care
- + Increasing Patient Satisfaction
- + Improving Staff Satisfaction

Clinical Practice Optimization

- + Increasing Capacity / Throughput
- + Decreasing Length of Stay
- + Improving Resource Utilization
- + Reducing Clinical Variation
- + Preventing Falls and Infection

Our Solutions

Evidence-Based Care Discount

Rebate/Discount off the purchase price if, after a provider implements an evidence-based care practice/protocol, the defined clinical outcome is not achieved.

Product or Service Guarantee

Reimburse the purchase price of a product if it fails.

- Reimbursement in the event of a quality or performance failure
- Refund tied to the aggregate cost of the product to the member

Risk Share by Product

These contracts reimburse providers for another, added cost in the system as a result of a poor outcome, as opposed to the actual cost of the product.

- Costs could include readmission penalties, unreimbursed tests, etc.

Let's Talk

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About Premier Inc.

Premier Inc. (NASDAQ: PINC) is a leading healthcare improvement company, uniting an alliance of more than 4,350 U.S. hospitals and health systems and nearly 300,000 other providers and organizations to transform healthcare. With integrated data and analytics, collaboratives, supply chain solutions, and consulting and other services, Premier enables better care and outcomes at a lower cost. Premier plays a critical role in the rapidly evolving healthcare industry, collaborating with members to co-develop long-term innovations that reinvent and improve the way care is delivered to patients nationwide. Headquartered in Charlotte, NC, Premier is passionate about transforming American healthcare. Please visit Premier's news and investor sites on www.premierinc.com, as well as Twitter, Facebook, LinkedIn, YouTube, Instagram and Premier's blog for more information about the company.



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MWDVBE and Small Business Initiative

Premier's MWDVBE and small business initiative recognize and track the following classifications: **small business enterprises** (SBE) and **minority-** (MBE), **woman-** (WBE), **lesbian/gay/bisexual/transgender-** (LGBTBE), **disabled-** (DBE) and **veteran-owned** (VET) enterprises.

We are committed to building a portfolio of contracted products and services that mirrors the demographics of the communities our members serve.

In 2025, Premier members spent \$1.2B on products and services from MWDVBE and small business initiative suppliers.



Contract language protection for members looking to do business with MWDVBE and small business initiative suppliers

Premier members may choose to purchase from certified MWDVBE and small business suppliers, but they are still obligated to meet the tier requirements with each respective supplier from whom they purchase.

MWDVBE and Small Business Initiative in the Supply Chain News Community

The [MWDVBE and Small Business Initiative](#) page features a rolling feed of updates on MWDVBE and small business supplier contract launches, webinars and industry updates related to the initiative.



Digital Communities and Additional Resources

Premier's digital communities surface actionable opportunities and information, enable knowledge sharing and serve as a one-stop shop where members can dive into customizable, relevant content, access multiple apps and collaborate in real time. You can combine and integrate data across the continuum; connect your team with one another, Premier staff and the entire Premier alliance with state-of-the-art social business techniques built specifically for healthcare; and provide best practices and other knowledge to your stakeholders. **To access these communities, visit:** <https://premierconnect.premierinc.com/>.

Premier Member Account Management Team

Premier's Member Account Management Team can assist you if you are interested in learning more about any of the offerings listed within this book. Not sure who your member account management team is? Contact the Premier Solution Center at 877.777.1552 or email solutioncenter@premierinc.com.

Supply Chain News community

The [Supply Chain News](#) community features a rolling feed with updates on contract launches, recalls, shortages, webinars, price adjustments, supplier promotions and industry updates. Content is organized according to Premier's service lines, making service-line-specific information quick and easy to find.

Disaster Preparedness and Response community

Premier's Disaster Response Team (DRT) creates prevention plans instead of reaction plans. The [Disaster Preparedness and Response](#) community contains disaster training protocols, checklists, playbooks, [conservation best practices](#) and supplier resources to help members prepare in advance of a disaster. The DRT is virtually deployed across the nation to ensure preparation, response and recovery from anywhere in the country and does not replace the member's responsibility to maintain disaster protocols as defined by the Centers for Medicare and Medicaid Services (CMS). [Cybersecurity resources](#), including alerts, news, podcasts and supplier cyber incident response contacts, are also available.

Premier Solution Center

The Premier Solution Center is a central point of contact for all Premier-related questions. Its phone lines are staffed weekdays from 7 a.m. to 7 p.m. CT. Toll-free: 877.777.1552. Email: solutioncenter@premierinc.com.

Supply Chain Advisor®

Supply Chain Advisor is Premier's online automated contract management system that has a catalog, electronic price activation, news/resources and the ability to manage all contracts, including regional/local agreements, in one place.

- **Catalog:** Electronic repository of all of Premier's contract information. It includes details on suppliers, contracts, products, price tiers and updates. The catalog also includes cross reference information for many items that are not on Premier contract in order to find functionally equivalent/alternative items that are on contract.
- **Price activation:** Electronic Letter of Commitment (eLOC) approach is an interactive process in which members and suppliers can reach agreement on tier pricing and sign a contract online. Contracts can be activated centrally (i.e., at a network level) and individually (i.e., at a hospital level).
- **Contract management:** Premier enables members to store their own regionally/locally negotiated agreements in its catalog. By following a simple process, hospitals can load business partner information, a contract summary and product and price data.

Accessing an electronic version of this book

A PDF version of this and other portfolio books can be found by visiting the [Portfolio Books](#) page in the Supply Chain News community. The information contained in this document is current at time of the publication. For up-to-date contract details, please log on to Supply Chain Advisor. Service line portfolio books are published quarterly. For questions about the book please contact contractlaunch@premierinc.com